

Office of General Manager David A. Halperin 7063 Friendship Road, P.O. Box 62 BWI Airport, Linthicum, Maryland 21090 Transportation Safety is our # 1 Core Value!

Mr. Obi Linton **Executive Secretary - Maryland Public Service Commission William Donald Schaefer Tower** 6 St. Paul Street, 16th Floor Baltimore, MD 21202

Dear Mr. Linton:

Please find enclosed the required Public Service Commission MOU - PC-16 "Supplier Diversity Annual Report of Socially Disadvantaged Groups" for First Transit, BWI Airport. As required under the MOU, this report is hereby submitted to the Commission within 45 days of the end of our fiscal year 2012, which closed on March 31, 2012. An electronic copy has also been transmitted to you via email.

Should you have any questions, please contact my office at (410) 684-3346.

Sincerely,

David A. Halperin

General Manager

Enclosure (1)

Cc:

Mr. Terry Romaine Maryland Public Service Commission 6 St. Paul Street, 16th Floor Baltimore, MD 21202

Col. First Transit BWI Airport First Transit BWI Airport First Transit BWI Airport For the Reporting YEAR: FY 2012 (April 1, 2011-1 March 31, 2012) FIFST Trainsit Uses United Kingdom fiscal years which end each March 31 PERCENTIAGE (%) CD) (E) (F) (G) (H) (H) (F) (G) (H) (H) (F) (G) (H) (H) (F) (G) (H) (H	30.25%	\$14,575,088	100.00%	\$4,408,448	\$4,408,448	\$0	GRAND TOTAL	14
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First Transit EWI Airport First Transit EWI Airport First Transit EWI Airport First Transit EWI Airport For THE REPORTING YEAR: FY 2012 (April 1, 2011 - March 31, 2012) First Family For Charles FY 2012 (April 1, 2011 - March 31, 2012) First Family First Family First Family Family First Family First Family First Family Family First Family Family First Family Family First Family							*Note: African American MBE is also a WBE, above	9
FIRST Transit BWI Airport First Transit BWI Airport FIRST Transit BWI Airport FOR THE REPORTING YEAR: FY 2012 (April 1, 2011 - March 31, 2012) FIRST Transit uses United Kingdom fiscal years which end each March 31.	0.00%		0.00%	\$0	\$0	\$0	WOMEN BUSINESS ENTERPRISE	∞
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First Transit BWI Airport FOR THE REPORTING YEAR: FY 2012 (April 1, 2011 - March 31, 2012) (C) (D) Report due 45 days after end of fiscal year. First Transit uses United Kingdom fiscal years which end each March 31. PERCENTAGE (%) OF DIVERSE SUPPLIER SUPPLIE	28.79%		95.19%	\$4,196,307	\$4,196,307	\$0	ASIAN	ယ
HERCENTING YEAR: FY 2012 (April 1, 2011 - March 31, 2012) (C) (D) (E) (F) (G) (H) (B) (C) (D) (E) (F) (G) (H) (G) (H) (G) (H) (G) (F) (G) (H) (G) (H) (F) (G) (H) (G) (H) (G) (H) (F) (F) (G) (H) (F) (G) (F) (F) (G) (H) (F) (F) (F) (F) (F) (F) (F	0.00%	1	0.00%	\$0	\$0	\$0	AMERICAN INDIAN/NATIVE AMERICAN	N
First Transit BWI Airport FOR THE REPORTING YEAR: (C) (D) (E) (F) (G) (D) (E) (F) (G) (D) (E) (F) (G) (F) (G) (F) (G) (G) (D) (E) (F) (G) (D) (F) (G) (F) (G) (F) (G) (D) (F) (G) (F)	0.25%		0.82%	\$36,366	\$36,366	\$0	AFRICAN-AMERICAN*	1
