



A PHI Company

**Marc K. Battle**  
Assistant General Counsel

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April 1, 2011

**Public Version**

Terry J. Romine, Esq.  
Executive Secretary  
Public Service Commission of Maryland  
William Donald Schaefer Tower  
6 St. Paul Street, 16<sup>th</sup> Floor  
Baltimore, Maryland 21202

**Re: 2010 Potomac Electric Power Company's Annual Report for Minority, Women and Service-Disabled Veteran-Owned Business Enterprises January 1, 2010 – December 31, 2010 and Annual Plan for Calendar Year 2011 Minority, Women and Service-Disabled Veteran-Owned Business Enterprises January 1, 2011 – December 31, 2011**

Dear Ms. Romine:

Enclosed please find an original and seventeen (17) copies of the Potomac Electric Power Company's Annual Report for Minority, Women and Service-Disabled Veteran-Owned Business Enterprises, January 1, 2011 – December 31, 2011.

Please feel free to contact me if you have any questions regarding this matter.

Sincerely,

A handwritten signature in black ink, appearing to read 'MKB'.

Marc K. Battle

MKB/mda

Enclosure

cc: Paula M. Carmody, People's Counsel  
Ronald A. Decker, Chief Staff Counsel

**POTOMAC ELECTRIC POWER  
COMPANY  
ANNUAL REPORT  
FOR THE  
MINORITY, WOMEN AND  
SERVICE-DISABLED  
VETERAN-OWNED  
BUSINESS ENTERPRISES  
JANUARY 1, 2010  
-  
DECEMBER 31, 2010**

**Annual Report for  
Minority, Women and Service-Disabled Veteran-Owned  
Business Enterprises  
January 1, 2010 – December 31, 2010**

The following is the “Annual Report” pursuant to the State of Maryland Public Service Commission Memorandum of Understanding (MOU), signed on February 6, 2009. This Annual Report is submitted for the consideration of the Maryland Public Service Commission by Pepco, a Pepco Holdings, Inc. Company.

The results from January 1, 2010 through December 31, 2010 show that Pepco exceeded the 2010 overall goal of 10.004% by attaining 12.282% in diverse procurement. This demonstrates Pepco’s concerted effort toward goal attainment.

Pepco had total utility procurement for goods and services totaling **\$303.0** million dollars in direct spend and **\$4.1** in subcontract spend for a total of **\$307.1** in total January 1 through December 31, 2010. Direct spend to diverse suppliers totaled **\$33.6** million dollars and subcontract dollars were **\$4.1** million dollars for a total of **\$37.7** million dollars or **12.103%** of diverse supplier spend to total utility procurement for goods and services.

The expenses in the PHI Service Company as of December 31, 2010, were **\$74.3** million to prime contractors and **\$6.6** million in second-tier procurement for a total of **\$80.9** million. A distribution for Pepco based on estimates would be **36%**. Supplier Diversity did not allocate the **\$80.9** million in this filing as it is not feasible to track individual invoices or expense categories.

<b>Diverse Suppliers</b>	<b>Annual Goal</b>	<b>January - Dec</b>
<b>Pepco</b>	<b>2010</b>	<b>2010 Actual</b>
Minority Business Enterprise	7.000%	9.960%
Women Business Enterprise	3.000%	2.130%
Service Disabled Veteran Enterprise	0.002%	0.000%
Not For Profit Workshops	<u>0.002%</u>	<u>0.014%</u>
<b>Total</b>	<b>10.004%</b>	<b>12.103%</b>

1. Participated in the following internal and external activities (MOU §6.2.1).

INTERNAL EFFORTS

- Pepco implemented improved processes and systems which enhanced the ability to increase total percent spend with minority, women and service-disabled veterans. These new processes include an internet based system that collects profile data from diverse suppliers and provides the data internally for candidate bidder pool development.
- Sourcing Workflow is another tool to track procurements of \$100,000 or greater from requisition to contract and allows the addition of suppliers to the candidate bidder pool. Second-tier procurement tracking and reporting system was also developed and implemented.

- ❑ Supplier Diversity is actively participating in critical projects such as Automated Meter Infrastructure (AMI), the Mid-Atlantic Power Pathway (MAPP) Support Team and other demand-side management programs to insure inclusion of diverse businesses in the competitive bidding process.
- ❑ Supplier Diversity works closely with the External Affairs and the Office of the Pepco Regional President to conduct educational meetings for diverse business advocacy organizations.
- ❑ All Pepco employees are required annually to complete with 100% accuracy the Corporate Business Policies Certification which contains several segments on the Corporate Supplier Diversity policy.
- ❑ Monthly supplier spend reports are posted on the internal Supplier Diversity intranet site which is open to all employees and is used routinely to update balanced score card progress toward diverse supplier goals.

#### EXTERNAL EFFORTS

- ❑ Provided leadership and direction for the Maryland Utility Forum. During 2010, hosted along with other utilities the meetings of the Forum designed to advance supplier diversity initiatives, foster consistency, provide best practices to the utilities.
- ❑ Developed a central database of several hundred certified diverse suppliers on a Google site. This saves utilities and suppliers duplication in efforts.
- ❑ Moved forward to establishing a formal group by determining by-laws, leadership roles, nomination process, etc. We anticipate finalizing the efforts in early 2011.
- ❑ Pepco retained a diverse consulting company to provide an assessment of certifying bodies, documentation required for certification and recommendations on how to secure detail information such as specific gender/ethnicity. -
- ❑ Actively participated in and supported local, regional and national diverse business advocacy organizations. Attended conferences and seminars, participated as panelists, provided workshops and conducted one-on-one interviews with diverse suppliers and educated suppliers about Pepco's procurement opportunities, processes and practices working with the following organizations
  - The National Minority Supplier Development Council
  - The MD/DC and Minority Supplier Development Council
  - PA/NJ/DE Minority Supplier Development Council
  - Women's Business Enterprise National Council
  - Women President's Education Organization
  - Women Business Enterprise Council
  - The Elite Service-Disabled Veterans Organization
  - The Edison Electric Institute Supplier Diversity Committee

- State of Maryland MBE University (Montgomery County, Somerset County, Maryland)
  - Maryland Washington Minority Contractor's Association
- Provided information about Pepco's potential contracting opportunities and how to do business with the company at two of the three quarterly MBE University outreach events coordinated by the Maryland Governor's Office of Minority Affairs (GOMA) for diverse businesses throughout the state. PHI also underwrote sponsorship of 2 of the events, helping to ensure the events could be offered to the small, diverse supplier community for no charge. Supplier Diversity staff along with a team of PHI professionals from various departments also made presentations to and for small, local and minority businesses in Prince Georges' County Maryland invited by the Economic Development Corporation Small Business Initiative, about AMI, MAPP and general construction projects and services, then conducted one-on-one matchmaker sessions.
  - PHI staff and contractors participated in the first annual Green Energy Summit, coordinated by the Presidents Roundtable, in Baltimore as exhibitors and sponsors.
  - External recognition for the Company's Supplier Diversity efforts from January 1, 2010 through December 31, 2010 includes:
    - Prince George's County Small Business Initiative recognized Charlie Partridge (Supplier Diversity representative) with a presentation of the **Dedication and Commitment** award for her work with small businesses
    - Maryland Washington Minority Contractors Association "**Most Inclusive Utility Company for the Year for Minority Business Enterprises**"
    - Diversity/Careers in Engineering & Information Technology "**Best Diversity Company 2010**"
    - Women's Business Enterprise Council "**Shining Star**" award presented to Maurice Williams (Supplier Diversity representative).
    - Howard University Entrepreneur Leadership Institute recognized Pepco Holdings, Inc. in recognition for "**Corporate Leadership**"
    - Hispanic Business "**Top 25 Companies for Supplier Diversity**"
    - Maryland Chamber of Commerce inaugural "**Large Company Partner in Business Award**" for outstanding contributions to supplier diversity
    - Black Enterprise **Top 40 for Supplier Diversity, Senior Management and Board of Director Diversity**
    - New Jersey Board of Public Utilities recognized Atlantic City Electric for **Best Practice Improvement**
    - PA/NJ/DE MSDC **President's Award** to PHI for leadership and commitment to Supplier Diversity
  - Supplier Diversity advertised in local, regional and national publications during 2010. The publications receiving advertisement placements from January 1, 2010 through December 31, 2010 include *Diversity Careers and Engineering*, *the Baltimore Daily Record*, *MBE News USA*, *EI Perspectives*, and *the SBA Resource Guide*.

2. See Attachment A-1, A-2, A-3 for a summary of total Diverse Supplier spend, with breakdowns by socially disadvantaged group, compared with total Utility dollars spent of goods and services (MOU §6.2.2).
3. See Attachment B in the Annual Report, identified as "CONFIDENTIAL," for the itemization of the Diverse Supplier program expenses including salaries, outreach etc., compared with total Utility dollars spent on general and administrative expenses. (MOU §6.2.3).
4. Pepco exceeded the annual goal of 10.004% attaining actual diverse spend of 12.103%. The dollars reported are actual spend for both first and second-tier procurement.

The second-tier reporting system, launched during 2009, has been successful in prime identification and inclusion of diverse suppliers. Approximately 70 prime suppliers provided second-tier spend and include their commitment to diverse inclusion in the contracting process.

In 2009, Pepco relied on self-certification of both prime contractor and second-tier contractors. During 2010, new requirements included third party certification and re-entry of supplier ownership data with posted copies of the ownership certification. Pepco worked closely with diverse suppliers that did not have current diverse ownership certification to assist them in finding third party certifiers and answering their concerns about the process

A certification review was conducted for second-tier suppliers by AECSOftUSA. Pepco did not conduct a formal audit of the second-tier spend as it is less than 2% of the total diverse spend and would have minimal impact if the dollars were not counted in the total and would not cause the goal not to be met. Prime contractors must agree that all of the data submitted is true and correct.

Pepco has an aggressive approach to inclusion of diverse suppliers including the internal Sourcing Workflow system which tracks the procurement process from requisition to contract and provides Supplier Diversity time to assure inclusion of diverse suppliers in the bidder pool.

The largest success in 2010 is the certification of a woman-owned business currently working on the MAPP project. Pepco spend with this firm was over \$200,000 dollars in 2010. Delmarva Power & Light spend was over \$9.5 million.

Supplier Diversity, Strategic Sourcing and major operating departments continue to analyze the material group codes identified as having no competitive opportunity and sole source procurements.

A particularly difficult area is in the procurement of distribution transformers. The State of Maryland regulated formula for the procurement of distribution transformers is based on total cost of ownership. The current formula does not take into consideration the intangible benefit to procurement from diverse suppliers or suppliers within the United States.

Another challenge is equipment warranties requiring procurement of original equipment manufacturer parts to maintain the warranty which eliminates competition.

The availability of interested third party certified Service Disabled Veterans remains limited despite active involvement and membership in The Elite Service-Disabled Veteran's Organization and as a result has affected our ability to meet our SDVOB goals (MOU §6.2.4).

5. Prime contractors for both material and services utilized Diverse Supplier subcontractors. Diverse Supplier subcontractors participated in prime contractor procurement of services and equipment such as employment services, distribution equipment, safety equipment, underground construction, safety systems, electrical and electro-mechanical equipment, sanitation services, trucking services, call center, line hardware, distribution transformers and electrical equipment (MOU §6.2.5)
6. There were no Diverse Supplier procurement-related complaints reported directly to Pepco during the 2010 reporting year, see Attachment C (MOU §6.2.6).
7. If Pepco were to receive a complaint regarding Diverse Supplier procurement-related issue or concern the Director, Supply Chain would be notified to follow-up and address the complaint (MOU §6.2.7).
8. See Attachment D for list of Diverse Suppliers that received payment for 2010 contract services, the NAICS Code(s) for the services provided, and the dollar amount paid to the vendors (MOU §6.2.8).
9. Further description of efforts made to recruit Diverse Suppliers of products or services in NAICS Code Categories where Diverse Supplier utilization has been low (MOU §6.2.9).

The number of Service Disabled Veterans Owned Business (SDVOB) qualified and registered to provide services and/or materials to Pepco is limited, thereby, resulting in Pepco's inability to meet the 2010 SDVOB goal of 0.002%. Pepco has met with representatives of The Elite Service Disabled Veteran Owned Business Network on several occasions to discuss the qualifications of several SDVOB's, however to date these efforts have not resulted in contracts. Pepco also attended the 7<sup>th</sup> Annual National Convention of The Elite Service Disabled Veteran Owned Business Network in Mashantucket, Connecticut in August 2010. The conference was well attended and Pepco identified several suppliers for potential opportunities which we continue to pursue (MOU §6.2.9).

Pepco also had several meetings with minority-owned investment/finance firms in 2010 and has plans to expand opportunities in 2011.

Public Service Commission of Maryland  
 Supplier Diversity Annual Report of  
 Socially Disadvantaged Groups  
 (MOU Sec. 6.2.2)

ATTACHMENT A-1							
UTILITY NAME:		Pepco					
FOR THE REPORTING YEAR:		2010					
(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)
LINE #	DESCRIPTION	DIRECT (\$)	SUB CONTRACT (\$)	DIVERSE SUPPLIER PROCUREMENT (\$)	PERCENTAGE (%) OF DIVERSE SUPPLIER PROCUREMENT	TOTAL UTILITY PROCUREMENT (\$)	PERCENTAGE (%) OF DIVERSE SUPPLIER (\$) TO TOTAL UTILITY PROCUREMENT
				COLS. (C) + (D)	\$ / TOTAL COL. (E)	Col. (E) / Col. G	
<b>MINORITY BUSINESS ENTERPRISE</b>							
1	AFRICAN-AMERICAN	\$25,894,848	\$281,734	\$26,176,582	70.42%		8.52%
2	AMERICAN INDIAN/NATIVE AMERICAN	\$0	\$3,686	\$3,686	0.01%		0.00%
3	ASIAN	\$2,299,052	\$111,277	\$2,410,329	6.48%		0.78%
4	HISPANIC	\$819,934	\$1,182,069	\$2,002,003	5.39%		0.65%
5	TOTAL MINORITY BUSINESS ENTERPRISE	\$29,013,834	\$1,578,766	\$30,592,600	82.30%		9.96%
6							
7							
8	<b>WOMEN BUSINESS ENTERPRISE</b>	\$4,054,355	\$2,480,521	\$6,534,876	17.68%		2.13%
9							
10	SERVICE DISABLED VETERAN BE	\$0	\$0	\$0	0.00%		0.00%
11							
12	NOT FOR PROFIT WORKSHOPS	\$42,582	\$0	\$42,582	0.11%		0.01%
13							
14	<b>GRAND TOTAL</b>	\$33,110,771	\$4,059,287	\$37,170,058	100.00%	307,103,741	12.10%



Public Service Commission of Maryland  
 Supplier Diversity Annual Report of  
 NAICS Codes  
 (MOU Sec. 6.2.2)

ATTACHMENT A - 2		UTILITY NAME:	FOR THE REPORTING YEAR:											
(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)				
LINE #	NAICS #	Product/Service Descriptions by NAICS Code	MINORITY BUSINESS ENTERPRISE	WOMEN BUSINESS ENTERPRISE	SERVICE DISABLED VETERAN BUSINESS ENTERPRISE	NOT FOR PROFIT WORKSHOPS	TOTAL DIVERSE SUPPLIER (\$) BY NAICS	% TO TOTAL DIVERSE SUPPLIER (\$) BY NAICS	TOTAL UTILITY PROCUREMENT	% OF DIVERSE SUPPLIER (\$) TO TOTAL UTILITY (%)				
			\$	\$	\$	\$	\$	%	\$	%				
1	237	Heavy and Civil Engineering Construction	\$7,732,839	\$0	\$0	\$0	\$7,732,839	20.8039%						
2	238	Specialty Trade Contractors Electrical Equipment, Appliances, Component Manufacturing	\$5,482,962	\$453,868	\$0	\$0	\$5,936,830	15.9721%						
3	335	Component Manufacturing	\$7,955,520	\$1,709,036	\$0	\$0	\$9,664,556	26.0009%						
4	423	Merchant Wholesaler, Durable Goods	\$871,667	0	\$0	\$0	\$871,667	2.3451%						
5	454	Nonstore Retailer Professional, Scientific, and Technical Services	\$984,671	\$560	\$0	\$0	\$985,231	2.6506%						
6	541	Technical Services	\$1,532,128	\$702,460	\$0	\$42,582	\$2,277,170	6.1264%						
7	561	Administrative and Support Services	\$4,454,047	\$1,188,431	\$0	\$0	\$5,642,478	15.1802%						
8		Pepco - 2nd tier spend	\$1,578,766	\$2,480,521	\$0	\$0	\$4,059,287	10.9209%						
Totals			\$30,592,600	\$6,534,876	\$0	\$42,582	\$37,170,058	100.00%	\$307,103,741	12.10%				
			9.96%	2.13%	0.01%	12.10%								

Public Service Commission of Maryland  
 Supplier Diversity Annual Report of  
 Goal Comparison  
 (MOU Sec. 6.2.2)

ATTACHMENT A-3		UTILITY NAME: Pepco	FOR THE REPORTING YEAR: 2010
(A)	(B)	(C)	(D)
LINE #	DESCRIPTION	CURRENT YEAR RESULTS (%)	CURRENT YEAR GOALS (%)
1	MINORITY BUSINESS ENTERPRISE	9.960%	7.000%
2			
3	WOMEN OWNED BUSINESS ENTERPRISE	2.130%	3.000%
4			
5	SERVICE DISABLED VETERAN BUSINESS ENTERPRISE	0.000%	0.002%
6			
7	NOT FOR PROFIT WORKSHOPS	0.014%	0.002%
8			
9	TOTAL	12.104%	10.004%

Public Service Commission of Maryland  
 Supplier Diversity Annual Report of  
 Program Expenses  
 (MOU Sec. 6.2.3)

MOU - ATTACHMENT B					
UTILITY NAME: Peppo and Delmarva Power					
FOR THE REPORTING YEAR: 2010					
(A)	(B)	(C)	(D)	(E)	(F)
LINE #	EXPENSE CATEGORY	EXPENSE AMOUNT (\$)	Percentage to Total Program Expenses	Total Utility Spend on General and Administrative Expenses	Percentage of Program Expenses to Total Utility G&A Expenses
1	Wages	\$344,000	35.76%		N/A
2	Other Employee Expenses	\$15,000	1.56%		N/A
3	Program Expenses	\$266,000	27.65%		N/A
4	Reporting Expenses*	\$30,000	3.12%		N/A
5	Training	\$0	0.00%		N/A
6	Consultants	\$0	0.00%		N/A
7	Other Program Expenses (List)	\$0	0.00%		N/A
8	Overhead - pension, benefits,	\$307,000	31.91%		N/A
9	payroll tax, space, etc.	\$0	0.00%		N/A
10		\$0	0.00%		N/A
11		\$0	0.00%		N/A
12		\$0	0.00%		N/A
13		\$0	0.00%		N/A
14		\$0	0.00%		N/A
15	TOTAL EXPENSES	\$962,000	100.00%	\$186,219,364	0.52%
<p>Note:          PHI Supplier Diversity provides support and development to all PHI companies.          *Funding provided for 2nd tier software license paid by PHI          Strategic Sourcing          In addition to the Supplier Diversity budget, Strategic Sourcing provides management support on an ongoing basis to support the 2nd tier and diverse supplier database</p>					
		Peppo A&G = \$116,780,756			
		Delmarva A&G = \$69,438,608			
		Total = \$186,219,364			

Public Service Commission of Maryland  
 Supplier Diversity Annual Report of  
 Complaints  
 (MOU Sec. 6.2.5)

ATTACHMENT C						
UTILITY NAME: <b>Peppo</b>		FOR THE REPORTING YEAR: <b>2010</b>				
(A)	(B)	(C)	(D)	(E)	(F)	
LINE #	NAME OF COMPANY	FILING DATE OF COMPLAINT	NATURE OF COMPLAINT	RESOLVED YES OR NO	IF NO, PLEASE PROVIDE CURRENT STATUS	
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						
11						
12						
13						
14						
15						
<b>No complaints filed during 2010</b>						