UTILITY NAME: First Transit BWI Airport FOR THE REPORTING YEAR: (C) (D) (E) (F) (G) (D) (E) (F) (G) (G) (G) (G) (D) (E) (F) (G) (G) (G) (G) (G) (G) (G) (G) (G) (G							MINORITY BUSINESS ENTERPRISE	
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UTILITY NAME: First Transit BWI Airport FOR THE REPORTING YEAR: FY 2012 (April 1, 2011 - March 31, 2012) (B) (C) (D) (E) (F) (G)	d each March 31.	d Kingdom fiscal years which end	· First Transit uses United	ys after end of fiscal year	Report due 45 da			
UTILITY NAME: First Transit BWI Airport FOR THE REPORTING YEAR: FY 2012 (April 1, 2011 - March 31, 2012) FOR THE REPORTING YEAR: FY 2012 (April 1, 2011 - March 31, 2012)	(F)	(6)	(F)	(E)	(5)	G	(1)	3
FOR THE REPORTING YEAR: FY 2012 (April 1, 2011 - March 31, 2012)		3		(E)	j.	2		
UTILITY NAME: First Transit BWI Airport	S	ISI / IIdii		31, 2012)	pril 1, 2011 - March	FY 2012 (/	FOR THE REPORTING YEAR:	
ATTACHMENT A-1) F	T		Ā	st Transit BWI Airpo	Fir	UTILITY NAME:	
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	_	•	Footnotes:				485		562	561	2	532	444		24	238	237	236			NAICS#		8			ATTACHMICINT A-2
	NAICS Codes listed are subject to change	WAICE Codes Heteld are subject to change			Totals		support services)	Other (Transportation & cleaning	Services Services	Administrative and Support Services	Professional, Scientific, and Technical Services	Rental and Leasing Services	Equipment and Supplies Dealers	Building Material and Garden	Motor Vehicle and Parts Dealers	Specialty Trade Contractors	Heavy and Civil Engineering Construction	Construction of Buildings			PRODUCTISERVICE DESCRIPTIONS BY NAICS CODE 1.2		(C)	RESULTS BY PRODUCT	UTILITY NAME:	
					\$4,372,082		\$4,372,082	•	\$0	\$0	\$0	\$0	\$0	**	S	98	\$0	\$0	•		MINORITY BUSINESS ENTERPRISE		(D)		FY 2012	
					\$36,366		\$		\$0	\$36,366	\$0	\$0	\$0	ě	\$	\$0	\$0	\$0	•		WOMEN BUSINESS ENTERPRISE	Report	(E)		First Transit BWI Airport FY 2012 (April 1, 2011 - March 31,	
					\$0		\$0		\$0	\$0	\$0	\$0	\$0		200	\$	\$0	\$0	4		SERVICE DISABLED VETERAN BUSINESS ENTERPRISE	due 45 days afte	(F)		BWI Airport 1 - March 3	
					\$0		\$0		\$0	\$0	\$0	\$0	\$0	**	ŝ	\$0	\$	\$0	\$		NOT FOR PROFIT WORKSHOPS	Report due 45 days after end of fiscal year.	(G)		1. 2012)	
					\$4,408,448		\$4,372,082		\$0	\$36,366	\$0	\$0	\$0	40	\$	80	\$0	\$0	· ·	COLS. (D), (E), (F), and (G)	TOTAL DIVERSE SUPPLIER (\$) BY NAICS CODE		(H)			
					100.00%		99.1751%		0.0000%	0.8249%	0.0000%	0.0000%	0.0000%	0.0000	0 0000%	0.0000%	0.0000%	0.0000%	%	\$ / TOTAL COL.	PERCENTAGE (%) TO TOTAL DIVERSE SUPPLIER (\$) BY NAICS	United Kingdom fisc	0			
					\$14,575,088		\$0		\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$	\$0	•		TOTAL UTILITY PROCUREMENT	First Transit uses United Kingdom fiscal years which end each March 31.	S		Trancit	
					8 30.25%		30.00%		0.00%	0.25%	0.00%	0.00%	†					0.00%	%	COL. (I) \$ / TOTAL	PERCENTAGE OF DIVERSE SUPPLIER (\$) TO TOTAL UTILITY PROCUREMENT	ch March 31.	3) honeit	

FIRST TRANSIT, INC.

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					The second secon		TOTAL		NOT FOR PROFIT WORKSHOPS		SERVICE DISABLED VETERAN BUSINESS ENTERPRISE		WOMEN OWNED BUSINESS ENTERPRISE		MINORITY BUSINESS ENTERPRISE (includes all)		DESCRIPTION		(B)	FOR THE REPORTING YEAR:	UTILITY NAME:	ATTACHMENT A:3
	The second secon						30.25%		0.00%		0.00%		0.00%		30.25%		CURRENT YEAR RESULTS (%)	Report due 45 days after end of fiscal)	(C)	FY 2012 (
		The second secon					28.00%		0.00%	and the state of t	0.00%		0.00%		28.00%		CURRENT YEAR GOALS (%)	end of fiscal year. First Tr	(D)	FY 2012 (April 1, 2011 - March 31, 2012)		
			Adda . Address of the control of the								actual results 5.25% above the PSC goal	aspirational goal of 25% by 3% with	Our contract goal exceeds PSC MOI	annually fixed under State contract	First Transit's contract goal is 28%			year. First Transit uses United Kingdom fiscal years which end each March 31.		31, 2012) FILOL () II CI IOIL		

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					TOTAL EXPENSES					Gen. Administrative/Other	Vehicle Maintenance, Inventory	Depreciation	Insurance	Other Program Expenses (List)	Consultants	Training	Reporting Expenses	Program Expenses	Other Employee Expenses	Employee Salary Expenses					EXPENSE CATEGORY		(B)		FOR THE REPORTING YEAR:	UTILITY NAME:	ATTACHMENT B
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		the same and the s		er elle	700.007	400,000	%00 n	0.00%	0.00%	3.40%	14.12%	1.73%	2.87%	0.00%	0.26%	1.02%	0.00%	28.80%	0.00%	47.80%			Col. (C) \$ / Total Col. (C)	EXPENSES	PERCENTAGE TO TOTAL PROGRAM	Report due 45 days after end of fiscal year. First Transit uses United	(D)		larch 31, 2012)	Airport	
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					100.00%		0 00%	0.00%	0.00%	3.40%	14.12%	1.73%	2.87%	0.00%	0.26%				0.00%	47.80%			Col. (C) \$ / Total Col. (E)	EXPENSES	PERCENTAGE (\$) OF PROGRAM EXPENSES	Kingdom fiscal years which end each March 31.	F			Transit	
and the second s	The second secon									Gen and admin expenses	Maintenance expenses	Depreciation & Amortization	BIPD		Customer service reports	Training and recruitment		Operational expenses		Salaries and wages						arch 31.					