# **Confidential Attachment D**

**Removed**

**SUPPLIER DIVERSITY  
2010 MATERIAL GROUP CODES WITH GOAL**

MG CODE	MG CODE DESCRIPTION	% GOAL	% GOAL	% GOAL	% GOAL
		1000	1500	7000	9000
A01000	ADVERTISING	0%	0%	0%	0%
A01001	ADVERTISE/MAINSTREAM	0%	0%	0%	0%
A01002	ADVERTISE/TARGETED	50%	50%	50%	50%
A02000	AERIAL INSPECTION	0%	0%	0%	0%
A03000	CATERING/FOOD	0%	0%	0%	0%
A03001	CATERING	40%	40%	40%	40%
A04000	COMPUTER HDW DESKTOP	10%	10%	10%	10%
A04001	COMP HW DESKTOP PTS	50%	50%	50%	50%
A05000	COMPUTER HDW LAPTOP	5%	5%	5%	5%
A06000	COMPUTER HDW MAINFRM	5%	5%	5%	5%
A06001	COMP M&R HW MF/PERIP	0%	0%	0%	0%
A07000	COMPUTER HDW MAINTEN	40%	40%	40%	40%
A07001	COMP,HW,M/FRAME,M&R	0%	0%	0%	0%
A08000	COMPUTER HDW MISCELL	0%	0%	25%	0%
A08001	COMP M&R, HP, HW	0%	0%	0%	0%
A08002	COMP M&R DB TIMESHAR	0%	0%	0%	0%
A08003	COMP, LAN SERVICES	5%	5%	5%	5%
A08004	COMP, LAN HARDWARE	25%	25%	25%	25%
A09000	COMPUTER SOFTWARE	0%	0%	0%	5%
A09001	COMP, SW M/F BUS APP	0%	0%	0%	0%
A09002	COMP, M&R, TRAINING	5%	5%	5%	5%
A09003	COMP, M&R IMAGING	5%	5%	5%	5%
A09004	COMP, LAN PROPR SW	0%	0%	0%	0%
A10000	COMPUTER SFTWR MAINT	0%	0%	0%	0%
A10001	COMP M&R SW, MF LIC	0%	0%	0%	0%
A10002	COMP M&R SW LIC MINI	0%	0%	0%	0%
A10003	COMP, DESKTOP SW LIC	10%	10%	10%	10%
A10004	COMP, LAN SW & MAINT	15%	15%	15%	15%
A10005	COMPUTER RECYLING	25%	25%	25%	25%
A11000	COPIER RENTAL & SERV	0%	0%	0%	0%
A12000	DIRECTIONAL BORING	0%	0%	0%	0%
A12001	GEOTECHNICAL EVAL	0%	0%	0%	0%
A13000	ENVIRON HAZ-MAT DISP	0%	0%	0%	0%
A13001	ASBESTOS REMOVAL	0%	0%	0%	0%
A13002	ENVMENTAL, HAZ DISP	5%	0%	0%	0%
A13003	ASBESTOS ANALYSIS	5%	5%	5%	5%
A14000	FAC & BUILDING SVS	5%	50%	50%	50%
A14001	PAPER RECYCLING	10%	10%	10%	10%
A14002	BLDG ERECTION PREFAB	25%	25%	25%	25%
A14003	BLDG RENOVATE INDOOR	25%	25%	25%	25%
A14004	COATINGS	5%	5%	5%	5%
A14005	FIRE PROTECTION SYS	0%	0%	0%	0%
A14006	HVAC & SHEET METAL	25%	25%	25%	25%
A14007	LOCKSMITH	10%	10%	10%	10%
A14008	MOVING AND STORAGE	5%	5%	5%	5%
A14009	PAINTING, INDUSTRIAL	50%	50%	50%	50%
A14010	PLUMBING, CIVIL	35%	35%	35%	35%
A14011	ROOFING	25%	25%	5%	25%
A14012	SNOW REMOVAL	5%	5%	5%	5%
A14013	PEST CONTROL	50%	50%	50%	50%
A14014	REPAIR, MISC	10%	10%	10%	10%
A14015	ELEVATOR M&R	0%	0%	0%	0%
A14016	SCALES REPAIR	0%	0%	0%	0%
A14017	DRY ICE	0%	0%	0%	0%
A14018	STEAM CLEAN,EQUIP REP	50%	50%	50%	50%
A14019	COURIER	50%	50%	50%	5%
A14020	PORTABLE TOILETS	50%	0%	0%	0%
A14021	CATHODIC PROTECTION	0%	0%	0%	0%
A14022	FENCING	50%	50%	50%	50%

**SUPPLIER DIVERSITY  
2010 MATERIAL GROUP CODES WITH GOAL**

MG CODE	MG CODE DESCRIPTION	% GOAL	% GOAL	% GOAL	% GOAL
		1000	1500	7000	9000
A14023	LEASE, OIL STORAGE	0%	0%	0%	0%
A14024	LEASE, REAL ESTATE	0%	0%	0%	0%
A15000	ZZ DO NOT USE	0%	0%	0%	0%
A15001	AMI PROJECT	5%	5%	5%	5%
A15002	MAPP PROJECT	5%	5%	5%	5%
A15020	BLUEPRINT DIRECT LOAD CNTRL MAT	5%	5%	5%	5%
A16000	FLEET SERV VEH PURCH	0%	0%	5%	0%
A17000	FURNITURE	5%	5%	5%	5%
A18000	ZZ DO NOT USE	0%	0%	0%	0%
A18001	JANITORIAL SERVICES	50%	50%	50%	50%
A19000	LAMP & LIGHTING MAINT	50%	50%	50%	50%
A20000	ZZ DO NOT USE	0%	0%	0%	0%
A20001	LANDSCAPING	10%	10%	50%	50%
A21000	LINE LOCATING	0%	0%	0%	0%
A22000	OFFICE EQUIP MISCELL	20%	20%	20%	20%
A22001	AUDIO VISUAL	5%	5%	5%	5%
A22002	OFFICE/ MAINT REPAIR	0%	0%	0%	0%
A22003	PHOTOGRAPHY	5%	5%	5%	5%
A23000	OVRHD CONSTR & MAINT	0%	0%	0%	0%
A23001	OVERHEAD LINES, T&D	5%	0%	5%	0%
A24000	OVRHD SERV CONS&MAIN	0%	0%	0%	0%
A25000	PAVING & CONCRETE	50%	50%	50%	50%
A25001	CONCRETE, MASONRY	30%	30%	30%	30%
A25002	STONE/MASONRY REPAIR	0%	0%	0%	0%
A26000	PHOTOGRAPHIC SVS/EQU	0%	0%	0%	0%
A26001	PRINTING OTHER	0%	0%	0%	0%
A27000	PROFESSIONAL CONSULT	0%	0%	0%	0%
A27002	TRANSFORMER REPAIR	0%	0%	0%	0%
A27003	TELEMARKET SURVEYS	35%	35%	35%	35%
A27004	RECORD RETENTION	5%	5%	5%	5%
A27006	CONSULTING SVS, MISC	20%	20%	20%	20%
A27007	LEGAL	10%	10%	10%	10%
A27008	AUDITING	5%	5%	5%	5%
A27009	DEBT COLLECTION	5%	5%	5%	5%
A27010	CLAIM INVESTIGATION	5%	5%	5%	5%
A27011	APPR, CLAIM PROC, AUTO	50%	50%	50%	50%
A27012	APPR, CLAIM PROC, RE	5%	5%	5%	5%
A27013	APPR, CLAIM PROC OTH	50%	50%	50%	50%
A27014	TRAVEL AGENCIES	50%	50%	50%	50%
A27015	A/E FULL SERVICE	5%	5%	5%	5%
A27016	MEDICAL, CONSULTANTS	0%	0%	0%	0%
A27017	RECRUITMENT	5%	5%	5%	5%
A27018	SURVEYING	15%	15%	15%	15%
A27019	TRAINING	15%	15%	15%	15%
A27020	WEATHER FORECASTING	0%	0%	0%	0%
A27021	TRANS CONSULTING	5%	5%	5%	5%
A27022	DRAFTING SUPPORT	25%	25%	50%	50%
A27023	TESTING, NDE	0%	0%	0%	0%
A27024	PROCUREMENT CARD	5%	5%	5%	5%
A27025	ECONOMETRICS	0%	0%	0%	0%
A27026	ENG/ENGY MGMT CTRL	0%	0%	0%	0%
A27027	RESTRUCT/DIVESTITURE	0%	0%	0%	0%
A27028	ENVIRONMENT, CONSULT	5%	5%	0%	0%
A27029	MEDL/DENTAL/TUITION	0%	0%	0%	0%
A27030	ADMIN AWARDS/SAFETY	0%	0%	0%	0%
A27031	LOAD MGT FIELD/STUDY	0%	0%	0%	0%
A27032	CONSULT IBEW/PEPCO	0%	0%	0%	0%
A27033	AUDIT FINANCL STMENT	0%	0%	0%	0%
A27034	FINANCIAL RATING	0%	0%	0%	0%

**SUPPLIER DIVERSITY  
2010 MATERIAL GROUP CODES WITH GOAL**

MG CODE	MG CODE DESCRIPTION	% GOAL	% GOAL	% GOAL	% GOAL
		1000	1500	7000	9000
A27035	ENGINEER DESIGN,ELEC	0%	0%	0%	0%
A27037	COMP,SW RETAIL ACCES	0%	0%	0%	0%
A27038	COMP M&R (O) CONSULT	30%	30%	30%	30%
A27039	COMP M&R, DATA CONV	0%	0%	0%	0%
A27040	COMP M&R, INTERNET	30%	30%	30%	30%
A27041	QUALITY&RELIABILITY	15%	15%	15%	15%
A27042	PERSONNEL, TECHNICAL	40%	40%	40%	40%
A27043	WATER QLTY ANALYSIS	10%	10%	10%	10%
A27044	BIOLOGICAL STUDIES	0%	0%	0%	0%
A27045	GAS CONSULTING	5%	5%	5%	5%
A27046	INSPECTION PIPELINE	0%	0%	0%	0%
A27047	CONSULTANT, SAFETY	0%	0%	0%	0%
A27048	TESTING SERVICES-DE	0%	0%	0%	0%
A28000	R/E LEASES/MISC SERV	0%	0%	0%	0%
A28001	DIVING/UNDERWATER	25%	25%	0%	0%
A28002	DREDGING	0%	0%	0%	0%
A28003	ELEC, CIVIL MAINT	15%	15%	15%	15%
A28004	ELEC, PLANT MAINT	35%	35%	35%	35%
A28005	GAS/SEWER LINE INST	5%	5%	0%	0%
A28006	INSPECTION, SPECIAL	0%	0%	0%	0%
A28007	INSTRUMENT & CTRLS	5%	5%	0%	0%
A28008	INSULATION & LAGGING	0%	0%	0%	0%
A28009	LABOR, GENERAL	25%	0%	50%	50%
A28010	MACHINE WORK, MISC	0%	0%	0%	0%
A28011	MECHANICAL	5%	5%	5%	5%
A28012	METALIZING	0%	0%	0%	0%
A28013	MILLWRIGHT/MECH	0%	0%	0%	0%
A28014	PIPING/PWR/STEAMFIT	5%	5%	5%	5%
A28015	VALVES	0%	0%	0%	0%
A28016	PUMPS	0%	0%	0%	0%
A28017	ENERGY CONSERVATION	0%	0%	0%	0%
A28018	INSTR, SERVICES	0%	0%	0%	0%
A28019	MARINE, MARINA	0%	0%	0%	0%
A28020	BARRICADE, RENT/RPR	0%	0%	0%	0%
A29000	RENTALS - MISCELLAN	0%	0%	0%	0%
A29001	INSTR, RENTAL	5%	5%	5%	5%
A29002	MARINE, SUPPLIES	0%	0%	0%	0%
A29003	LEASE, COPIER	5%	5%	5%	5%
A29004	STEAM CLEAN,EQUIP RTL	50%	50%	50%	50%
A30000	REPROD SERV/EQUIP	0%	0%	0%	0%
A31000	RIGGING&HAULING RENT	0%	0%	0%	0%
A31001	RIGGING AND HAULING	40%	40%	40%	40%
A31002	CRANE REPAIR/RENTAL	5%	5%	5%	5%
A32000	RIGGING&HAULING SVS	0%	0%	0%	0%
A32001	GRASS MOWING, ROW	50%	50%	50%	50%
A32002	RAILROAD, ROW,MAINT	0%	0%	0%	0%
A33000	ROW MAINTENANCE	0%	0%	0%	0%
A34000	SECURITY	50%	50%	50%	50%
A35000	STREETLIGHT MAINTEN	0%	0%	0%	0%
A35001	ELEC,HIGH VOLT/SUBST	0%	0%	0%	0%
A35002	STL ERECTION & TOWER	0%	0%	0%	0%
A35003	SUB REMODEL/ADD	5%	5%	5%	5%
A35004	SUB/TRANS CIVIL CONS	0%	0%	0%	0%
A36000	SUBSCRIPTIONS	0%	0%	0%	0%
A37000	SUBSTA CONSTR&MAINT	5%	5%	5%	5%
A38000	TELECOMM CELLULAR	0%	0%	0%	0%
A39000	TELECOMM VOICE&DATA	0%	5%	0%	5%
A40000	TEMPORARY EMPLOYMENT	50%	50%	50%	50%
A41000	TOWEL & MAT SERVICE	0%	0%	0%	0%



**SUPPLIER DIVERSITY  
2010 MATERIAL GROUP CODES WITH GOAL**

MG CODE	MG CODE DESCRIPTION	% GOAL	% GOAL	% GOAL	% GOAL
		1000	1500	7000	9000
A42000	TRAFFIC MANAGEMENT	50%	5%	50%	50%
A43000	TRASH HAULING	5%	5%	5%	5%
A44000	TRAFFIC SIGNAL SYS	50%	50%	50%	50%
A44001	CONDUIT AND MANHOLES	40%	40%	40%	40%
A44002	EXCAVATION, LT EQUIP	5%	5%	5%	5%
A44003	UNDRGRD LINES, T&D	0%	0%	0%	0%
A44004	MANHOLE CLING, DUCT	0%	0%	0%	0%
A45000	TREE TRIMMING ROUTINE	0%	0%	0%	0%
A45001	TREE TRIMMING SPECIAL	5%	5%	5%	5%
A46000	UNDRGRD CONSTR&MAINT	5%	5%	5%	5%
A46001	UNDERGROUND TANKS	0%	0%	0%	0%
A47000	UNIFORMS & RENTAL SVS	10%	10%	10%	10%
A47001	UNIFORM RENT&CLEAN	0%	0%	0%	0%
A48000	URD CONSTR&MAINTENAN	5%	5%	5%	0%
A49000	WOOD POLE INSP&MAINT	0%	0%	0%	0%
A50000	ACTUATION REPAIRS	0%	0%	0%	0%
A51000	ALARM MAINT/SERV	0%	0%	0%	0%
A52000	BATTERY MAINT/REPAIR	0%	0%	0%	0%
A53000	BOILER MAINT	5%	5%	0%	0%
A54000	COAL FEED PULVR REPR	5%	5%	0%	0%
A55000	COMBUST CHAMBER REPR	0%	0%	0%	0%
A56000	COMPRESSOR MAINT/REP	0%	0%	0%	0%
A57000	CONDENSER REPAIR	0%	0%	0%	0%
A58000	CONTRL SYS REPAIR	0%	0%	0%	0%
A59000	COOLING TOWER MAINT	0%	0%	5%	0%
A60000	DOOR REPAIR	0%	0%	0%	0%
A61000	ECONOMIZER REPAIRS	0%	0%	0%	0%
A62000	ELECTRONICS REPAIR	0%	0%	0%	0%
A63000	EXPANSION JOINT REPAIR	0%	0%	0%	0%
A64000	FANS/BLOWER REPAIRS	0%	0%	0%	0%
A65000	FEED WATER HEAT REPR	0%	0%	0%	0%
A66000	GEARBOX REPAIRS	0%	0%	0%	0%
A67000	GENERATOR MAINT/REPR	0%	0%	0%	0%
A68000	HEAT TRACE MAINT	0%	0%	0%	0%
A68001	LIFT TRUCK	0%	0%	0%	0%
A69000	LIGHTING REPAIRS	0%	0%	0%	0%
A70000	MECHANICAL SEAL REPR	0%	0%	0%	0%
A71000	MILL REPAIR	0%	0%	0%	0%
A72000	MONITOR REPAIRS	0%	0%	0%	0%
A73000	MOTOR REPAIRS	0%	0%	0%	0%
A7400	PLANT MAJOR COMP REP	0%	0%	0%	0%
A75000	POWER IXMSSION REPR	0%	0%	0%	0%
760000	PRECIPATOR REPAIRS	0%	0%	0%	0%
A77000	PUBLIC ADD EQUIP REP	0%	0%	0%	0%
A78000	REFRACTORY WORK	0%	0%	0%	0%
A79000	SCREENHOUSE REPAIRS	0%	0%	0%	0%
A80000	SHOP & EQUIP REPAIRS	0%	0%	0%	0%
A81000	SOOTBLOWER REPAIRS	0%	0%	0%	0%
A82000	SPEED REDUCER REPAIR	0%	0%	0%	0%
A83000	STACK/CHIMNEY REPAIR	0%	0%	0%	0%
A84000	SYSTEM UPGRADES	0%	0%	0%	0%
A85000	TANK REPAIRS	0%	0%	0%	0%
A86000	THEROCOUPLE REPAIR	0%	0%	0%	0%
A87000	TURBINE MAINT/REPAIR	0%	0%	0%	0%
A88000	VALVE REPAIR	0%	0%	0%	0%
A89000	WELD REPAIR/X-RAY	0%	0%	0%	0%
ADP	ZZ DO NOT USE	0%	0%	0%	0%
VAECSTOCK	ZZ DO NOT USE	0%	0%	0%	0%
VAEDLEQ	ZZ DO NOT USE	0%	0%	0%	0%

SUPPLIER DIVERSITY  
2010 MATERIAL GROUP CODES WITH GOAL

MG CODE	MG CODE DESCRIPTION	% GOAL	% GOAL	% GOAL	% GOAL
		1000	1500	7000	9000
IAEGEN	ZZ DO NOT USE	0%	0%	0%	0%
IAEGENEXP	ZZ DO NOT USE	0%	0%	0%	0%
IAEGENNSK	ZZ DO NOT USE	0%	0%	0%	0%
IAEGENPRT	ZZ DO NOT USE	0%	0%	0%	0%
IAESUB	ZZ DO NOT USE	0%	0%	0%	0%
IAETD	ZZ DO NOT USE	0%	0%	0%	0%
IAEUNDER	ZZ DO NOT USE	0%	0%	0%	0%
IAEVRM	ZZ DO NOT USE	0%	0%	0%	0%
IAPPAREL	RAINGEAR,GLOVES, ETC	0%	0%	0%	0%
IARRESTER	ZZ DO NOT USE	0%	0%	0%	0%
IARRSTDIS	ARRESTERS,DISTRIB	25%	25%	5%	25%
IARRSTSUB	ARRESTERS,SUBSTATION	0%	0%	0%	0%
IARRSTTRN	ARRESTERS,TRANSMISS	10%	10%	10%	10%
IBATTERY	BATTERIES, LANTERNS	0%	0%	0%	0%
IBLDGSUP	BUILDING SUPPLIES	5%	5%	5%	5%
IBLUEPRINT	DIRECT LOAD CNTRL MAT	5%	5%	5%	5%
IBOLTNUT	BOLTS/NUTS	10%	10%	10%	10%
IBRACES	BRACES	0%	0%	0%	0%
IBRACKETS	BRACKETS,BRACES,XARM	5%	5%	5%	5%
IBUS	BUS CONDUCTORS	30%	30%	30%	30%
IBUSPIPE	BUSBAR PIPE&HI COND	30%	30%	30%	30%
ICABLEACC	CABLE,ACCESSORIES	0%	0%	10%	10%
ICABLEDIE	CABLE, SOLID DIELEC	0%	0%	0%	0%
ICABLEELB	CABLE,ELBOW	0%	0%	0%	0%
ICABLEHV	CABLE,HIGH VOLTAGE	0%	0%	0%	0%
ICABLEINS	CABLE, INSTRUMENT	35%	35%	35%	35%
ICABLELV	CABLE,LOW VOLTAGE	15%	15%	15%	15%
ICABLEMV	CABLE,MEDIUM VOLTAGE	25%	25%	25%	25%
ICABLEPOR	CABLE, PORTABLE	10%	10%	10%	10%
ICABLESPL	CABLE,SPLICES	0%	0%	20%	20%
ICABLESUB	CABLE,SUBSTATION	0%	0%	0%	0%
ICABLESW	CABLE, SWITCHBOARD	0%	0%	0%	0%
ICABLETEC	CABLE,TELECOMMUNICAT	50%	25%	50%	50%
ICAPACITR	POWER CAPACITORS	0%	0%	0%	0%
ICAPEQ	ZZ DO NOT USE	0%	0%	0%	0%
ICHARGES	OTC - CHARGES	0%	0%	0%	0%
ICHEMCOM	CHEMICALS, COMPOUNDS	30%	30%	30%	30%
ICHEMICAL	CHEMICALS	0%	0%	30%	30%
ICHEMSERV	CHEMI,FIRE EXTING	5%	5%	5%	5%
ICHEMSOL	CHEM, SOLVENTS, PKG	5%	5%	5%	5%
ICLAMPDIS	CLAMPS,DISTRIBUTION	0%	0%	5%	0%
ICLAMPOTH	CLAMPS,OTHER	0%	0%	50%	50%
ICLAMPSUB	CLAMPS,SUBSTATION	0%	0%	0%	0%
ICLAMPTRN	CLAMPS,TRANSMISSION	0%	0%	0%	0%
ICLEAN	ZZ DO NOT USE	0%	0%	0%	0%
ICLIMB	ZZ DO NOT USE	0%	0%	0%	0%
ICNTDISOH	CONNECTOR,DIST,OVHD	0%	0%	0%	0%
ICNTDISUG	CONNECTOR,UNDERGROUN	20%	20%	20%	20%
ICNTOTHR	CONNECTOR,OTHER	25%	25%	25%	25%
ICNTSUB	CONNECTOR,SUBSTATION	0%	0%	0%	0%
ICNTTRANS	CONNECTOR,TRANSM	0%	0%	0%	0%
ICOMCABLE	ZZ DO NOT USE	0%	0%	0%	0%
ICOMMUN	ZZ DO NOT USE	0%	0%	0%	0%
ICONDMET	CONDUIT,METAL	0%	0%	0%	0%
ICONDPLST	CONDUIT,PLASTIC	10%	10%	50%	20%
ICONDUIT	ZZ DO NOT USE	0%	0%	0%	0%
ICONN.TD	ZZ DO NOT USE	0%	0%	0%	0%
ICONNECT	ZZ DO NOT USE	0%	0%	0%	0%
ICROSSARM	CROSSARMS	0%	0%	0%	0%

**SUPPLIER DIVERSITY  
2010 MATERIAL GROUP CODES WITH GOAL**

MG CODE	MG CODE DESCRIPTION	% GOAL	% GOAL	% GOAL	% GOAL
		1000	1500	7000	9000
ICUTOUTS	CUTOUTS	0%	0%	0%	0%
IDUMMY	DUMMY STOCK NUMBERS	0%	0%	0%	0%
IELCMTR1	ZZ DO NOT USE	0%	0%	0%	0%
IELCMTR2	ZZ DO NOT USE	0%	0%	0%	0%
IELECTR11	ELECTRICAL HW, MISC	5%	5%	5%	5%
IELECTRO1	ELEC COMPNTS/PARTS	5%	5%	5%	5%
INENCLOSUG	ENCLOSURES, UNDERGROU	0%	0%	0%	0%
IETC	ZZ DO NOT USE	0%	0%	0%	0%
IFASTEN	FASTENERS	50%	50%	5%	50%
IFIBEROP	ZZ DO NOT USE	0%	0%	0%	0%
IFILTER	FILTERS	0%	0%	0%	0%
IFLTCHRY	VEHICLES/CHRYSLER	0%	0%	0%	0%
IFLTFORD	VEHICLES,/FORD	0%	0%	5%	5%
IFLTGMC	VEHICLES/GMC	0%	0%	25%	25%
IFLTNOEM	AUTO/PARTS NON-OEM	10%	10%	10%	10%
IFLTOEM	AUTO/PARTS OEM	0%	0%	0%	0%
IFLTOEN	AUTO/FORKLIFT PARTS	0%	0%	0%	0%
IFUELDIES	FUEL, DIESEL	50%	10%	50%	50%
IFUELGAS	FUEL, GASOLINE	30%	10%	5%	30%
IFUELMISC	FUEL, MISC.	10%	10%	50%	10%
IFUELOIL	FUEL, OIL	0%	0%	0%	0%
IFURN	ZZ DO NOT USE	0%	0%	0%	0%
IFUSEPRI	ZZ DO NOT USE	0%	0%	0%	0%
IFUSES	FUSES	20%	20%	20%	20%
IFUSESEC	ZZ DO NOT USE	0%	0%	20%	20%
IGASACC	GAS, ACCESSORIES	5%	0%	0%	0%
IGASES	COMPRESSED GASES	15%	20%	0%	0%
IGASKET	GASKETS & PACKING	50%	50%	50%	50%
IGASMTR1	ZZ DO NOT USE	0%	0%	0%	0%
IGASMTR2	ZZ DO NOT USE	0%	0%	0%	0%
IHULV	HULV MATERIALS	0%	0%	5%	0%
IHVAC	HVAC PARTS	0%	0%	5%	5%
INSTMMSC	INSTR, PTS, DISTR	5%	5%	5%	5%
INSTMREC	INSTRUMENT, RECORDING	0%	0%	0%	0%
INSTMTES	INSTRUMENT, TESTING	0%	0%	0%	0%
INSULATR	ZZ DO NOT USE	0%	0%	0%	0%
INSULDIS	INSULATOR, DISTRIB	0%	0%	0%	0%
INSULPOR	INSULATOR, PORCELAIN	5%	5%	5%	5%
INSULSUB	INSULATOR, SUBSTATION	0%	0%	0%	0%
INSULTRN	INSULATOR, TRANSMISSI	0%	0%	0%	0%
IJANITORI	JANITORIAL	30%	30%	30%	30%
ILABOR	OTC - LABOR	0%	0%	0%	0%
ILAMPS.BL	ZZ DO NOT USE	0%	0%	0%	0%
ILAMPS.SL	ZZ DO NOT USE	0%	0%	0%	0%
ILBR&VHCL	OTC - LABOR&VEHICLE	0%	0%	0%	0%
ILEAD	ZZ DO NOT USE	0%	0%	0%	0%
ILGHTBLDG	LIGHTING, BUILDING	0%	0%	0%	0%
ILNG	ZZ DO NOT USE	0%	0%	0%	0%
ILOCKS	LOCKS	0%	0%	0%	0%
ILUBRCANT	LUBRICANTS	0%	0%	20%	20%
IMEDICAL	MEDICAL SUPPLIES	0%	0%	5%	0%
IMETALS	MTL, WELDING&FAB	10%	10%	10%	10%
IMETALSFT	MTL PLUM FITTINGS	25%	25%	25%	25%
IMETALSMC	METALS, HW, MISC	20%	20%	20%	20%
IMETALSNF	MTL, NF, WIRE, CHAIN	5%	5%	5%	5%
IMETELACC	METERS, ELECT, ACCESSO	0%	0%	0%	0%
IMETELEC	METERS, ELECTRIC	0%	0%	0%	0%
IMETGAS	METERS, GAS	0%	0%	0%	0%
IMETGSACC	METERS, GAS, ACCESSOR	0%	0%	0%	0%

**SUPPLIER DIVERSITY**  
**2010 MATERIAL GROUP CODES WITH GOAL**

MG CODE	MG CODE DESCRIPTION	% GOAL 1000	% GOAL 1500	% GOAL 7000	% GOAL 9000
IMISC	MISC. MATERIAL	0%	0%	5%	0%
IMOTOR	MOTORS & ACC	30%	30%	30%	30%
INetwork	ZZ DO NOT USE	0%	0%	0%	0%
INONSPLR	NON SUPPLIER EXP	0%	0%	0%	0%
NONSTOCK	NON STOCK MATERIALS	0%	0%	0%	0%
IOFFICE	OFFICE SUPPLIES	50%	50%	50%	50%
IOFFICEFU	FURNITURE, MISC	30%	30%	30%	30%
IOFFICEPA	PAPER, FRMS, SNAPOUT	0%	0%	0%	0%
IOFFICEPR	PREMI AWARDS/ PROMO	35%	35%	35%	35%
IOFFICEST	ENVELOPES, CUSTOM	5%	5%	50%	5%
IPADS	PADS & ENCLOSURES	50%	50%	0%	0%
IPAINT	PAINTS & SOLVENTS	5%	5%	5%	5%
IPANELS	PANELS& SWBD, INSTR	5%	5%	5%	5%
PIPECASE	PIPE CASING, GAS	0%	0%	0%	0%
PIPE.FIT	PIPE FITTING, GAS	0%	0%	0%	0%
PIPE.GAS	PIPE, GAS	0%	0%	0%	0%
IPLANNED	OTC - PLANNED	0%	0%		
IPLHRDWR	POLE LINE HARDWARE	5%	5%	50%	50%
IPLTACT	ACTUATION	0%	0%	0%	0%
IPLTALARM	ALARM	0%	0%	0%	0%
IPLTBLR	BOILER	0%	0%	0%	0%
IPLTCDNSR	CONDENSER PARTS	0%	0%	0%	0%
IPLTCLTWR	COOLING TOWER	0%	0%	0%	0%
IPLTCMBCH	COMBUSTION CHAMBER	0%	0%	0%	0%
IPLTCNSYS	CONTROL SYSTEMS	0%	0%	0%	0%
IPLTCNTRL	CONTROLLERS	0%	0%	0%	0%
IPLTCOMPR	COMPRESSORS	0%	0%	0%	0%
IPLTDEMIN	DEMINERALIZER	0%	0%	0%	0%
IPLTECON	ECONOMIZER PARTS	0%	0%	0%	0%
IPLTEXPJT	EXPANSION JOINT	0%	0%	0%	0%
IPLTFDWTR	FEED WATER HEATER	0%	0%	0%	0%
IPLTFNBLR	FANS/BLOWERS	0%	0%	0%	0%
IPLTFRPRO	FIRE PROTECTION EQUIPMENT	0%	0%	0%	0%
IPLTGENER	GENERATOR	0%	0%	0%	0%
IPLTGRBOX	GEARBOX	0%	0%	0%	0%
IPLTHOSE	HOSE	0%	0%	0%	0%
IPLHTTRC	HEAT TRACE	0%	0%	0%	0%
IPLTLIFTS	CRANE/LIFTS/HOISTS	0%	0%	0%	0%
IPLTMCOMP	PLANT MAJOR COMPONENT	0%	0%	0%	0%
IPLTMILPT	MILL PARTS	0%	0%	0%	0%
IPLTMNTRS	MONITORS	0%	0%	0%	0%
IPLTMSEAL	MECHANICAL SEALS	0%	0%	0%	0%
IPLTPAEQP	PUBLIC ADDRESS EQUIP	0%	0%	0%	0%
IPLTPCBDS	PRINTED CIRCUIT BRDS	0%	0%	0%	0%
IPLTPRECP	PRECIPITATOR PARTS	0%	0%	0%	0%
IPLTPROBE	PROBES	0%	0%	0%	0%
IPLTPULVR	COAL FEED PULVR PARTS	0%	0%	0%	0%
IPLTPWRSP	POWER SUPPLYS	0%	0%	0%	0%
IPLTPWRTX	POWER XMISSION	0%	0%	0%	0%
IPLTREBKT	REDULID KITS	0%	0%	0%	0%
IPLTSCRNH	SCREENHOUSE PARTS	0%	0%	0%	0%
IPLTSHPEQ	SHOP EQUIPMENT	0%	0%	0%	0%
IPLTSPBLS	SPONGE BALLS	0%	0%	0%	0%
IPLTSPDRD	SPEED REDUCER	0%	0%	0%	0%
IPLTSTACK	STACK/CHIMMEYS	0%	0%	0%	0%
IPLTSTBLW	SOOTBLOWER PARTS	0%	0%	0%	0%
IPLTTHERM	THERMOCOUPLE	0%	0%	0%	0%
IPLTTRAP	STRAINER/TRAP	0%	0%	0%	0%
IPLTTRBN	TURBINE	0%	0%	0%	0%

**SUPPLIER DIVERSITY  
2010 MATERIAL GROUP CODES WITH GOAL**

MG CODE	MG CODE DESCRIPTION	% GOAL	% GOAL	% GOAL	% GOAL
		1000	1500	7000	9000
IPLTTRDCR	TRANSDUCERS	0%	0%	0%	0%
IPLTTXMTR	TRANSMITTERS	0%	0%	0%	0%
IPMEQ	ZZ DO NOT USE	0%	0%	0%	0%
IPOLE	ZZ DO NOT USE	0%	0%	0%	0%
IPOLEOTHR	POLES, OTHER	10%	10%	0%	0%
IPOLE.SL	ZZ DO NOT USE	0%	0%	0%	0%
IPOLESTL	POLES,STEEL	20%	20%	0%	0%
IPOLESTLA	POLES,STREET LIGHT	5%	5%	5%	5%
IPOLEWOOD	POLES,WOOD	0%	0%	0%	0%
IPOWERPLNT	POWER PLANT	0%	0%	0%	0%
IPPDEV	ZZ DO NOT USE	0%	0%	0%	0%
IPUMPS	PUMPS,CHEM,FUEL	0%	0%	0%	0%
IPVF	ZZ DO NOT USE	0%	0%	0%	0%
IPVF.GAS	ZZ DO NOT USE	0%	0%	0%	0%
IPVFMET	PVF METAL	0%	0%	0%	0%
IPVFPLAS	PVF PLASTIC	5%	40%	40%	40%
IRAILROAD	RR,LOCOMOTIVE,TRACKS	0%	0%	0%	0%
IRECLOSER	RECLOSER	0%	0%	0%	0%
IRECORD	ZZ DO NOT USE	0%	0%	0%	0%
IREG	REGULATORS	0%	0%	0%	0%
IRELAY	RELAYS,TS & METERS	5%	0%	0%	0%
IROPE	ZZ DO NOT USE	0%	0%	0%	0%
ISAFEAPP	SAFETY APPAREL	20%	20%	20%	20%
ISAFETY	SAFETY SUPPLIES	20%	20%	20%	20%
ISAFETYEQ	SAFETY MISC EQUIP	50%	50%	50%	50%
ISAFETYGL	GLOVES, HIGH VOLT	0%	0%	0%	0%
ISEALS	SEALS,GREASE,OIL,GAS	20%	20%	20%	20%
SERVICE	ZZ DO NOT USE	0%	0%	0%	0%
ISIGNS	SIGNS, TAGS, ETC.	0%	0%	10%	0%
ISOLDER	SOLDER AND PASTE	5%	5%	5%	5%
ISPARE	ZZ DO NOT USE	0%	0%	0%	0%
ISPLICAER	SPLICES,AERIAL	0%	0%	10%	10%
ISTAPLES	STAPLES	50%	50%	50%	50%
ISTLTFXTR	STREET LIGHTING,FIXT	0%	0%	5%	0%
ISTLTG	STREET LIGHTING	0%	0%	0%	0%
ISTLTLAMP	STREET LIGHTING,LAMP	0%	0%	10%	10%
ISTLTMISC	STREET LIGHTING,MISC	0%	0%	0%	0%
ISTLTPOLE	STREET LIGHTING,POLE	0%	0%	0%	0%
ISTORMBOX	STORM BOXES	0%	0%	0%	0%
ISUB	ZZ DO NOT USE	0%	0%	0%	0%
ISUBMAT	SUBSTATION MATERIAL	5%	5%	5%	5%
ISWITCH	SWITCH,PRESSURE SPEC	0%	0%	0%	0%
ISWITCHPT	SWITCH PARTS	5%	5%	5%	5%
ISW.PAD	SWITCH-PAD MOUNTED	0%	0%	0%	0%
ISW.POLE	SWITCH-POLE MOUNTED	20%	20%	20%	20%
ITAPE	TAPE, ELECTRICAL	50%	50%	50%	50%
ITELECOMM	TELECOMMUNICATIONS	0%	0%	0%	0%
ITERMINAT	MED VOLT SPLICE&TERM	10%	10%	10%	10%
ITOOL.HL	TOOLS-HOT LINE	50%	50%	50%	50%
ITOOLS	TOOLS - HAND	0%	0%	20%	20%
ITOOLSAIR	TOOLS, AIR PARTS	5%	5%	5%	5%
ITOOLSCAB	TOOLS, CABLE GRIPS	0%	0%	20%	20%
ITOOLSCAD	TOOLS, CADWELD	10%	10%	10%	10%
ITOOLSCSA	TOOLS, HOISTS&SLINGS	0%	0%	5%	0%
ITOOLSCUT	TOOLS, CUTTING TOOLS	15%	15%	15%	15%
ITOOLSEL	TOOLS, ELEC PARTS	0%	0%	0%	0%
ITOOLSHDW	TOOLS, DOOR HARDWARE	5%	5%	5%	5%
ITOOLSHYD	TOOLS, HYDRAULIC	50%	50%	50%	50%
ITOOLSLNM	TOOLS, LINEMEN'S	50%	50%	50%	50%

**SUPPLIER DIVERSITY  
2010 MATERIAL GROUP CODES WITH GOAL**

MG CODE	MG CODE DESCRIPTION	% GOAL	% GOAL	% GOAL	% GOAL
		1000	1500	7000	9000
\TOOLS MSC	TOOLS, MISC.	0%	0%	50%	20%
\TOWERS	TOWERS	0%	0%	0%	0%
\TRF1PD	TRANSF, 1PH PAD	0%	0%	0%	0%
\TRF1PDSS	TRANSF, 1PH PAD SS	0%	0%	0%	0%
\TRF1PL	TRANSF, 1PH POLE	5%	5%	50%	5%
\TRF1PLSS	TRANSF, 1PH POLE SS	5%	5%	0%	0%
\TRF1SBWY	TRANS, SUBWAY	0%	0%	0%	0%
\TRFSUBS	TRANS, 1 PH SUBSURF	0%	0%	0%	0%
\TRF1UG	TRANSF, 1PH UNDERGR	0%	0%	0%	0%
\TRF3PD	TRANSF, 3PH PAD	1%	1%	0%	0%
\TRF3PDSS	TRANSF, 3PH PAD SS	0%	0%	0%	0%
\TRF3PL	TRANSF, 3PH POLE	0%	0%	0%	0%
\TRF3SUBS	TRANS, 3PH SUBSURF	0%	0%	0%	0%
\TRF<75MV	TRANSFORMERS < 75MVA	10%	10%	10%	10%
\TRF>75MV	TRANSFORMERS > 75MVA	0%	0%	0%	0%
\TRF.DIST	ZZ DO NOT USE	0%	0%	0%	0%
\TRFDRTY	TRANS, DRY TYPE	0%	0%	0%	0%
\TRFHVPOLE	TRANS, HV POLE TYPES	0%	0%	0%	0%
\TRFNTWK	TRANS, NETWORK	0%	0%	0%	0%
\TRF.OTHR	TRANSFORMER - OTHER	10%	10%	10%	10%
\TRFPROT	TRANS, PROTECTORS	0%	0%	0%	0%
\VALVES	VALVES	25%	0%	0%	0%
\VEHICLE	OTC - VEHICLE	0%	0%	0%	0%
\VRM	VRM MATERIAL	0%	0%	0%	0%
\VRMMISC	TRANSPORTATION, MISC	0%	0%	0%	0%
\VRMTIRES	AUTOMOTIVE, TIRES	0%	0%	0%	0%
\WELD	WELDING SUPPLIES	10%	10%	10%	10%
\WIRDISBR	WIRE, DISTRIB, BARE	0%	0%	0%	0%
\WIRDISCV	WIRE, DISTRIB, COVERED	0%	0%	0%	0%
\WIRE	ZZ DO NOT USE	0%	0%	0%	0%
\WIREGUY	DISTR MATL WIRE, GUY	50%	50%	5%	50%
\WIREOTH	WIRE, OTHER	0%	0%	0%	0%

Contractor			
7000			7,000
Capital			
760.005	Contractor-Consultin	Total	26,142,520
760.010	Contractor-Other		26,142,520
760.015	Contractor-Temporary		214,905,139
760.040	Contr-Suppl Skills		402,320
760.041	Contr-Ext Craft Skil		42,388,054
760.042	Contr-Design Constr		7,567,406
760.103	Contractor-Spec Proj		5,845,904
760103 Total			1,727,100
Grand Total			<b>298,978,443</b>