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									20									NAME OF COMPANY		(B)	FOR THE REPORTING YEAR:	UTILITY NAME:	MENT C
The state of the s			<i></i>					1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	complaint	*1 **							COMPLAINT	FILING DATE		(C)	FY 2		
									No complaints related to currently contracted minority firms.								- 1	NATURE OF COMPLAINT		(D)	FY 2012 (April 1, 2011 - March 31, 2012)	First Transit BWI Airport	W. 45. 45.
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30.25% 0.25% \$4,434,017.18 30.25% 30.25% 0.25% \$4,459,734.48 30.25% 30.25% 0.25% \$4,485,600.94 30.25% 30.25% 0.25% \$4,511,517.42 30.25% VABE % is included in MBE total % Assumes 5.8% annual increase and constant % DBE/MBE particip.	2010	30.25%	0.25%			\$4,408,448.18	30.25%		30.25%	
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30.25% 0.25% \$4,485,600.94 30.25% 30.25% 44,511,617.42 30.25% 30.25% 44,511,617.42 30.25% 30.25% 44,511,617.42 30.	2012	30.25%	0.25%			\$4,459,734.48	30.25%	A Property	30.25%	
30.25% 0.25% \$4,511,617.42 30.25% WBE 's is included in Assumes 5.8% annual increase and constant % DBE/MBE particip	2013	30.25%	0.25%			\$4,485,600.94	30.25%	The second second	30.25%	
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CC (D) (E) Report due SERVICE DISABLED WOMEN VETERAN BUSINESS BUSINESS PROFIT ENTERPRISE INTERPRISE WORKSHOP See attachment E-1 Same as Attachment E-1	TAC	ATTACHMENT E-2				First Trans	First Transit BWI Airport			
(B) (C) (D) MINORITY WOMEN PRISHES BUSINESS PRITERPRISE ENTERPRISE ENTERPRISE WORN See attachment E Same as Attachment E		FOR THE REPOR	RTING YEAR:		FY 201	2 (April 1, 2	011 - March 3	11, 2012)	First	Iransit
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BUSINESS BUSINESS ENTERPRISE ENTERPRISE ENTERPRISE ENTERPRISE ENTERPRISE WORKSHOP (5) TOTAL BY SERUD COURT PROCURE % \$ % \$ % % % \$ % % % \$ % % % \$ % % \$ % % % \$ % % \$ % % \$ % % \$ % % \$ % % \$ % % \$ % % \$ % % \$ % % \$ % % \$ % % \$ % % \$ % % \$ % % \$ % % \$ % \$ % % \$ % % \$ % % \$ % % \$ % % \$ % % \$ % % \$ % % \$ % % \$ % % \$ % \$ % % \$ %			N TO THE REAL PROPERTY.	SERVICE DISABLED	100			TOTAL UTILITY	PERCENTAGE (%) OF	
See attachment E-1 Same as Attachment E-1		BUSINESS	BUSINESS	BUSINESS	PROFIT		(%) TOTAL	9	SPEND TO TOTAL	
See attachment E-1 Same as Attachment E-1		*	*	*	*		%	\$	%	
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i i															•	(\$) TOTAL		45 days after e	9		First Transi 2 (April 1, 20
		,												•	*	(%) TOTAL BY SPEND		end of fiscal year	G		First Transit BWI Airport FY 2012 (April 1, 2011 - March 31, 2012)
				2010 Th. 1	4										s	9	TOTAL UTILITY PROCUREMENT	First Transit uses U	Ξ		t 11, 2012)
														0.00%	%	SPEND TO TOTAL UTILITY PROCUREMENT	PERCENTAGE (%) OF DIVERSE SUPPLIER	Report due 45 days after end of fiscal year. First Transit uses United Kingdom fiscal years which end each March 31.	(0)		First
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			NOT FOR PROFIT WORKSHOPS	SERVICE DISABLED VE IERAN DE		WOMEN BUSINESS ENTERPRISE		MINORITY BUSINESS ENTERPRISE		DESCRIPTION		(B)	INTERIM REPORTING FOR THE PERIOD ENDED:	UTILITY NAME:	
	****	0.2	\$0	90	2	\$0		\$0	,	DIRECT (\$)	Report due 45 days afte	(C)	Ģ.	n	
		\$4,408,448	\$0	\$0		\$36,366		\$4,372,082		SUB CONTRACT (\$)	Report due 45 days after end of fiscal year. First Transit uses United Kingdom fiscal years which end each March 31	(D)	FY 2012 (April 1, 2011 - March 31, 2012)	First Transit BWI Airport	
	7 3	\$4,408,448	\$0	şe	3	\$36,366		\$4,372,082	Cols. (C) + (D)	DIVERSE SUPPLIER PROCUREMENT (\$)	ınsit uses United Kingdor	(E)	11 - March 31, 2012	BWI Airport	
		100.00%	0.00%	0.00%	0.000	0.82%		99.18%	\$ / Total Col. (E)	PERCENTAGE (%) OF DIVERSE SUPPLIER PROCUREMENT	n fiscal years which end ea	(F)	3		
		\$14.575.088								TOTAL UTILITY PROCUREMENT (\$)	ch March 31.	(G)	First Fansi		
		30.25%	0.00%	0.00%		0.25%		30.00%	Col. (E) Line Item / Col. (G) Total	PERCENTAGE (%) OF DIVERSE SUPPLIER SPEND TO TOTAL UTILITY PROCUREMENT	(%)	(H)	ansil		