Contractor			
7000			
O&M			
760005	Contractor-Professional and Consulting F	Total	3609665
760010	Contractor-Other Services		6169710
760015	Contractor-Temporary Employment		1599886
760020	Contractor-Maintenance		633027
760025	Contractor-Training		196472
760040	Contractor-Supplemental Skills		12696577
760041	Contractor-External Craft Skills		15037125
760042	Contractor-Design for Construction		3676
760102	Contractor-Advertising-Media		500000
Grand Total			<b>39006440</b>

7000 - Capital Matenal 134,662,725 00  
7000 - Capital Contractor 298,798,443 00  
7000 - O&M Matenal 7,816,098 00  
7000 - O&M Contractor 39,006,440 00

Total Matenal 142478823  
Total Contractor 337804883  
**480283706**

Material			
7000			
Capital			
730005	Material-DPL CPD	Total	352000
730006	Material-Consignment		352000
730007	Material-Direct Ship		71000
730010	Material-Nonstock		102569151.7
730012	Material-HULV		72622559
730059	Material-PEPCO		116500
Grand Total			<b>61852685.9</b>
			<b>237583876.6</b>
			<b>134662724.9</b>

Material			
7000			
O&M			
730010	Material Expense - Nonstock	Total	2370229
730013	Material - Deposits		2370229
730020	Material Expense-Gasoline		4680
730041	Material Expense-Nonstock-ATP		1891149
730059	Material-PEPCO		81044
731006	Material - Returned to Storeroom		3468996
Grand Total			<b>400000</b>
			<b>7416098</b>
			<b>7816098</b>

Account	Capital	1000	O&M	Contractor	Total
760005	7984.105				7984.105
760010	1151.906743				1151.906743
760015	4135.180				4135.180
760040	128600				128600
760041	694279.33				694279.33
760042	1129614.05				1129614.05
Grand Total	129321652.9				129321652.9

1000 Contractor  
129321652.9

Account	Capital	1000	O&M	Material	Total
730005	24145921				24145921
730006	4000				4000
730007	42983389				42983389
730010	9656180.4				9656180.4
730012	85000				85000
730052	135000				135000
733000	910000				910000
Grand Total	77929690.4				77929690.4

1000 Material  
34032101.4

Capital Contractor  
129321653  
34,032,101.00  
O&M Contractor  
112,702,626.00  
18,790,843.00

Contractor  
Material  
253024279  
50822944  
3031847223

Account	Capital	1000	O&M	Contractor	Total
760005	7984.105				7984.105
760010	1151.906743				1151.906743
760015	4135.180				4135.180
760040	128600				128600
760041	694279.33				694279.33
760042	1129614.05				1129614.05
Grand Total	129321652.9				129321652.9

Account	Capital	1000	O&M	Material	Total
730005	24145921				24145921
730006	4000				4000
730007	42983389				42983389
730010	9656180.4				9656180.4
730012	85000				85000
730052	135000				135000
733000	910000				910000
Grand Total	77929690.4				77929690.4

1000 O&M Material  
18790842.6

Account	Capital	1000	O&M	Material	Total
730005	5073575.65				5073575.65
730006	1000				1000
730007	243				243
730008	1100000				1100000
730010	4027036.91				4027036.91
730012	2900000				2900000
730020	2983312				2983312
730021	395620.96				395620.96
730025	12000				12000
730030	115500				115500
730040	368420				368420
730041	1328942.18				1328942.18
730042	32604.15				32604.15
730048	2807020				2807020
731005	1033000				1033000
731007	300000				300000
731010	654000				654000
731015	854000				854000
731021	26000				26000
731060	65000				65000
731080	30000				30000
Grand Total	19817304.7				19817304.7

1000 O&M Material  
18790842.6

Account	Capital	1000	O&M	Contractor	Total
760005	31984982.56				31984982.56
760010	41816831.42				41816831.42
760015	9727544.2				9727544.2
760020	20186147.17				20186147.17
760025	725494				725494
760035	8836700				8836700
760040	1252956				1252956
760041	6694371				6694371
760042	912000				912000
760102	875000				875000
760112	7086800				7086800
Grand Total	123702626.4				123702626.4

1000 - O&M Contractor  
123702626.4



9000	↓
Contractor	↓
O&M	↓
Grand Total	
Total	

9000	↓
Contractor	↓
Capital	↓
760005 Contractor-Consultin	Total
760005 Total	9,900,236
760010 Contractor-Other	9,900,236
760010 Total	4,914,620
760015 Contractor-Temporary	4,914,620
760015 Total	50,000
Grand Total	50,000
	<b>14,864,856</b>

O&M Material -  
 Capital Material -  
 O&M Contractor 14,864,856  
 Capital Contractor

9000	↓
Material	↓
O&M	↓
Grand Total	
Total	

9000	↓
Material	↓
Capital	↓
Grand Total	
Total	

1500	
Material	
O&M	

1500	
Material	
Capital	

730010	Material Expense - Nonstock	884,217
730010 Total		884,217
730020	Material Expense-Gasoline	1,932,966
730020 Total		1,932,966
730052	Material-ACE CPD	1,172,755
730052 Total		1,172,755
Grand Total		3,989,938

**2,817,183**

730007	Material-Direct Ship	22,390,181
730007 Total		22,390,181
730010	Material-Nonstock	1,538,497
730010 Total		1,538,497
730012	Material-HULV	647,000
730012 Total		647,000
730025	Material-Freight Stk	20,000
730025 Total		20,000
730052	Material-ACE CPD	17,123,150
730052 Total		17,123,150
733001	Meter Purchases-ACE	810,743
733001 Total		810,743
Grand Total		42,529,571

**2,185,497**

1500			
Contractor			
O&M			
Sub			
760005	Contractor-Professional and Consulting F	Total	2,869,017
760010	Contractor-Other Services	Total	2,869,017
760015	Contractor-Temporary Employment	Total	10,246,436
760020	Contractor-Maintenance	Total	10,246,436
760025	Contractor-Training	Total	202,104
760041	Contractor-External Craft Skills	Total	202,104
760102	Contractor-Advertising-Media	Total	160,344
760112	Contractor-Market Research	Total	160,344
Grand Total			22,618,663

O&M Material 2,817,183  
 Capital Material 2,185,497

O&M Contractor 22,618,663  
 Capital Contractor 41,906,739

1500			
Contractor			
Capital			
Sub			
760005	Contractor-Consultin	Total	3,308,112
760010	Contractor-Other	Total	3,308,112
760015	Contractor-Temporary	Total	34,391,580
760020	Contractor-Mainten	Total	34,391,580
760040	Contr-Suppl Skills	Total	588,600
760041	Contr-Ext Craft Skill	Total	588,600
760042	Contr-Design Constr	Total	200,000
Grand Total			200,000
			497,869
			497,869
			1,295,099
			1,295,099
			1,625,478
			1,625,478
			41,906,739

**011 BUDGETED MATERIALS AND CONTRACTOR**

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Contractor	←
(All)	←
Capital	←

SELECT EXPENSE TYPE HERE  
SELECT EXPENSE DESCRIPTION HERE

		Total
760005	Contractor-Consultin	47344973
760005 Total		47344973
760010	Contractor-Other	369702013.7
760010 Total		369702013.7
760015	Contractor-Temporary	5176100
760015 Total		5176100
760020	Contractor-Mainten	200000
760020 Total		200000
760040	Contr-Suppl Skills	43063922.9
760040 Total		43063922.9
760041	Contr-Ext Craft Skil	9556584.47
760041 Total		9556584.47
760042	Contr-Design Constr	8600996.11
760042 Total		8600996.11
760103	Contractor-Spec Proj	1727100
760103 Total		1727100
Grand Total		485371690.1

1000	←
(All)	←
Material	←

		Total
730005	Material-DPL CPD	29219496.65
730005 Total		29219496.65
730006	Material Expense-Consignment Material-Consignment	1000 4000
730006 Total		5000
730007	Material Expense-Direct Ship Material-Direct Ship	243 42983589
730007 Total		42983832
730008	Material Expense-Fabrication Shop	-1100000
730008 Total		-1100000
730010	Material Expense - Nonstock Material-Nonstock	4027036.91 9666180.4
730010 Total		13693217.31
730012	Material-HULV	2685000
730012 Total		2685000
730020	Material Expense-Gasoline	2983312
730020 Total		2983312
730021	Material Expense-Chemicals	389520.96
730021 Total		389520.96
730025	Material-Freight Stock	12000
730025 Total		12000
730030	Material-Freight Nonstock	115500
730030 Total		115500
730040	Material Expense-Direct Ship-ATP	366420
730040 Total		366420
730041	Material Expense-Nonstock-ATP	1326042.18
730041 Total		1326042.18
730052	Material-ACE CPD	486634.04
730052 Total		486634.04
730059	Material-PEPCO	2607020
730059 Total		2607020
731005	Material-Scrapped	1033000
731005 Total		1033000
731007	Material-Scrap Material	-300000
731007 Total		-300000
731010	Material-Gain Inventory Difference	-654000
731010 Total		-654000
731015	Material-Losses Inventory Variance	854000

**011 BUDGETED MATERIALS AND CONTRACTOR**

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Contractor	←
(Alt)	←
Capital	←

SELECT EXPENSE TYPE HERE  
 SELECT EXPENSE DESCRIPTION HERE

		Total
731015 Total		854000
731021 Total	731021   Material-Gain price adjustments	36000
		36000
	731060   Material-Loss/Gain price variances	65000
731060 Total		65000
	731080   Material-Discout Lost	30000
731080 Total		30000
	733000   Meter Purchases-DPL	910000
733000 Total		910000
Grand Total		97746995.14

**2011 Plan**

	Company code 1000	Company Code 1500	Company Code 7000
O&M Material	16,790,843	2,817,183	7,816,098
Capital Material	34,032,101	2,185,497	134,662,725
	<b>50,822,944</b>	<b>5,002,680</b>	<b>142,478,823</b>
O&M Contractor	123,702,626	22,618,663	39,004,440
Capital Contractor	129,321,653	41,906,739	298,978,443
	<b>253,024,279</b>	<b>64,525,402</b>	<b>337,982,883</b>
Total O&M	140,493,469	25,435,846	46,820,538
Total Capital	159,289,948	44,092,236	433,641,168
	<b>299,783,417</b>	<b>69,528,082</b>	<b>480,461,706</b>
Excludable \$ from 2010	1,144,037	4,284,292	116,697,575
x	<b>298,639,380</b>	<b>65,243,790</b>	<b>363,764,131</b>
	238,911,504	52,195,032	<b>291,011,305</b>

Company Code 9000

-
-
-

Total Regulated

27,424,124  
170,880,323  
**198,304,447**

-
14,864,956
<b>14,864,956</b>

185,325,729  
485,071,791  
**670,397,520**

-  
14,864,956  
**14,864,956**

212,749,853  
651,888,308  
**864,638,161**

25%  
75%  
100%

1,598,921  
**13,266,035**

17,551,663  
**847,086,498**

**203,300,759.45 O&M**  
**643,785,738.26 CAP**

10,612,828

592,730,669

80% of total

Reporting period....  
Cost center group....  
Cost element group...  
Cost element types...

	Cost Center \$	Order \$	Total
730005 Material-DPL CPD	942,527.12	4,131,048.53	5,073,575.65
730006 Material Expense-Consignment	0	1,000.00	1,000.00
730007 Material Expense-Direct Ship	233,843.00	0	233,843.00
730008 Material Expense-Fabrication Shop	-1,100,000.00	0	-1,100,000.00
730010 Material Expense - Nonstock	2,306,777.00	4,974,705.55	7,281,482.55
730012 Material-HULV	2,600,000.00	0	2,600,000.00
730013 Material - Deposits	0	4,680.00	4,680.00
730020 Material Expense-Gasoline	0	6,807,427.00	6,807,427.00
730021 Material Expense-Chemicals	389,520.96	0	389,520.96
730025 Material-Freight Stock	12,000.00	0	12,000.00
730030 Material-Freight Nonstock	115,500.00	0	115,500.00
730040 Material Expense-Direct Ship-ATP	366,420.00	0	366,420.00
730041 Material Expense-Nonstock-ATP	1,326,042.18	81,044.00	1,407,086.18
730052 Material-ACE CPD	351,634.04	1,172,754.97	1,524,389.01
730059 Material-PEPCO	2,607,020.00	3,468,996.00	6,076,016.00
731005 Material-Scrapped	1,033,000.00	0	1,033,000.00
731006 Material - Returned to Storeroom	0	-400,000.00	-400,000.00
731007 Material-Scrap Material	-300,000.00	0	-300,000.00
731010 Material-Gain Inventory Difference	-654,000.00	0	-654,000.00
731015 Material-Losses Inventory Variance	854,000.00	0	854,000.00
731021 Material-Gain price adjustments	36,000.00	0	36,000.00
731060 Material-Loss/Gain price variances	65,000.00	0	65,000.00
731080 Material-Discount Lost	30,000.00	0	30,000.00
<b>Capital</b>	<b>11,215,284.30</b>	<b>20,241,656.05</b>	<b>31,456,940.35</b>
760005 Contractor-Professional and Consulting F	26,592,852.56	11,870,812.00	38,463,664.56
760010 Contractor-Other Services	31,088,911.32	27,146,066.46	58,234,977.78
760015 Contractor-Temporary Employment	9,440,144.20	649,492.00	10,089,636.20
760020 Contractor-Maintenance	19,625,657.56	1,333,860.61	20,959,518.17
760025 Contractor-Training	610,800.00	323,931.00	934,731.00
760035 Contractor-Outside Counsel/Legal	8,836,700.00	0	8,836,700.00
760040 Contractor-Supplemental Skills	1,252,956.00	12,696,577.00	13,949,533.00
760041 Contractor-External Craft Skills	0	30,598,433.00	30,598,433.00
760042 Contractor-Design for Construction	912,000.00	3,876.00	915,876.00
760102 Contractor-Advertising-Media	515,000.00	1,100,000.00	1,615,000.00
760112 Contractor-Market Research	475,000.00	21,060.00	496,060.00
<b>Capital</b>	<b>99,350,021.64</b>	<b>85,744,108.07</b>	<b>185,094,129.71</b>

Total Material and Contractor Budget

**216,551,070.06**



SERVICE	237	A/E FULL SERVICE	Heavy and Civil Engineering Construction
MATERIAL	424	ABRASIVES	Merchant Wholesalers, Nondurable Goods
MATERIAL	334	ACC SERVICE CONTRACT	Computer and Electronic Product Manufacturing
SERVICE	541	ACCOUNTING-AUDITING	Professional, Scientific, and Technical Services
SERVICE	238	ACTUATION REPAIRS	Specialty Trade Contractors
MATERIAL	423	ACTUATORS	Merchant Wholesalers, Durable Goods
MATERIAL	424	ADDITIVE (CHEMICALS)	Merchant Wholesalers, Nondurable Goods
MATERIAL	325	ADHESIVES & SEALANTS	Chemical Manufacturing
SERVICE	541	ADMIN AWARDS/SAFETY	Professional, Scientific, and Technical Services
SERVICE	561	ADMINISTRATIVE AND SUPPORT SERVICES	Administrative and Support Services
SERVICE	541	ADVERTISE/MAINSTREAM	Professional, Scientific, and Technical Services
SERVICE	541	ADVERTISE/TARGETED	Professional, Scientific, and Technical Services
SERVICE	541	ADVERTISING	Professional, Scientific, and Technical Services
SERVICE	541	AERIAL INSPECTION	Professional, Scientific, and Technical Services
SERVICE	541	AERIAL PHOTO & MAPG	Professional, Scientific, and Technical Services
MATERIAL	236	AIR COOLER/COOLING SYSTEM	Professional, Scientific, and Technical Services
SERVICE	541	AIR MONITORG/SURVEY	Construction of Buildings
SERVICE	488	AIRCRAFT/HELICOP SERV	Professional, Scientific, and Technical Services
MATERIAL	334	ALARM	Support Activities for Transportation
SERVICE	238	ALARM MAINT/SERV	Computer and Electronic Product Manufacturing
MATERIAL	334	ALARM HORN SIGNAL EQ	Specialty Trade Contractors
MATERIAL	331	ALLOYS	Computer and Electronic Product Manufacturing
?	?	AMI PROJECT	Primary Metal Manufacturing
SERVICE	541	ANALYTICAL TESTING	#N/A
MATERIAL	236	ANCHORS	Professional, Scientific, and Technical Services
SERVICE	531	APPR CLAIM PROC, RE	Construction of Buildings
SERVICE	531	APPR CLAIM PROC OTH	Real Estate
SERVICE	531	APPR CLAIM PROC AUTO	Real Estate
SERVICE	541	ARCHAEOLOGICAL SERV	Real Estate
SERVICE	541	ARCHITECTURAL SERV	Professional, Scientific, and Technical Services
MATERIAL	335	ARRESTERS/DISTRIB	Professional, Scientific, and Technical Services
MATERIAL	335	ARRESTERS,SUBSTATION	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	ARRESTERS,TRANSMISS	Electrical Equipment, Appliance, and Component Manufacturing
SERVICE	541	ASBESTOS ANALYSIS	Electrical Equipment, Appliance, and Component Manufacturing
SERVICE	562	ASBESTOS REMOVAL	Professional, Scientific, and Technical Services
SERVICE	562	ASH DISPOSAL	Waste Management and Remediation Services
SERVICE	541	AUDIO VISUAL	Waste Management and Remediation Services
SERVICE	541	AUDIT FINANCL STMENT	Professional, Scientific, and Technical Services
SERVICE	541	AUDITING	Professional, Scientific, and Technical Services
MATERIAL	333	AUGERS & EARTH DRILL	Professional, Scientific, and Technical Services
MATERIAL	423	AUTO/FORKLIFT PARTS	Machinery Manufacturing
MATERIAL	423	AUTO/PARTS OEM	Merchant Wholesalers, Durable Goods
MATERIAL	423	AUTO/PARTS NON-OEM	Merchant Wholesalers, Durable Goods

NAICS	COMMODITY DESCRIPTION	NAICS	COMMODITY DESCRIPTION
MATERIAL	423	AUTOMOTIVE, TIRES	Merchant Wholesalers, Durable Goods
SERVICE	523	BANKING & INVESTMENT	Securities, Commodity Contracts, and Other Financial Investments and F
SERVICE	237	BARRICADE, RENT/RPR	Heavy and Civil Engineering Construction
MATERIAL	335	BATTERIES (ALL)	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	BATTERIES, LANTERNS	Electrical Equipment, Appliance, and Component Manufacturing
SERVICE	238	BATTERY MAINT/REPAIR	Specialty Trade Contractors
MATERIAL	321	BEARG,BSHG,WHL,GEAR	Wood Product Manufacturing
SERVICE	541	BIOLOGICAL STUDIES	Professional, Scientific, and Technical Services
MATERIAL	236	BLDG ERECTION PREFAB	Construction of Buildings
MATERIAL	236	BLDG RENOVATE INDOOR	Construction of Buildings
MATERIAL	236	BLDG/FAC CNST/MAINT	Construction of Buildings
SERVICE	238	BOILER MAINT	Specialty Trade Contractors
MATERIAL	332	BOILERS	Fabricated Metal Product Manufacturing
MATERIAL	335	BOLTS/NUTS	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	BRACES	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	BRACKETS,BRACES,XARM	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	423	BUCKET & UTIL TRUCK	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	444	BUILDING MATERIALS - CHEMICALS	Merchant Wholesalers, Durable Goods
MATERIAL	444	BUILDING MATERIALS - INVENTORY	Building Material and Garden Equipment and Supplies Dealers
MATERIAL	444	BUILDING MATERIALS - NONSTOCK	Building Material and Garden Equipment and Supplies Dealers
MATERIAL	444	BUILDING SUPPLIES	Building Material and Garden Equipment and Supplies Dealers
MATERIAL	335	BUS CONDUCTORS	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	BUSBAR PIPE&HI COND	Electrical Equipment, Appliance, and Component Manufacturing
SERVICE	813	BUSINESS ASSOCIATION	Religious, Grantmaking, Civic, Professional, and Similar Organizations
MATERIAL	424	BUSINESS FORMS	Merchant Wholesalers, Nondurable Goods
MATERIAL	335	CABLE, INSTRUMENT	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	CABLE, PORTABLE	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	CABLE, SOLID DIELEC	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	CABLE, SWITCHBOARD	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	CABLE,ACCESSORIES	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	CABLE,ELBOW	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	CABLE,HIGH VOLTAGE	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	CABLE,LOW VOLTAGE	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	CABLE,MEDIUM VOLTAGE	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	CABLE,SPLICES	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	CABLE,SUBSTATION	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	CABLE,TELECOMMUNICAT	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	CAPACITOR BANKS	Electrical Equipment, Appliance, and Component Manufacturing
SERVICE	238	CARPENTRY	Specialty Trade Contractors
SERVICE	722	CATERING	Food Services and Drinking Places
SERVICE	722	CATERING/FOOD	Food Services and Drinking Places
SERVICE	238	CATHODIC PROTECTION	Specialty Trade Contractors
MATERIAL	336	CHAINS	Transportation Equipment Manufacturing

UNIT	QTY	UNITS	COMMODITY DESCRIPTION	UNITS	DESCRIPTION
MATERIAL	325		CHEM. SOLVENTS, PKG		Chemical Manufacturing
MATERIAL	325		CHEM. FIRE EXTING		Chemical Manufacturing
SERVICE	561		CHEMICAL CLEANING		Administrative and Support Services
MATERIAL	325		CHEMICALS		Chemical Manufacturing
MATERIAL	325		CHEMICALS, COMPOUNDS		Chemical Manufacturing
SERVICE	238		CHIMNEY REPAIRS		Specialty Trade Contractors
SERVICE	813		CIVIC ORG. ASSOC. M/MT		Religious, Grantmaking, Civic, Professional, and Similar Organizations
SERVICE	237		CIVIL ENGINEERING CONSTRUCTION		Heavy and Civil Engineering Construction
SERVICE	541		CIVIL ENGR SERV		Professional, Scientific, and Technical Services
MATERIAL	423		CKT - CB, RECLSR, FUS		Merchant Wholesalers, Durable Goods
SERVICE	238		CKT BREAKER MAINT		Specialty Trade Contractors
MATERIAL	335		CKT BRKR SWITCHBOARD		Electrical Equipment, Appliance, and Component Manufacturing
SERVICE	541		CLAIM INVESTIGATION		Professional, Scientific, and Technical Services
MATERIAL	423		CLAMPS, DISTRIBUTION		Merchant Wholesalers, Durable Goods
MATERIAL	423		CLAMPS, OTHER		Merchant Wholesalers, Durable Goods
MATERIAL	423		CLAMPS, SUBSTATION		Merchant Wholesalers, Durable Goods
MATERIAL	335		CLAMPS, TRANSMISSION		Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	423		CLEAN / JANIT SUPPLY		Merchant Wholesalers, Durable Goods
MATERIAL	448		CLOTHING (UNIFORMS)		Clothing and Clothing Accessories Stores
MATERIAL	448		CLOTHING AND CLOTHING ACCESSORIES		Clothing and Clothing Accessories Stores
SERVICE	813		CLUBS		Religious, Grantmaking, Civic, Professional, and Similar Organizations
MATERIAL	444		CNG EQUIP		Building Material and Garden Equipment and Supplies Dealers
MATERIAL	454		COAL - SOLID FUEL		Nonstore Retailers
MATERIAL	423		COAL FEED PULVR PARTS		Merchant Wholesalers, Durable Goods
SERVICE	238		COAL FEED PULVR REPR		Specialty Trade Contractors
SERVICE	238		COAT, CAULK, WTR/FRPRF		Specialty Trade Contractors
SERVICE	238		COATINGS		Specialty Trade Contractors
MATERIAL	423		COIL		Specialty Trade Contractors
SERVICE	238		COMBUST CHAMBER REPR		Merchant Wholesalers, Durable Goods
SERVICE	238		COMBUSTION CHAMBER		Specialty Trade Contractors
MATERIAL	334		COMMUNICATION EQ/PRT		Specialty Trade Contractors
MATERIAL	423		COMP HW DESKTOP PTS		Computer and Electronic Product Manufacturing
MATERIAL	423		COMP M&R (O) CONSULT		Merchant Wholesalers, Durable Goods
SERVICE	541		COMP M&R DB TIMESHAR		Merchant Wholesalers, Durable Goods
MATERIAL	423		COMP M&R HW MF/PERIP		Professional, Scientific, and Technical Services
MATERIAL	423		COMP M&R SW LIC MINI		Merchant Wholesalers, Durable Goods
MATERIAL	423		COMP M&R SW, MF LIC		Merchant Wholesalers, Durable Goods
MATERIAL	423		COMP M&R, DATA CONV		Merchant Wholesalers, Durable Goods
SERVICE	541		COMP M&R, HP, HW		Merchant Wholesalers, Durable Goods
MATERIAL	423		COMP M&R, INTERNET		Professional, Scientific, and Technical Services
MATERIAL	423		COMP, DESKTOP SW LIC		Merchant Wholesalers, Durable Goods
MATERIAL	423		COMP, LAN HARDWARE		Merchant Wholesalers, Durable Goods
MATERIAL	423		COMP, LAN PROPR SW		Merchant Wholesalers, Durable Goods

TYPE	MOD	DESCRIPTION	
SERVICE	541	COMP, LAN SERVICES	Professional, Scientific, and Technical Services
SERVICE	541	COMP, LAN SW & MAINT	Professional, Scientific, and Technical Services
SERVICE	541	COMP. M&R IMAGING	Professional, Scientific, and Technical Services
SERVICE	541	COMP. M&R, TRAINING	Professional, Scientific, and Technical Services
SERVICE	541	COMP. SW M/F BUS APP	Professional, Scientific, and Technical Services
SERVICE	541	COMP.HW.M/FRAME.M&R	Professional, Scientific, and Technical Services
MATERIAL	423	COMP.SW RETAIL ACCES	Merchant Wholesalers, Durable Goods
MATERIAL	424	COMPOUNDS & MIXTURES	Merchant Wholesalers, Nondurable Goods
MATERIAL	424	COMPRESSED GASES	Merchant Wholesalers, Nondurable Goods
SERVICE	238	COMPRESSOR MAINT/REP	Specialty Trade Contractors
MATERIAL	333	COMPRESSORS	Machinery Manufacturing
MATERIAL	423	COMPUTER EQUIP/PRTS	Merchant Wholesalers, Durable Goods
MATERIAL	423	COMPUTER HDW DESKTOP	Merchant Wholesalers, Durable Goods
MATERIAL	423	COMPUTER HDW MAINFRM	Merchant Wholesalers, Durable Goods
SERVICE	541	COMPUTER HDW MAINTEN	Professional, Scientific, and Technical Services
SERVICE	541	COMPUTER HDW MISCELL	Professional, Scientific, and Technical Services
SERVICE	562	COMPUTER RECYCLING	Waste Management and Remediation Services
SERVICE	541	COMPUTER SERVICES	Professional, Scientific, and Technical Services
SERVICE	541	COMPUTER SFTWR MAINT	Professional, Scientific, and Technical Services
SERVICE	611	COMPUTER SFWR TRNG	Professional, Scientific, and Technical Services
MATERIAL	423	COMPUTER SOFTWARE	Educational Services
MATERIAL	327	CONCRETE FOOTERS	Merchant Wholesalers, Durable Goods
SERVICE	238	CONCRETE WORK	Nonmetallic Mineral Product Manufacturing
MATERIAL	327	CONCRETE, STONE, TILE	Specialty Trade Contractors
MATERIAL	327	CONCRTE-CEM (PRECST)	Nonmetallic Mineral Product Manufacturing
MATERIAL	423	CONDENSER PARTS	Nonmetallic Mineral Product Manufacturing
SERVICE	238	CONDENSER REPAIR	Merchant Wholesalers, Durable Goods
SERVICE	541	CONDENSER TESTING	Specialty Trade Contractors
MATERIAL	333	CONDNSR.COOLTWR.EVAP	Professional, Scientific, and Technical Services
SERVICE	237	CONDUIT AND MANHOLES	Machinery Manufacturing
MATERIAL	423	CONDUIT.METAL	Heavy and Civil Engineering Construction
MATERIAL	326	CONDUIT.PLASTIC	Merchant Wholesalers, Durable Goods
MATERIAL	423	CONNECTOR.DIST.OVHD	Plastics and Rubber Products Manufacturing
MATERIAL	423	CONNECTOR.OTHER	Merchant Wholesalers, Durable Goods
MATERIAL	423	CONNECTOR.SUBSTATION	Merchant Wholesalers, Durable Goods
MATERIAL	423	CONNECTOR, TRANSM	Merchant Wholesalers, Durable Goods
MATERIAL	423	CONNECTOR, UNDERGROUN	Merchant Wholesalers, Durable Goods
SERVICE	541	CONSLT ENGR-SUPPLY	Merchant Wholesalers, Durable Goods
SERVICE	237	CONST PROJ, DISTRIB - SUBSTA - TRANSMIS	Professional, Scientific, and Technical Services
SERVICE	237	CONST SVC / PROJ	Heavy and Civil Engineering Construction
SERVICE	237	CONSTRUCTION OF BUILDINGS	Heavy and Civil Engineering Construction
SERVICE	541	CONSULT IBEW/PEPCO	Professional, Scientific, and Technical Services
SERVICE	541	CONSULTANT, SAFETY	Professional, Scientific, and Technical Services

TYPE	NAICS	COMMERCIAL	DESCRIPTION
SERVICE	541		CONSULTING SVS, MISC
MATERIAL	423		CONTAINERS & STORAGE
SERVICE	238		CONTOL SYS REPAIR
MATERIAL	335		CONTROL POWER XFMR
MATERIAL	423		CONTROL SYSTEMS
MATERIAL	423		CONTROLLERS
SERVICE	238		CONVEYOR BELT REPAIR
MATERIAL	326		CONVEYORS & ACCESS
SERVICE	238		COOLING TOWER MAINT
SERVICE	532		COPIER RENTAL & SERV
MATERIAL	332		COUPLINGS
SERVICE	561		COURIER
MATERIAL	423		CRANE/LIFTS/HOISTS
SERVICE	561		CREDIT AGENCIES
MATERIAL	335		CROSSARMS
MATERIAL	333		CRUSHR, BRKR, GRNDRS
MATERIAL	423		CUTOUTS
MATERIAL	423		DATA PROC, HDWR
MATERIAL	423		DATA PROC, SFWR
SERVICE	541		DEBT COLLECTION
MATERIAL	423		DEMINEALIZER
SERVICE	238		DEMO FACILITIES
SERVICE	522		DEVELOPMENT FINANCE
MATERIAL	334		DIGITAL NETWRK INFRA
SERVICE	541		DIRECTIONAL BORING
SERVICE	624		DISASTR PREP & RELF
MATERIAL	335		DIST PWR XFMR (POLE)
MATERIAL	334		DIST, CNTL BRD FIXTR
MATERIAL	335		DISTR MATL WIRE, GUY
SERVICE	238		DIVING/UNDERWATER
SERVICE	561		DOOR REPAIR
SERVICE	541		DRAFTING SUPPORT
SERVICE	238		DREDGING SERVICES
SERVICE	561		DRY ICE
MATERIAL	332		DUCTS
MATERIAL	423		EARTH & STONE
MATERIAL	333		EARTH MOVING MACHNRY
SERVICE	541		ECONOMETRICS
MATERIAL	423		ECONOMIZER PARTS
SERVICE	238		ECONOMIZER REPAIRS
SERVICE	611		EDUCATIONAL INSTIT
MATERIAL	335		ELEC & PWR REGULATOR
MATERIAL	423		ELEC AC MOTORS
			Professional, Scientific, and Technical Services
			Merchant Wholesalers, Durable Goods
			Specialty Trade Contractors
			Electrical Equipment, Appliance, and Component Manufacturing
			Merchant Wholesalers, Durable Goods
			Merchant Wholesalers, Durable Goods
			Specialty Trade Contractors
			Plastics and Rubber Products Manufacturing
			Specialty Trade Contractors
			Rental and Leasing Services
			Fabricated Metal Product Manufacturing
			Administrative and Support Services
			Merchant Wholesalers, Durable Goods
			Administrative and Support Services
			Electrical Equipment, Appliance, and Component Manufacturing
			Machinery Manufacturing
			Merchant Wholesalers, Durable Goods
			Merchant Wholesalers, Durable Goods
			Merchant Wholesalers, Durable Goods
			Professional, Scientific, and Technical Services
			Merchant Wholesalers, Durable Goods
			Specialty Trade Contractors
			Credit Intermediation and Related Activities
			Computer and Electronic Product Manufacturing
			Professional, Scientific, and Technical Services
			Social Assistance
			Electrical Equipment, Appliance, and Component Manufacturing
			Computer and Electronic Product Manufacturing
			Electrical Equipment, Appliance, and Component Manufacturing
			Specialty Trade Contractors
			Administrative and Support Services
			Professional, Scientific, and Technical Services
			Specialty Trade Contractors
			Administrative and Support Services
			Fabricated Metal Product Manufacturing
			Merchant Wholesalers, Durable Goods
			Machinery Manufacturing
			Professional, Scientific, and Technical Services
			Merchant Wholesalers, Durable Goods
			Specialty Trade Contractors
			Educational Services
			Electrical Equipment, Appliance, and Component Manufacturing
			Merchant Wholesalers, Durable Goods

NAICS		COMMON DESCRIPTION	
MATERIAL	335	ELEC BOX, ENCL, FTGS	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	423	ELEC COMPNTS/PARTS	Merchant Wholesalers, Durable Goods
MATERIAL	423	ELEC COND, TRAY, MARKR	Merchant Wholesalers, Durable Goods
MATERIAL	423	ELEC DC MOTORS	Merchant Wholesalers, Durable Goods
MATERIAL	423	ELEC HGRS, TIES, CLIPS	Merchant Wholesalers, Durable Goods
MATERIAL	423	ELEC INSULTR & BUSHG	Merchant Wholesalers, Durable Goods
MATERIAL	423	ELEC SAFETY DEVICES	Merchant Wholesalers, Durable Goods
SERVICE	811	ELEC SERV (MCROWAVE)	Repair and Maintenance
MATERIAL	335	ELEC VAR SPD DRIVES	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	423	ELEC WIRE & CABLE	Merchant Wholesalers, Durable Goods
SERVICE	237	ELEC, CIVIL MAINT	Heavy and Civil Engineering Construction
SERVICE	237	ELEC, PLANT MAINT	Heavy and Civil Engineering Construction
SERVICE	237	ELEC, HIGH VOLT/SUBST	Heavy and Civil Engineering Construction
SERVICE	238	ELECTRICAL	Specialty Trade Contractors
MATERIAL	423	ELECTRICAL HW, MISC	Merchant Wholesalers, Durable Goods
SERVICE	811	ELECTRICAL REPAIRS	Repair and Maintenance
MATERIAL	334	ELECTRONIC MATL/PART	Computer and Electronic Product Manufacturing
SERVICE	238	ELECTRONICS REPAIR	Specialty Trade Contractors
SERVICE	541	ELEVATOR M&R	Professional, Scientific, and Technical Services
SERVICE	238	ELEVATOR MAINTENANCE	Specialty Trade Contractors
SERVICE	621	EMERG FIELD MED SERV	Ambulatory Health Care Services
MATERIAL	335	EMERG LIGHTING, PARTS	Electrical Equipment, Appliance, and Component Manufacturing
SERVICE	541	EMISSION TESTING	Professional, Scientific, and Technical Services
MATERIAL	423	ENCLOSURES, UNDERGROU	Merchant Wholesalers, Durable Goods
SERVICE	926	ENERGY CONSERVATION	Administration of Economic Programs
SERVICE	541	ENGENY MGMT CTRL	Professional, Scientific, and Technical Services
SERVICE	237	ENGINEER DESIGN, ELEC	Heavy and Civil Engineering Construction
MATERIAL	424	ENVELOPES, CUSTOM	Merchant Wholesalers, Nondurable Goods
SERVICE	562	ENVIRON HAZ-MAT DISP	Waste Management and Remediation Services
SERVICE	541	ENVIRONMENT, CONSULT	Professional, Scientific, and Technical Services
SERVICE	541	ENVIRONMENTAL SERV	Professional, Scientific, and Technical Services
SERVICE	562	ENVMENTAL, HAZ DISP	Waste Management and Remediation Services
MATERIAL	423	EQUIP - IT, TELECOM	Merchant Wholesalers, Durable Goods
SERVICE	238	EQUIP RIGGING & HAUL	Specialty Trade Contractors
SERVICE	811	EQUIP/TOOL MAINT/RPR	Repair and Maintenance
SERVICE	532	EQUIPMENT RENTAL	Rental and Leasing Services
SERVICE	811	EQUIPMENT REPAIRS	Repair and Maintenance
SERVICE	238	EXCAVATION	Specialty Trade Contractors
SERVICE	237	EXCAVATION, LT EQUIP	Heavy and Civil Engineering Construction
MATERIAL	332	EXHSTR, DFUSR, DMP, VNT	Fabricated Metal Product Manufacturing
MATERIAL	424	EXPANSION JOINT	Merchant Wholesalers, Nondurable Goods
SERVICE	238	EXPANSION JOINT REPAIR	Specialty Trade Contractors
MATERIAL	325	EXPLOSIVE MATERIALS	Chemical Manufacturing

MATERIAL	QUANTITY	DESCRIPTION	UNIT	PRICE	TOTAL	MARKET
SERVICE	561	EXTERIOR CLEANING				Administrative and Support Services
MATERIAL	423	EXTR FINISHING MATL				Merchant Wholesalers, Durable Goods
SERVICE	561	FAC & BUILDING SVS				Administrative and Support Services
MATERIAL	238	FANS & BLOWERS				Merchant Wholesalers, Nondurable Goods
SERVICE	238	FANS/BLOWER REPAIRS				Specialty Trade Contractors
MATERIAL	423	FASTENERS				Merchant Wholesalers, Durable Goods
SERVICE	541	FEASIBILITY STUDIES				Professional, Scientific, and Technical Services
SERVICE	238	FEED WATER HEAT REPR				Specialty Trade Contractors
MATERIAL	423	FEED WATER HEATER				Merchant Wholesalers, Durable Goods
MATERIAL	423	FENCING				Merchant Wholesalers, Durable Goods
SERVICE	237	FENCING SERVICES				Heavy and Civil Engineering Construction
MATERIAL	325	FERTLZR & HERBICIDE				Chemical Manufacturing
MATERIAL	424	FILTER MEDIA				Merchant Wholesalers, Nondurable Goods
MATERIAL	424	FILTERS				Merchant Wholesalers, Nondurable Goods
SERVICE	541	FINANCIAL RATING				Professional, Scientific, and Technical Services
MATERIAL	423	FIRE EXTINGUISH SERV				Merchant Wholesalers, Durable Goods
SERVICE	922	FIRE PROTECTION				Justice, Public Order, and Safety Activities
MATERIAL	236	FIRE PROTECTION EQUIPMENT/SYSTEM				Construction of Buildings
MATERIAL	335	FLUID & GAS REGULATR				Electrical Equipment, Appliance, and Component Manufacturing
SERVICE	722	FOOD SERVICES				Food Services and Drinking Places
MATERIAL	424	FOOTWEAR				Merchant Wholesalers, Nondurable Goods
SERVICE	115	FORESTRY CNSULT SERV				Support Activities for Agriculture and Forestry
MATERIAL	335	FREQUENCY CONVERTERS				Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	423	FSTNRS-BOLT,WSHR,PIN				Merchant Wholesalers, Durable Goods
MATERIAL	424	FUEL ADDITIVES				Merchant Wholesalers, Nondurable Goods
MATERIAL	454	FUEL OIL (#2,#4,#6)				Nonstore Retailers
MATERIAL	454	FUEL, DIESEL				Nonstore Retailers
MATERIAL	454	FUEL, GASOLINE				Nonstore Retailers
MATERIAL	454	FUEL, MISC.				Nonstore Retailers
MATERIAL	454	FUEL, OIL				Nonstore Retailers
MATERIAL	442	FURNITURE				Furniture and Home Furnishings Stores
MATERIAL	442	FURNITURE, MISC				Furniture and Home Furnishings Stores
MATERIAL	335	FUSES				Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	FUSIBLE SWITCHBOARD				Electrical Equipment, Appliance, and Component Manufacturing
SERVICE	541	GAS CONSULTING				Professional, Scientific, and Technical Services
MATERIAL	454	GAS, ACCESSORIES				Nonstore Retailers
SERVICE	237	GAS/SEWER LINE INST				Heavy and Civil Engineering Construction
MATERIAL	423	GASKETS & PACKING				Merchant Wholesalers, Durable Goods
MATERIAL	423	GASKETS & SEALS				Merchant Wholesalers, Durable Goods
MATERIAL	454	GASOLINE,KERO,DIESEL				Nonstore Retailers
MATERIAL	423	GEARBOX				Merchant Wholesalers, Durable Goods
SERVICE	238	GEARBOX REPAIRS				Specialty Trade Contractors
MATERIAL	335	GENERATOR				Electrical Equipment, Appliance, and Component Manufacturing

MATERIAL	DESCRIPTION	DESCRIPTION
335	GENERATOR (TURB/PWR)	Electrical Equipment, Appliance, and Component Manufacturing
811	GENERATOR MAINT	Repair and Maintenance
238	GENERATOR MAINT/REPR	Specialty Trade Contractors
541	GEOTECHNICAL EVAL	Professional, Scientific, and Technical Services
423	GLOVES, HIGH VOLT	Merchant Wholesalers, Durable Goods
541	GNDWTR MONTORG SERV	Professional, Scientific, and Technical Services
541	GRAPHIC DESIGN	Professional, Scientific, and Technical Services
561	GRASS MOWING, ROW	Administrative and Support Services
423	GRIND, SAND, POL EQ	Merchant Wholesalers, Durable Goods
423	HAND TOOLS	Merchant Wholesalers, Durable Goods
562	HAZARD MATL DECONTAM	Waste Management and Remediation Services
562	HAZARD WASTE DISPOSL	Waste Management and Remediation Services
923	HEALTH/WEELNESS PROG	Administration of Human Resource Programs
332	HEAT EXCH & HEATER	Fabricated Metal Product Manufacturing
811	HEAT EXCH INST/MAINT	Repair and Maintenance
238	HEAT TRACE MAINT	Specialty Trade Contractors
332	HEAT TREATING	Fabricated Metal Product Manufacturing
541	HIGH PRES WTR CLEAN	Professional, Scientific, and Technical Services
332	HOSE FITTINGS	Fabricated Metal Product Manufacturing
326	HOSES	Plastics and Rubber Products Manufacturing
721	HOTEL LODGE, & MTG FAC	Accommodation
423	HULV MATERIALS	Merchant Wholesalers, Durable Goods
541	HUMAN RESOURCE SERV	Professional, Scientific, and Technical Services
335	HUMIDIFIER / DEHUMID	Electrical Equipment, Appliance, and Component Manufacturing
332	HVAC & HVAC PARTS	Fabricated Metal Product Manufacturing
236	HVAC & SHEET METAL	Construction of Buildings
333	HVY EQUIP COMPONENTS	Machinery Manufacturing
333	HYDRAULIC MACH/EQ	Machinery Manufacturing
333	INDUST MACH COMPNTS	Machinery Manufacturing
541	INSPECTION PIPELINE	Professional, Scientific, and Technical Services
541	INSPECTION, SPECIAL	Professional, Scientific, and Technical Services
335	INSTR. PTS, DISTR	Electrical Equipment, Appliance, and Component Manufacturing
532	INSTR. RENTAL	Rental and Leasing Services
237	INSTRUMENT & CTRLS	Heavy and Civil Engineering Construction
238	INSTRUMENT SERVICES, TESTING	Specialty Trade Contractors
335	INSTRUMENT XFMRs	Electrical Equipment, Appliance, and Component Manufacturing
335	INSTRUMENT, RECORDING	Electrical Equipment, Appliance, and Component Manufacturing
335	INSULATION & LAGGING	Electrical Equipment, Appliance, and Component Manufacturing
238	INSULATION REPAIRS	Specialty Trade Contractors
335	INSULATOR, PORCELAIN	Electrical Equipment, Appliance, and Component Manufacturing
335	INSULATOR, DISTRIB	Electrical Equipment, Appliance, and Component Manufacturing
335	INSULATOR, SUBSTATION	Electrical Equipment, Appliance, and Component Manufacturing
335	INSULATOR, TRANSMISSI	Electrical Equipment, Appliance, and Component Manufacturing



NAICS		COMMODITY DESCRIPTION	
SERVICE	525	INSUR & RETIRE SERV	Funds, Trusts, and Other Financial Vehicles
SERVICE	238	INTERIOR FINISHING	Specialty Trade Contractors
MATERIAL	423	INTR FINISHING MATL	Merchant Wholesalers, Durable Goods
MATERIAL	335	ISOLATION XFMR	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	444	IT EQUIPMENT	Building Material and Garden Equipment and Supplies Dealers
SERVICE	561	JANITORIAL	Administrative and Support Services
SERVICE	561	JANITORIAL SERVICES	Administrative and Support Services
SERVICE	561	JANITORIAL SERVICES	Administrative and Support Services
MATERIAL	423	LAB & SCIENCE EQUIP	Administrative and Support Services
MATERIAL	423	LAB SUPPLY & FIXTURE	Merchant Wholesalers, Durable Goods
MATERIAL	424	LABELS	Merchant Wholesalers, Durable Goods
MATERIAL	423	LADDER & SCAFFOLDING	Merchant Wholesalers, Nondurable Goods
MATERIAL	335	LAMPS, BULB, & PARTS	Merchant Wholesalers, Durable Goods
MATERIAL	444	LANDSCAPE MATLS	Electrical Equipment, Appliance, and Component Manufacturing
SERVICE	561	LANDSCAPING	Building Material and Garden Equipment and Supplies Dealers
SERVICE	532	LEASE, COPIER	Administrative and Support Services
SERVICE	532	LEASE, OIL STORAGE	Rental and Leasing Services
SERVICE	532	LEASE, REAL ESTATE	Rental and Leasing Services
SERVICE	532	LEASING SERVICES - COPIER/FAX	Rental and Leasing Services
SERVICE	541	LEGAL	Professional, Scientific, and Technical Services
SERVICE	541	LEGAL SERVICES	Professional, Scientific, and Technical Services
MATERIAL	441	LIFT TRUCK	Motor Vehicle and Parts Dealers
MATERIAL	335	LIGHT FIXTURE, PARTS	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	LIGHTING CNTL SYSTEM	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	423	LIME (BULK)	Merchant Wholesalers, Durable Goods
SERVICE	237	LINE HEATERS - DRAINES.	Heavy and Civil Engineering Construction
SERVICE	238	LINE LOCATING	Specialty Trade Contractors
SERVICE	562	LIQ WASTE & SEW SERV	Waste Management and Remediation Services
MATERIAL	334	LOAD CENTERS	Computer and Electronic Product Manufacturing
SERVICE	541	LOAD MGT FIELD/STUDY	Professional, Scientific, and Technical Services
SERVICE	541	LOCKS	Professional, Scientific, and Technical Services
SERVICE	541	LOCKSMITH	Professional, Scientific, and Technical Services
MATERIAL	424	LUBES, OIL, GREASE	Merchant Wholesalers, Nondurable Goods
MATERIAL	424	LUBRICANTS	Merchant Wholesalers, Nondurable Goods
MATERIAL	335	LV CURR AC/DC PNLBRD	Electrical Equipment, Appliance, and Component Manufacturing
SERVICE	238	MACHINE WORK, MISC	Specialty Trade Contractors
MATERIAL	334	MAGNETIC COILS	Computer and Electronic Product Manufacturing
SERVICE	484	MAIL-CARGO TRANSPRT	Truck Transportation
SERVICE	561	MAILING	Administrative and Support Services
SERVICE	561	MAILING	Administrative and Support Services
SERVICE	237	MANHOLE CLING,DUCT	Heavy and Civil Engineering Construction
MATERIAL	333	MANLIFT - AERIAL LFT	Machinery Manufacturing
SERVICE	541	MAPP PROJECT	Professional, Scientific, and Technical Services

NAICS	COMMERCIAL DESCRIPTION	NAICS	COMMERCIAL DESCRIPTION
SERVICE 483	MARINE TRANSPORT		Water Transportation
SERVICE 561	MARINE, MARINA		Administrative and Support Services
SERVICE 561	MARINE, SUPPLIES		Administrative and Support Services
MATERIAL 423	MATL HNDLG MACH & EQ		Merchant Wholesalers, Durable Goods
MATERIAL 335	MCC - MOTOR CNTL CTR		Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL 423	MEAS & TEST INSTRMNT		Merchant Wholesalers, Durable Goods
MATERIAL 331	MECH CABL (GUY WIRE)		Primary Metal Manufacturing
SERVICE 238	MECHANICAL		Specialty Trade Contractors
SERVICE 811	MECHANICAL REPAIRS		Repair and Maintenance
SERVICE 561	MECHANICAL SEAL REPR		Administrative and Support Services
MATERIAL 331	MECHANICAL SEALS		Primary Metal Manufacturing
MATERIAL 331	MECHANICAL WIRE		Primary Metal Manufacturing
MATERIAL 423	MED VOLT SPLICE&TERM		Merchant Wholesalers, Durable Goods
SERVICE 541	MEDIA & ADVERTISING		Professional, Scientific, and Technical Services
SERVICE 621	MEDICAL SERVICES		Ambulatory Health Care Services
MATERIAL 424	MEDICAL SUPPLIES		Merchant Wholesalers, Nondurable Goods
SERVICE 621	MEDICAL, CONSULTANTS		Ambulatory Health Care Services
SERVICE 621	MED/DENTAL/TUITION		Ambulatory Health Care Services
MATERIAL 236	METAL BLDG INSTALL		Construction of Buildings
MATERIAL 332	METAL FAB & MACH		Fabricated Metal Product Manufacturing
MATERIAL 423	METAL SCRAP		Merchant Wholesalers, Durable Goods
SERVICE 238	METALIZING		Specialty Trade Contractors
MATERIAL 332	METALS, HW, MISC		Fabricated Metal Product Manufacturing
SERVICE 541	METEOR CONSLT/MONIT		Professional, Scientific, and Technical Services
MATERIAL 335	METER CENTER, SOCKET		Electrical Equipment, Appliance, and Component Manufacturing
SERVICE 238	METER CONTRACTOR		Specialty Trade Contractors
MATERIAL 335	METERS - PWR,V,AMP,W		Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL 335	METERS,ELECT,ACCESSO		Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL 335	METERS,ELECTRIC		Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL 335	METERS,GAS		Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL 335	METERS,GAS,ACCESSOR		Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL 423	MILL PARTS		Merchant Wholesalers, Durable Goods
SERVICE 238	MILL REPAIR		Specialty Trade Contractors
SERVICE 238	MILLWRIGHT/MECH		Specialty Trade Contractors
MATERIAL 423	MISC EQUIPMENT		Merchant Wholesalers, Durable Goods
MATERIAL 423	MISC MATLS & SUPPLY		Merchant Wholesalers, Durable Goods
SERVICE 541	MISC PROF SERV/CNSLT		Professional, Scientific, and Technical Services
SERVICE 541	MISC SERV & CONTRACT		Professional, Scientific, and Technical Services
MATERIAL 424	MISC. DRUGS AND MEDS		Merchant Wholesalers, Nondurable Goods
MATERIAL 423	MISC. MATERIAL		Merchant Wholesalers, Durable Goods
MATERIAL 333	MIXERS & ACCESSORIES		Machinery Manufacturing
SERVICE 238	MONITOR REPAIRS		Specialty Trade Contractors
MATERIAL 334	MONITORS		Computer and Electronic Product Manufacturing

NAICS	COMMODITY DESCRIPTION	NAICS	COMMODITY DESCRIPTION
MATERIAL	335 MOTOR & GENRTOR COMP	335	MOTOR & GENRTOR COMP
SERVICE	238 MOTOR REPAIRS	238	MOTOR REPAIRS
SERVICE	811 MOTOR REPAIRS	811	MOTOR REPAIRS
MATERIAL	441 MOTOR VEHICLES AND PARTS DEALERS	441	MOTOR VEHICLES AND PARTS DEALERS
MATERIAL	423 MOTORS & ACC	423	MOTORS & ACC
SERVICE	541 MOVING AND STORAGE	541	MOVING AND STORAGE
SERVICE	561 MOWING, GROUND MAINT	561	MOWING, GROUND MAINT
SERVICE	541 MRKTG MISC CONTRACT	541	MRKTG MISC CONTRACT
MATERIAL	423 MTL PLUM FITTINGS	423	MTL PLUM FITTINGS
MATERIAL	423 MTL, NF, WIRE, CHAIN	423	MTL, NF, WIRE, CHAIN
MATERIAL	423 MTL, WELDING&FAB	423	MTL, WELDING&FAB
MATERIAL	454 NAT GAS,PROP,METHANE	454	NAT GAS,PROP,METHANE
SERVICE	541 NDE NON-DESTR TEST	541	NDE NON-DESTR TEST
MATERIAL	236 NEW ROOF PROJECT	236	NEW ROOF PROJECT
?	? NON STOCK MATERIALS	?	NON STOCK MATERIALS
MATERIAL	335 NON-ELECTRIC MOTORS	335	NON-ELECTRIC MOTORS
SERVICE	562 NONHAZ WASTE DISPOS	562	NONHAZ WASTE DISPOS
MATERIAL	423 NON-METALLIC SCRAP	423	NON-METALLIC SCRAP
SERVICE	532 OFFICE EQ LEAS,MAINT	532	OFFICE EQ LEAS,MAINT
SERVICE	561 OFFICE EQUIP MISCELL	561	OFFICE EQUIP MISCELL
MATERIAL	442 OFFICE FURNITURE	442	OFFICE FURNITURE
MATERIAL	423 OFFICE MACHINES/PRTS	423	OFFICE MACHINES/PRTS
MATERIAL	424 OFFICE SUPPLIES	424	OFFICE SUPPLIES
SERVICE	561 OFFICE/MAINT REPAIR	561	OFFICE/MAINT REPAIR
?	? OTC - CHARGES	?	OTC - CHARGES
?	? OTC - LABOR	?	OTC - LABOR
?	? OTC - LABOR&VEHICLE	?	OTC - LABOR&VEHICLE
?	? OTC - PLANNED	?	OTC - PLANNED
?	? OTC - VEHICLE	?	OTC - VEHICLE
?	? OTHER - ASSET OPTI.	?	OTHER - ASSET OPTI.
?	? OTHER - GAS PURCHASE	?	OTHER - GAS PURCHASE
?	? OTHER - REFUND OF METER ERROR - GAS PURCHASE	?	OTHER - REFUND OF METER ERROR - GAS PURCHASE
SERVICE	238 OVERHEAD LINES, T&D	238	OVERHEAD LINES, T&D
SERVICE	238 OVRHD CONSTR & MAINT	238	OVRHD CONSTR & MAINT
SERVICE	238 OVRHD SERV CONS&MAIN	238	OVRHD SERV CONS&MAIN
MATERIAL	335 PAD MOUNT XFMR	335	PAD MOUNT XFMR
MATERIAL	335 PADS & ENCLOSURES	335	PADS & ENCLOSURES
MATERIAL	424 PAINT,PRIMR, & FINSH	424	PAINT,PRIMR, & FINSH
SERVICE	238 PAINTING	238	PAINTING
MATERIAL	424 PAINTS & SOLVENTS	424	PAINTS & SOLVENTS
MATERIAL	423 PANELBOARDS	423	PANELBOARDS
MATERIAL	335 PANELS& SWBD, INSTR	335	PANELS& SWBD, INSTR
MATERIAL	424 PAPER PRODUCTS	424	PAPER PRODUCTS
MATERIAL	335 ELECTRICAL EQUIPMENT, APPLIANCE, AND COMPONENT MANUFACTURING	335	ELECTRICAL EQUIPMENT, APPLIANCE, AND COMPONENT MANUFACTURING
SERVICE	811 SPECIALTY TRADE CONTRACTORS	811	SPECIALTY TRADE CONTRACTORS
SERVICE	811 REPAIR AND MAINTENANCE	811	REPAIR AND MAINTENANCE
MATERIAL	441 MOTOR VEHICLE AND PARTS DEALERS	441	MOTOR VEHICLE AND PARTS DEALERS
MATERIAL	423 MERCHANT WHOLESALERS, DURABLE GOODS	423	MERCHANT WHOLESALERS, DURABLE GOODS
SERVICE	541 PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES	541	PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES
SERVICE	541 ADMINISTRATIVE AND SUPPORT SERVICES	541	ADMINISTRATIVE AND SUPPORT SERVICES
MATERIAL	423 PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES	423	PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES
MATERIAL	423 MERCHANT WHOLESALERS, DURABLE GOODS	423	MERCHANT WHOLESALERS, DURABLE GOODS
MATERIAL	423 MERCHANT WHOLESALERS, DURABLE GOODS	423	MERCHANT WHOLESALERS, DURABLE GOODS
MATERIAL	423 NONSTORE RETAILERS	423	NONSTORE RETAILERS
SERVICE	541 PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES	541	PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES
MATERIAL	236 CONSTRUCTION OF BUILDINGS	236	CONSTRUCTION OF BUILDINGS
?	? #N/A	?	#N/A
MATERIAL	335 ELECTRICAL EQUIPMENT, APPLIANCE, AND COMPONENT MANUFACTURING	335	ELECTRICAL EQUIPMENT, APPLIANCE, AND COMPONENT MANUFACTURING
SERVICE	562 WASTE MANAGEMENT AND REMEDIATION SERVICES	562	WASTE MANAGEMENT AND REMEDIATION SERVICES
MATERIAL	423 MERCHANT WHOLESALERS, DURABLE GOODS	423	MERCHANT WHOLESALERS, DURABLE GOODS
SERVICE	532 RENTAL AND LEASING SERVICES	532	RENTAL AND LEASING SERVICES
SERVICE	561 ADMINISTRATIVE AND SUPPORT SERVICES	561	ADMINISTRATIVE AND SUPPORT SERVICES
MATERIAL	442 FURNITURE AND HOME FURNISHINGS STORES	442	FURNITURE AND HOME FURNISHINGS STORES
MATERIAL	423 MERCHANT WHOLESALERS, DURABLE GOODS	423	MERCHANT WHOLESALERS, DURABLE GOODS
MATERIAL	423 MERCHANT WHOLESALERS, NONDURABLE GOODS	423	MERCHANT WHOLESALERS, NONDURABLE GOODS
SERVICE	561 ADMINISTRATIVE AND SUPPORT SERVICES	561	ADMINISTRATIVE AND SUPPORT SERVICES
?	? #N/A	?	#N/A
?	? #N/A	?	#N/A
?	? #N/A	?	#N/A
?	? #N/A	?	#N/A
?	? #N/A	?	#N/A
?	? #N/A	?	#N/A
?	? #N/A	?	#N/A
SERVICE	238 SPECIALTY TRADE CONTRACTORS	238	SPECIALTY TRADE CONTRACTORS
SERVICE	238 SPECIALTY TRADE CONTRACTORS	238	SPECIALTY TRADE CONTRACTORS
SERVICE	238 SPECIALTY TRADE CONTRACTORS	238	SPECIALTY TRADE CONTRACTORS
MATERIAL	335 ELECTRICAL EQUIPMENT, APPLIANCE, AND COMPONENT MANUFACTURING	335	ELECTRICAL EQUIPMENT, APPLIANCE, AND COMPONENT MANUFACTURING
MATERIAL	335 ELECTRICAL EQUIPMENT, APPLIANCE, AND COMPONENT MANUFACTURING	335	ELECTRICAL EQUIPMENT, APPLIANCE, AND COMPONENT MANUFACTURING
SERVICE	238 MERCHANT WHOLESALERS, NONDURABLE GOODS	238	MERCHANT WHOLESALERS, NONDURABLE GOODS
MATERIAL	423 SPECIALTY TRADE CONTRACTORS	423	SPECIALTY TRADE CONTRACTORS
MATERIAL	423 MERCHANT WHOLESALERS, NONDURABLE GOODS	423	MERCHANT WHOLESALERS, NONDURABLE GOODS
MATERIAL	423 MERCHANT WHOLESALERS, DURABLE GOODS	423	MERCHANT WHOLESALERS, DURABLE GOODS
MATERIAL	335 ELECTRICAL EQUIPMENT, APPLIANCE, AND COMPONENT MANUFACTURING	335	ELECTRICAL EQUIPMENT, APPLIANCE, AND COMPONENT MANUFACTURING
MATERIAL	424 MERCHANT WHOLESALERS, NONDURABLE GOODS	424	MERCHANT WHOLESALERS, NONDURABLE GOODS

SERVICE	562	PAPER RECYCLING	Waste Management and Remediation Services
MATERIAL	424	PAPER, FRMS, SNAPOUT	Merchant Wholesalers, Nondurable Goods
SERVICE	541	PARTS CLEANING	Professional, Scientific, and Technical Services
SERVICE	532	PASSNGR MTR VEHICLE	Rental and Leasing Services
SERVICE	238	PAVING & CONCRETE	Specialty Trade Contractors
MATERIAL	324	PAVING EQUIPMENT	Petroleum and Coal Products Manufacturing
MATERIAL	335	PDUS - PWR DIST UNIT	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	339	PERSONAL SAFETY&PROT	Miscellaneous Manufacturing
SERVICE	541	PERSONNEL, TECHNICAL	Professional, Scientific, and Technical Services
SERVICE	541	PEST CONTROL	Professional, Scientific, and Technical Services
SERVICE	561	PEST CONTROL	Administrative and Support Services
MATERIAL	325	PEST CONTROL PROD	Chemical Manufacturing
MATERIAL	324	PETROLEUM AND COAL PRODUCTS	Petroleum and Coal Products Manufacturing
SERVICE	541	PHOTOGRAPHIC SVS/EQU	Professional, Scientific, and Technical Services
SERVICE	541	PHOTOGRAPHY	Professional, Scientific, and Technical Services
MATERIAL	423	PIPE	Merchant Wholesalers, Durable Goods
MATERIAL	423	PIPE CASING, GAS	Merchant Wholesalers, Durable Goods
MATERIAL	423	PIPE FLANGES	Merchant Wholesalers, Durable Goods
MATERIAL	423	PIPE, GAS	Merchant Wholesalers, Durable Goods
MATERIAL	423	PIPING/PWR/STEAMFIT	Merchant Wholesalers, Durable Goods
MATERIAL	322	PKG BOXES,BAGS,POUCH	Paper Manufacturing
SERVICE	428	PLANT MAJOR COMP REP	Specialty Trade Contractors
MATERIAL	423	PLANT MAJOR COMPONENT	Merchant Wholesalers, Durable Goods
MATERIAL	326	PLASTIC AND RUBBER PRODUCTS	Plastics and Rubber Products Manufacturing
MATERIAL	333	PLC - PROG LOG CNTLR	Machinery Manufacturing
SERVICE	238	PLUMB, HEAT, & AC	Specialty Trade Contractors
MATERIAL	423	PLUMBING HDWR & FITG	Merchant Wholesalers, Durable Goods
SERVICE	238	PLUMBING, CIVIL	Specialty Trade Contractors
MATERIAL	334	PNEU,HYD,EL CNTL SYS	Computer and Electronic Product Manufacturing
MATERIAL	333	PNEUMATIC MACH/EQ	Machinery Manufacturing
MATERIAL	335	POLE LINE HARDWARE	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	POLES, OTHER	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	POLES,STEEL	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	POLES,STREET LIGHT	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	POLES,WOOD	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	POLES,XARMS,ANG,CHAN	Electrical Equipment, Appliance, and Component Manufacturing
SERVICE	561	PORTABLE TOILETS	Administrative and Support Services
SERVICE	561	POSTAGE	Administrative and Support Services
MATERIAL	335	POWER CAPACITORS	Electrical Equipment, Appliance, and Component Manufacturing
SERVICE	238	POWER IMISSION REPR	Specialty Trade Contractors
MATERIAL	335	POWER PLANT	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	423	POWER SUPPLY UNITS	Merchant Wholesalers, Durable Goods
MATERIAL	335	POWER SUPPLY XFMRS	Electrical Equipment, Appliance, and Component Manufacturing

MATERIAL	335	POWER SUPPLYS	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	POWER XMISSION	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	PRECIPATOR PARTS	Electrical Equipment, Appliance, and Component Manufacturing
SERVICE	238	PRECIPATOR REPAIRS	Specialty Trade Contractors
SERVICE	811	PRECIPITATOR REPAIRS	Repair and Maintenance
MATERIAL	236	PREFAB STRUCTURES	Construction of Buildings
?	?	PREMI AWARDS/ PROMO	#N/A
MATERIAL	323	PRINT & PUBLISH EQ	Printing and Related Support Activities
MATERIAL	334	PRINTED CIRCUIT BRDS	Computer and Electronic Product Manufacturing
MATERIAL	323	PRINTED PUBLICATIONS	Printing and Related Support Activities
MATERIAL	323	PRINTING OTHER	Printing and Related Support Activities
MATERIAL	334	PROBES	Computer and Electronic Product Manufacturing
?	?	PROCUREMENT CARD	#N/A
SERVICE	541	PROF ENGR SERVICES	Professional, Scientific, and Technical Services
SERVICE	813	PROFESSIONAL ASSOC	Religious, Grantmaking, Civic, Professional, and Similar Organizations
SERVICE	561	PROFESSIONAL CONSULT	Administrative and Support Services
SERVICE	541	PROFESSIONAL SERVICES	Professional, Scientific, and Technical Services
SERVICE	541	PROFESSIONAL SERVICES - CORP. GREENHOUSE PLAN	Professional, Scientific, and Technical Services
SERVICE	541	PROFESSIONAL SERVICES - FINANCIAL ANALYSIS	Professional, Scientific, and Technical Services
SERVICE	541	PROFESSIONAL SERVICES - LAND PURCHASES HAMPSHIRE	Professional, Scientific, and Technical Services
SERVICE	541	PROFESSIONAL SERVICES - MISS UTILITY	Professional, Scientific, and Technical Services
SERVICE	541	PROFESSIONAL SERVICES - SOFTWARE	Professional, Scientific, and Technical Services
SERVICE	541	PROFESSIONAL SERVICES - TRANSLATION	Professional, Scientific, and Technical Services
SERVICE	561	PUBLIC ADD EQUIP REP	Administrative and Support Services
SERVICE	561	PUBLIC ADDRESS EQUIP	Administrative and Support Services
MATERIAL	423	PUMP PARTS	Merchant Wholesalers, Durable Goods
SERVICE	811	PUMP REPAIRS	Repair and Maintenance
MATERIAL	332	PUMPS	Fabricated Metal Product Manufacturing
MATERIAL	423	PUMPS	Merchant Wholesalers, Durable Goods
MATERIAL	423	PUMPS,CHEM,FUEL	Merchant Wholesalers, Durable Goods
MATERIAL	333	PURIFIER / PRECIPITR	Machinery Manufacturing
?	?	PVF METAL	#N/A
MATERIAL	335	PWR ADAPTR & INVERTR	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	PWR DRV CLUTCH,TRANS	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	PWR MONTRG, CNTL SYS	Electrical Equipment, Appliance, and Component Manufacturing
SERVICE	541	QUALITY CONTROL	Professional, Scientific, and Technical Services
SERVICE	541	QUALITY&RELIABILITY	Professional, Scientific, and Technical Services
SERVICE	532	R/E LEASES/MISC SERV	Rental and Leasing Services
SERVICE	488	RAILRD TRACK REPAIR	Support Activities for Transportation
SERVICE	561	RAILROAD, ROW,MAINT	Administrative and Support Services
SERVICE	237	RAILWAY & TRAMWAY	Heavy and Civil Engineering Construction
MATERIAL	424	RAINGEAR,GLOVES, ETC	Merchant Wholesalers, Nondurable Goods
SERVICE	531	REAL ESTATE SERVICES	Real Estate

NAICS	COMMODITY DESCRIPTION	NAICS	COMMODITY DESCRIPTION
MATERIAL	335	RECEP.PLG.TERMS.CONN	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	RECLOSER	Electrical Equipment, Appliance, and Component Manufacturing
SERVICE	561	RECORD RETENTION	Administrative and Support Services
SERVICE	541	RECRUITMENT	Professional, Scientific, and Technical Services
?	?	REDULID KITS	#N/A
MATERIAL	327	REFRATORIES	Nonmetallic Mineral Product Manufacturing
SERVICE	238	REFRACTORY REPAIRS	Specialty Trade Contractors
MATERIAL	335	REGULATORS	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	RELAYS,TS & METERS	Electrical Equipment, Appliance, and Component Manufacturing
SERVICE	532	RENTAL AND LEASING SERVICES	Rental and Leasing Services
SERVICE	532	RENTALS - MISCELLAN	Rental and Leasing Services
SERVICE	541	REPAIR, MISC	Professional, Scientific, and Technical Services
SERVICE	532	REPROD SERVE/EQUIP	Rental and Leasing Services
SERVICE	541	REPRODUCTION SERV	Professional, Scientific, and Technical Services
MATERIAL	325	RESINS & ROSINS	Chemical Manufacturing
SERVICE	722	RESTAURANT & CATER	Food Services and Drinking Places
?	?	RESTRUCT/DIVESTITURE	#N/A
SERVICE	238	RIGGING AND HAULING	Specialty Trade Contractors
SERVICE	532	RIGGING&HAULING RENT	Rental and Leasing Services
MATERIAL	423	ROOF,SIDING,SH METAL	Merchant Wholesalers, Durable Goods
SERVICE	238	ROOFING	Specialty Trade Contractors
MATERIAL	423	ROPES ( WIRE ROPE)	Merchant Wholesalers, Durable Goods
SERVICE	561	ROW MAINTENANCE	Administrative and Support Services
SERVICE	488	ROW MAINT-POLE INSP	Support Activities for Transportation
SERVICE	561	ROWVC - ROW VEG CNTL	Administrative and Support Services
SERVICE	237	RR,LOCOMOTIVE,TRACKS	Heavy and Civil Engineering Construction
SERVICE	561	RRINTING	Administrative and Support Services
MATERIAL	423	SAFETY APPAREL	Merchant Wholesalers, Durable Goods
MATERIAL	423	SAFETY MISC EQUIP	Merchant Wholesalers, Durable Goods
MATERIAL	423	SAFETY SUPPLIES	Merchant Wholesalers, Durable Goods
SERVICE	238	SANDBLASTING	Specialty Trade Contractors
MATERIAL	423	SAWS	Merchant Wholesalers, Durable Goods
SERVICE	541	SCALES REPAIR	Professional, Scientific, and Technical Services
MATERIAL	333	SCREEN & FEEDING EQ	Machinery Manufacturing
MATERIAL	333	SCREENHOUSE PARTS	Machinery Manufacturing
SERVICE	238	SCREENHOUSE REPAIRS	Specialty Trade Contractors
MATERIAL	454	SEALS,GREASE,OIL GAS	Nonstore Retailers
SERVICE	561	SECRTY/FIRE SYS SERV	Administrative and Support Services
SERVICE	561	SECURITY	Administrative and Support Services
SERVICE	561	SECURITY GUARD SERV	Administrative and Support Services
MATERIAL	334	SECURITY SURV & DET	Administrative and Support Services
SERVICE	611	SEMINARS & TRAINING	Computer and Electronic Product Manufacturing
MATERIAL	333	SEPARATOR (SCRUBBER)	Educational Services
			Machinery Manufacturing

NAICS	COMMODITY DESCRIPTION	NAICS DESCRIPTION
SERVICE 238	SERV ENGR, FLD SERV	Specialty Trade Contractors
MATERIAL 332	SHIM STOCK	Fabricated Metal Product Manufacturing
SERVICE 238	SHOP & EQUIP REPAIRS	Specialty Trade Contractors
MATERIAL 423	SHOP EQUIPMENT	Merchant Wholesalers, Durable Goods
MATERIAL 323	SIGNAGE	Printing and Related Support Activities
MATERIAL 335	SIGNAL CONVERTERS	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL 423	SIGNS, TAGS, ETC.	Merchant Wholesalers, Durable Goods
MATERIAL 335	SLIP RINGS	Electrical Equipment, Appliance, and Component Manufacturing
SERVICE 541	SNOW REMOVAL	Professional, Scientific, and Technical Services
SERVICE 561	SNOW REMOVAL	Administrative and Support Services
MATERIAL 423	SOFTWARE	Merchant Wholesalers, Durable Goods
MATERIAL 423	SOLDER AND PASTE	Merchant Wholesalers, Durable Goods
SERVICE 238	SOOTBLOWER REPAIRS	Specialty Trade Contractors
MATERIAL 423	SOOTBLOWERS	Merchant Wholesalers, Durable Goods
SERVICE 238	SPECIALTY TRADE CONTRACTORS	Specialty Trade Contractors
MATERIAL 423	SPEED REDUCER	Merchant Wholesalers, Durable Goods
SERVICE 238	SPEED REDUCER REPAIR	Specialty Trade Contractors
MATERIAL 335	SPLICES,AERIAL	Merchant Wholesalers, Durable Goods
MATERIAL 423	SPONGE BALLS	Specialty Trade Contractors
MATERIAL 423	SPRINGS	Electrical Equipment, Appliance, and Component Manufacturing
SERVICE 238	STACK/CHIMNEY REPAIR	Merchant Wholesalers, Durable Goods
MATERIAL 335	STAPLES	Specialty Trade Contractors
MATERIAL 334	STATIC VAR COMPNSATR	Electrical Equipment, Appliance, and Component Manufacturing
SERVICE 561	STEAM CLEAN,EQUIP REP	Computer and Electronic Product Manufacturing
SERVICE 532	STEAM CLEAN,EQUIP RTL	Administrative and Support Services
SERVICE 237	STL ERECTION & TOWER	Rental and Leasing Services
SERVICE 238	STONE/MASONRY REPAIR	Heavy and Civil Engineering Construction
SERVICE 493	STORAGE	Specialty Trade Contractors
SERVICE 541	STORAGE TANK CLEAN	Warehousing and Storage
MATERIAL 335	STORM BOXES	Professional, Scientific, and Technical Services
MATERIAL 333	STRAINER/TRAP	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL 335	STREET LIGHTING	Machinery Manufacturing
MATERIAL 335	STREET LIGHTING, FIXT	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL 335	STREET LIGHTING, LAMP	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL 335	STREET LIGHTING, MISC	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL 335	STREET LIGHTING, POLE	Electrical Equipment, Appliance, and Component Manufacturing
SERVICE 561	STREETLIGHT MAINTEN	Administrative and Support Services
SERVICE 237	SUB REMODEL/ADD	Heavy and Civil Engineering Construction
SERVICE 237	SUB/TRANS CIVIL CONS	Heavy and Civil Engineering Construction
SERVICE 561	SUBSCRIPTIONS	Administrative and Support Services
SERVICE 237	SUBSTA CONSTR&MAINT	Heavy and Civil Engineering Construction
MATERIAL 335	SUBSTATION MATERIAL	Electrical Equipment, Appliance, and Component Manufacturing
SERVICE 541	SURVEYING	Professional, Scientific, and Technical Services

**NAICS** **COMMUNITY DESCRIPTION**

MATERIAL	335	SWITCH PARTS	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	SWITCH,PRESSURE SPEC	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	SWITCHGEAR	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	SWITCH-PAD MOUNTED	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	SWITCH-POLE MOUNTED	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	SWITCH,CNTLS,RELAY	Electrical Equipment, Appliance, and Component Manufacturing
SERVICE	238	SYSTEM UPGRADES	Specialty Trade Contractors
MATERIAL	323	TAGS	Printing and Related Support Activities
SERVICE	238	TANK REPAIRS	Specialty Trade Contractors
MATERIAL	332	TANKS, CYLNDRS, BOT	Fabricated Metal Product Manufacturing
MATERIAL	444	TAPE, ELECTRICAL	Building Material and Garden Equipment and Supplies Dealers
SERVICE	238	TE ROOM	Specialty Trade Contractors
SERVICE	541	TECHNICAL SERVICES	Professional, Scientific, and Technical Services
SERVICE	541	TECHNICAL SERVICES - CAD	Professional, Scientific, and Technical Services
SERVICE	541	TECHNICAL SERVICES - ELECTRIC UTILITY	Professional, Scientific, and Technical Services
SERVICE	541	TECHNICAL SERVICES - GENERATOR MAINT.	Professional, Scientific, and Technical Services
SERVICE	541	TECHNICAL SERVICES - SOFTWARE	Professional, Scientific, and Technical Services
SERVICE	541	TECHNICAL SERVICES - TELEPHONE UTILITY	Professional, Scientific, and Technical Services
SERVICE	541	TECHNICAL SERVICES - UPGRADE TRUNK LINES	Professional, Scientific, and Technical Services
SERVICE	541	TECHNICAL SERVICES - SOFTWARE	Professional, Scientific, and Technical Services
SERVICE	517	TELECOM MEDIA SERV	Telecommunications
SERVICE	517	TELECOM SERV	Telecommunications
SERVICE	237	TELECOMM CELLULAR	Heavy and Civil Engineering Construction
SERVICE	237	TELECOMM VOICE&DATA	Heavy and Civil Engineering Construction
SERVICE	517	TELECOMMUNICATIONS	Telecommunications
SERVICE	541	TELEMARKET SURVEYS	Professional, Scientific, and Technical Services
SERVICE	561	TEMPORARY EMPLOYMENT	Administrative and Support Services
SERVICE	561	TEMPORARY STAFFING	Administrative and Support Services
SERVICE	541	TESTING SERVICES-DE	Professional, Scientific, and Technical Services
SERVICE	541	TESTING, NDE	Professional, Scientific, and Technical Services
MATERIAL	423	THERMOCOUPLE	Merchant Wholesalers, Durable Goods
MATERIAL	423	TIRES	Merchant Wholesalers, Durable Goods
MATERIAL	423	TOOLS - HAND	Merchant Wholesalers, Durable Goods
MATERIAL	423	TOOLS, CABLE GRIPS	Merchant Wholesalers, Durable Goods
MATERIAL	423	TOOLS, CADWELD	Merchant Wholesalers, Durable Goods
MATERIAL	423	TOOLS, DOOR HARDWARE	Merchant Wholesalers, Durable Goods
MATERIAL	423	TOOLS, ELEC PARTS	Merchant Wholesalers, Durable Goods
MATERIAL	423	TOOLS, HOISTS&SLINGS	Merchant Wholesalers, Durable Goods
MATERIAL	423	TOOLS, HYDRAULIC	Merchant Wholesalers, Durable Goods
MATERIAL	423	TOOLS, LINEMEN'S	Merchant Wholesalers, Durable Goods
MATERIAL	423	TOOLS, MISC.	Merchant Wholesalers, Durable Goods
MATERIAL	423	TOOLS-HOT LINE	Merchant Wholesalers, Durable Goods
SERVICE	561	TOWEL & MAT SERVICE	Administrative and Support Services



MATERIAL	DESCRIPTION	UNIT	QUANTITY	UNIT PRICE	TOTAL PRICE	TAXES	NET TOTAL	DESCRIPTION
MATERIAL	423	TRACT/TRAILER TRUCK						Merchant Wholesalers, Durable Goods
SERVICE	926	TRADE POLICY AND REG						Administration of Economic Programs
SERVICE	813	TRADE UNIONS						Religious, Grantmaking, Civic, Professional, and Similar Organizations
SERVICE	561	TRAF CNTL (FLAGGING)						Administrative and Support Services
SERVICE	238	TRAFFIC CONTROL SERV						Specialty Trade Contractors
SERVICE	238	TRAFFIC MANAGEMENT						Specialty Trade Contractors
SERVICE	237	TRAFFIC SIGNAL SYS						Heavy and Civil Engineering Construction
SERVICE	541	TRAINING						Professional, Scientific, and Technical Services
MATERIAL	423	TRANUDCERS						Merchant Wholesalers, Durable Goods
SERVICE	541	TRANS CONSULTING						Professional, Scientific, and Technical Services
MATERIAL	335	TRANS, 1 PH SUBSURF						Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	TRANS, 3PH SUBSURF						Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	TRANS, DRY TYPE						Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	TRANS, HV POLE TYPES						Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	TRANS, NETWORK						Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	TRANS, PROTECTORS						Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	TRANS, SUBWAY						Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	TRANSF, 1PH PAD						Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	TRANSF, 1PH PAD SS						Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	TRANSF, 1PH POLE						Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	TRANSF, 1PH POLE SS						Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	TRANSF, 1PH UNDERGR						Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	TRANSF, 3PH PAD						Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	TRANSF, 3PH PAD SS						Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	TRANSF, 3PH POLE						Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	TRANSFORMER - OTHER						Electrical Equipment, Appliance, and Component Manufacturing
SERVICE	238	TRANSFORMER REPAIR						Specialty Trade Contractors
MATERIAL	335	TRANSFORMERS < 75MVA						Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	TRANSFORMERS > 75MVA						Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	423	TRANSMITTERS						Merchant Wholesalers, Durable Goods
SERVICE	485	TRANSPORTATION, MISC						Transit and Ground Passenger Transportation
MATERIAL	423	TRAPS & STRAINERS						Merchant Wholesalers, Durable Goods
SERVICE	562	TRASH HAULING						Waste Management and Remediation Services
MATERIAL	423	TRAV SCRIN, STOP LOGS						Merchant Wholesalers, Durable Goods
SERVICE	561	TRAVEL AGENCIES						Administrative and Support Services
SERVICE	561	TRAVEL FACILITATION						Administrative and Support Services
SERVICE	237	TREE TRIMMING ROUTINE						Heavy and Civil Engineering Construction
SERVICE	237	TREE TRIMMING SPECIAL						Heavy and Civil Engineering Construction
SERVICE	237	TRENCHING						Heavy and Civil Engineering Construction
SERVICE	811	TRENCHING						Repair and Maintenance
MATERIAL	423	TRUCK & RAIL SCALE						Merchant Wholesalers, Durable Goods
MATERIAL	332	TUBE & TUBING - TUBE FITTINGS						Fabricated Metal Product Manufacturing
MATERIAL	333	TURBINE & TURBINE PARTS						Machinery Manufacturing

WATER SUPPLY SYSTEMS  
 COMMUNITY DESCRIPTION(A)

SERVICE	811	TURBINE MAINT	Repair and Maintenance
SERVICE	238	TURBINE MAINT/REPAIR	Specialty Trade Contractors
SERVICE	238	UNDERGROUND CONSTRUCTION	Specialty Trade Contractors
SERVICE	238	UNDERGROUND TANKS	Specialty Trade Contractors
SERVICE	237	UNDRGRND LINES, T&D	Heavy and Civil Engineering Construction
SERVICE	561	UNDRGRND LOCAT & MARK	Administrative and Support Services
SERVICE	237	UNDRGRD CONSTR&MAINT	Heavy and Civil Engineering Construction
SERVICE	561	UNDRWTR SERV-DIVING	Administrative and Support Services
SERVICE	561	UNIFORM RENT&CLEAN	Administrative and Support Services
SERVICE	561	UNIFORMS & RENTAL SVS	Administrative and Support Services
MATERIAL	335	UPS - UNINT PWR SPLY	Electrical Equipment, Appliance, and Component Manufacturing
SERVICE	237	URD CONSTR&MAINTENAN	Heavy and Civil Engineering Construction
SERVICE	221	UTILITIES	Utilities
SERVICE	541	VACUUMING & WSHDOWN	Professional, Scientific, and Technical Services
SERVICE	238	VALVE REPAIR	Specialty Trade Contractors
SERVICE	811	VALVE REPAIRS	Repair and Maintenance
MATERIAL	332	VALVES & VALVE PARTS	Fabricated Metal Product Manufacturing
MATERIAL	441	VEHICLE LEASING	Motor Vehicle and Parts Dealers
MATERIAL	423	VEHICLE PARTS	Merchant Wholesalers, Durable Goods
MATERIAL	441	VEHICLES/FORD	Motor Vehicle and Parts Dealers
MATERIAL	441	VEHICLES/CHRYSLER	Motor Vehicle and Parts Dealers
MATERIAL	441	VEHICLES/GMC	Motor Vehicle and Parts Dealers
MATERIAL	423	VRM MATERIAL	Merchant Wholesalers, Durable Goods
SERVICE	541	WATER QLTY ANALYSIS	Professional, Scientific, and Technical Services
SERVICE	221	WATER TRTMT EQUIP	Utilities
SERVICE	221	WATER/SEWER UTILITY	Utilities
SERVICE	541	WEATHER FORECASTING	Professional, Scientific, and Technical Services
MATERIAL	423	WELD & SOLDING MATL	Merchant Wholesalers, Durable Goods
SERVICE	238	WELD REPAIR/X-RAY	Specialty Trade Contractors
MATERIAL	423	WELDING SUPPLIES	Merchant Wholesalers, Durable Goods
SERVICE	238	WELDING, SOLDER SERV	Specialty Trade Contractors
MATERIAL	335	WIRE, DISTRIB, BARE	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	WIRE, DISTRIB, COVERED	Electrical Equipment, Appliance, and Component Manufacturing
MATERIAL	335	WIRE, OTHER	Electrical Equipment, Appliance, and Component Manufacturing
SERVICE	238	WOOD POLE INSP&MAINT	Specialty Trade Contractors
MATERIAL	321	WOOD POLE MAINT/REIN	Wood Product Manufacturing
MATERIAL	321	WOOD PRODUCT MANUFACTURING	Wood Product Manufacturing
SERVICE	238	XFMR INSPECT & RPR	Specialty Trade Contractors

**ANNUAL PLAN FOR CALENDAR  
YEAR 2011  
MINORITY, WOMEN AND  
SERVICE-DISABLED  
VETERAN-OWNED  
BUSINESS ENTERPRISES  
JANUARY 1, 2011  
-  
DECEMBER 31, 2011**

**Annual Plan for Calendar Year 2011  
 Minority, Women and Service-Disabled Veteran-Owned  
 Business Enterprises  
 January 1, 2011 – December 31, 2011**

The following is hereby submitted as an “Annual Plan” pursuant to the State of Maryland Public Service Commission Memorandum of Understanding (MOU), signed on February 6, 2009. This Plan is submitted for the consideration of the Maryland Public Service Commission by Pepco, a Pepco Holdings, Inc. company.

This plan will be in effect for the period of January 1, 2011 through December 31, 2011 and covers the Pepco region.

1. Pepco will continue efforts to increase the total percent spend with minority, women and service disabled veterans on both first and second-tier procurement to ultimately accomplish the 25% goal. The mid term and long term goals as summarized below reflect increases over the next five year period with the initial long term goal meeting the minimum percentages defined in section 5.1.2 of the MOU. See attachment for E-2 and E-3, Mid and Long Term goals. Long term contracts have not been excluded and are therefore included in the total anticipated spend (MOU § 7.1.1).

<b>2011 - Pepco</b>		
Diverse Suppliers	Mid-Term (3yr)	Long-Term (5yr)
Minority	7.000%	8.000%
Women	3.000%	4.000%
Service-disabled veteran	0.002%	2.000%
Handicapped workshops	<u>0.001%</u>	<u>0.200%</u>
<b>Total</b>	<b>10.003%</b>	<b>14.200%</b>

2. Pepco will continue aggressive internal and external outreach efforts to identify diverse suppliers for participation in the Company's competitive procurement programs with a special emphasis on promoting contracting opportunities with local diverse suppliers in the Company's green initiatives, investment and financial services opportunities for diverse businesses. Planned external activities for calendar year 2011 include (MOU §7.1.2):
  - a. Attend monthly/bi-monthly Maryland Utility Forum meetings and actively participate in achieving the following 2011 Maryland Utility Forum goals.

Continue to enhance the Maryland Utility Forum Website relocating the website from Google to a shared platform.

Establish formal Maryland Utility Forum group finalizing the rules, roles and operating procedures.

Review assessment results of MOU Schedule 2 Third Party Certifying Agencies prepared by the consultant retained by PHI and make any necessary recommendations.

Establish common methodology to assess accuracy of Tier 2 spend.

Continue to provide updated information to the Forum's master list of third party certified companies.

Develop plan to assess opportunities for Diverse Supplier investment firms. Leverage utility experience to determine best practices, common goals, and supplier outreach opportunities.

- b. Supplier Diversity will work with Strategic Sourcing and individual operating areas to propose goals, monitor progress, highlight success, communicate areas of opportunity and meet with suppliers and internal customers to explore areas of opportunity.
- c. Supplier Diversity has an internet based system to collect profile data from diverse suppliers which serves as an on-line internal directory of diverse suppliers accessible by all employees. During 2010, we notified the suppliers that their ownership must be certified or we would be forced to take them out of the diverse supplier database. In 2011, we will not add suppliers as diverse suppliers until we have certification.
- d. Supply Diversity will continue to identify and provide diverse suppliers for inclusion in the candidate bidder pool for procurements exceeding \$100,000. All requisitions require inclusion of diverse bidders or a detailed explanation why none are available.
- e. Supplier Diversity encourages participation of buyers and operating group personnel in business and advocacy group training such as the National Minority Supplier Development Council Conference, the MD/DC Minority Supplier Development Council events, other regional Council events, Edison Electric Institute (EEI) Supplier Diversity events, Women's Business Enterprise National Council opportunity fairs, seminars and conferences. Ongoing program orientation and review sessions will be held to ensure:
  - Maximize level of opportunities for diverse suppliers
  - Expanded contracting opportunities
  - Focused discussions on the use of local diverse suppliers to meet the Company's operating requirements

- Understanding of the business case for supplier diversity
- f. Ongoing meetings and discussions will be held with Company employees to:
  - Discuss the business case for diverse supplier inclusion and expansion
  - Offer Supplier Diversity resources in identifying and qualifying diverse suppliers for contracting opportunities
  - Address specific material group code goal attainment and non-opportunity areas requiring additional development and sourcing requirements
  - Continue use of material group code reports to target areas requiring increased internal and/or external development
  - Discuss Supplier Diversity program enhancements and changes in policies and procedures
  - Provide referrals to operating areas
  - Provide monthly progress toward target and corporate goals to each line of business
  - Solicit input on how to further improve or enhance the program
  - Implement changes to enhance the program
- g. Supplier Diversity continues to support a wide range of outreach efforts. These activities are designed to identify and maximize contracting opportunities as well as to provide education about the utility industry, procurement practices, areas of opportunity and those areas which are saturated in the marketplace and offer limited opportunity.
- h. Supplier Diversity participates as a member of the board of directors in various business advocacy organizations and advisory councils and participates in conferences, trade shows, workshops and panel discussions. Supplier Diversity provides financial, technical and in-kind services to public and private sector organizations promoting the advancement of diverse businesses.
- i. Supplier Diversity invites and encourages participation in the outreach initiatives and actively promotes the use of diverse suppliers. Supplier Diversity will participate, support and sponsor events during 2011 to ensure the maximum level of promotion of opportunities for diverse suppliers. specific activities are listed in Appendix A. A sample of organizations supported by Pepco to promote contracting opportunities with diverse suppliers includes:
  - MD/DC Minority Supplier Development Council
  - Montgomery County, Maryland Economic Development

- The Elite-Service-Disabled Veteran Organization
  - Maryland Washington Minority Contractor's Association
  - Women's Business Enterprise National Council affiliates serving Maryland, DC, Delaware and New Jersey
  - PA/NJ/DE Minority Supplier Development Council
  - State of Maryland Office of Minority Affairs
  - Local and regional Chambers of Commerce
  - Greater Washington Board of Trade
  - Small Business Administration
- j. Supplier Diversity also participates in regional and national organizations advocating diverse supplier development and actively encourages participation by local businesses in these organizations' activities to expand their business opportunities. A sample of these organizations which Supplier Diversity members have leadership roles are listed below. Specific activities are attached in Appendix A.
- National Minority Supplier Development Council
  - MD/DC MSDC and PA/NJ/DE MSDC
  - EEI (Edison Electric Institute) Supplier Diversity Committee
  - National Association of Minority Contractors
  - U.S. Small Business Administration (SBA)
  - Maryland Washington Minority Contractors Association
  - Women President's Education Organization (WPEO)
  - The Elite Service-Disabled Veteran-Owned Business Network
3. Plans for recruiting Diverse Suppliers of products and services where utilization has been low, underutilized or currently unavailable (MOU §7.1.3, 7.1.4):
- a. The Company will continue to use the material group code method to maximize use of diverse suppliers in all Company operations. Supplier Diversity will continue efforts to identify and pre-qualify diverse suppliers seeking business opportunities with Pepco.
  - b. Continued sessions with major operating areas to ensure understanding of the goals and departmental responsibilities and to identify and expand areas of opportunity for diverse suppliers.
  - c. Supplier Diversity, Strategic Sourcing and major operating departments will continue to analyze the material group codes identified as having no opportunity. Each non-opportunity code will be reviewed and an action plan developed for diverse suppliers. We will continue work on the

development of creative and innovative ways to decrease the number of non-opportunity categories.

- d. Supplier Diversity and Strategic Sourcing will cooperate in identifying diverse suppliers to support the Company's operations. Meetings will be held with operating groups to identify new contracting opportunities. Supplier Diversity will participate on cross-functional teams in the development of major projects to insure diverse inclusion.
  - e. Construction projects will continue to encourage the use of diverse suppliers as prime contractors and to encourage majority contractors/suppliers to develop and use diverse suppliers.
  - f. Pepco will continue its efforts to maximize contract opportunities for diverse suppliers in professional services.
  - g. Supplier Diversity will continue to work with operating areas and conduct Supplier Diversity business briefings/forums during 2011 to communicate specific business needs, operational requirements and upcoming opportunities to increase the number of procurement opportunities for diverse suppliers and to improve goal performance.
  - h. Supplier Diversity will continue advertising in local, regional and national publications on a limited basis during 2011 due to budgetary constraints. A copy of the ad to be used in 2011 is attached. (Appendix C). The corporate web site [www.pepco.com](http://www.pepco.com) has a segment on Supplier Diversity. An intranet site is also maintained and continuously enhanced.
  - i. The 2011 Supplier Diversity outreach efforts will continue to focus on locating diverse suppliers in the non-opportunity areas. A listing of the planned 2011 tradeshow and seminars and networking opportunities are attached (Appendix A).
4. Plans for encouraging Prime Contractors to engage Diverse Suppliers in subcontracts that include subcontracting opportunities (MOU §7.1.5):
- a. The Company will continue to develop strategies to use diverse suppliers in all aspects of Pepco's operations. Specific action includes:
  - b. Contract evaluation processes that give weight to those bidders who agree to provide training and development to diverse suppliers in non-opportunity areas.
  - c. Support alliances with diverse suppliers that provide value-added services to Pepco.

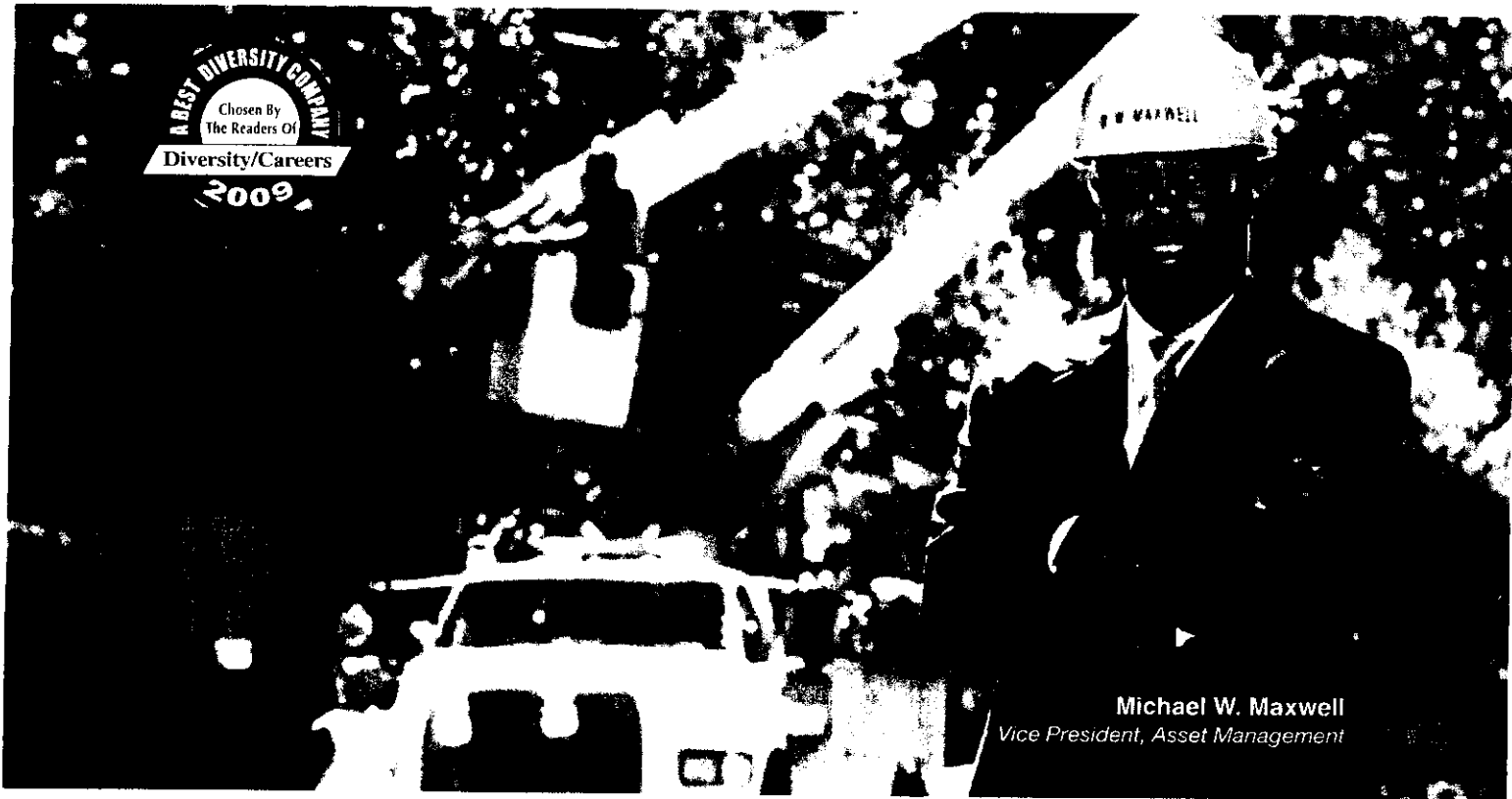


- d. Pepco assures that the clause entitled "Utilization of Small Business Concerns" is included in all contracts that offer further subcontracting opportunities, and all subcontractors (except small business concerns) who receive contracts in excess of \$550,000 (\$1,000,000 for construction) will be required to adopt a subcontracting plan.
5. Plans for complying with the established Diverse Supplier program guidelines (MOU §7.1.6):
    - a. Pepco has a second tier reporting and tracking system that provides second-tier dollars from Pepco's prime contractors to diverse suppliers.
    - b. Pepco will have the entire supplier database reviewed by AECSOFTUSA, a third party verifier, to assure compliance with certification requirements.
    - c. A consultant will be hired during 2011 to assess the criteria used by the various certifying agencies and the availability of details on ownership status which will be made available to the Maryland Utility Forum and Maryland Public Service Commission staff.
    - d. Pepco will meet with other Maryland utilities and industry contacts in an effort to increase supplier diversity awareness and further enhance the Supplier Diversity initiative.
    - e. Submit the Annual Reports as outlined in Section 6 of the MOU.

**PEPCO HOLDINGS, INC.**  
**2011 PLANNED CONFERENCES TRADE SHOWS**

EVENT	Location	Date
EEI Supplier Diversity SBA/GSA Best Practice Workshop	TX	Jan
New Jersey Assoc. of Women Business Owners Annual Procurement Expo	NJ	Feb
Women's Business Enterprise National Council Salute to Women's Business Enterprises	MD	Mar
SBA National Small Business Week	DC	Apr
MD/DC MSDC 28th Annual Business Procurement Conference	MD	Jun
WPEO - Breakthrough Breakfast	TBD	May
SBA Small Business Awards Breakfast	DC	May
SDDC Business Opportunity Conference	NJ	May
EEI Supplier Diversity Conference	WA	May
MSDC PA-NJ-DE Golf Classic	DE	Jun
Women's Business Enterprise National Council National Conference & Business Fair	NV	Jun
Congressional Black Caucus Annual Legislative Conference	DC	Sep
Eleanor Holmes Norton Reception	DC	Sep
SBDC Procurement Expo	DE	Sep
Ideal Companies Annual Golf Outing	VA	Sep
NMSDC, PA, NJ, DE EXPOpportunity	NJ	Sep
Service Disabled Veteran Conference	NJ	Oct
NMSDC Annual Business Opportunity Conference	GA	Oct
MD/DC Minority Supplier Development Council Annual Awards Gala	TBD	Nov
State of Maryland MBE University	MD	TBA

# “We Understand the Power of Diversity.”



It takes commitment to keep the power flowing safely to our customers every day. This commitment involves working at the community level, partnering with emergency services, and keeping an eye on environmental stewardship.

The utilities of Pepco Holdings, Inc. (PHI) achieve these goals through another commitment. Our pledge to Supplier Diversity and building relationships with the certified diverse businesses that help us run.

For more information, call 1.800.FOR.MBES or visit us online at [www.pepcoholdings.com](http://www.pepcoholdings.com). At PHI, Supplier Diversity plugs us into the communities we serve.

 Pepco Holdings Inc

Atlantic City Electric • Delmarva Power • Pepco