#### I. INTRODUCTION

This Memorandum of Understanding ("MOU") between the Public Service Commission of Maryland ("Commission") and the Choptank Electric Cooperative ("Cooperative") memorializes the understanding that the Cooperative voluntarily will develop, implement and consistently report on its activities and accomplishments in promoting a strategy designed to create viable and prosperous women-, minority-, and service-disabled-veteran-owned business enterprises ("Diverse Suppliers") by providing them with the maximum reasonable opportunity to participate in and compete for contracts and subcontracts in the Cooperative's supply chain for goods and services that support the Cooperative and to encourage and assist, when reasonable, its Prime Contractors to develop plans to increase the utilization of Diverse Suppliers as Subcontractors. The Cooperative's activities shall be conducted consistent with reasonable and competitive procurement practices and consistent with the Cooperative's primary public service obligation to ensure that Cooperative services are provided to the ratepayers in the state of Maryland at just and reasonable rates.

The Cooperative shall use its best, reasonable efforts to facilitate and encourage the award to Diverse Suppliers of 25% of the total dollars spent for Cooperative contracts, subcontracts and purchase orders for products and service governed by this MOU, with the understanding of the parties to this MOU that the Cooperative is in the initial phases of implementing this MOU. Both the Cooperative and the Commission recognize the uncertainty as to whether the goal is achievable, and neither the Cooperative nor the Commission expects that the Cooperative will achieve that goal in

the early years of implementation. The Commission and the Cooperative anticipate that the Cooperative will consistently work toward this goal. The Commission and the Cooperative, however, recognize that progress towards the goal is dependent upon, and affected by, the availability of competitive Diverse Suppliers, and that the Cooperative and the Commission may agree to change the goal in the future. The Commission and the Cooperative agree that in its efforts to achieve its Diverse Supplier objectives, the Cooperative shall not be limited to Maryland based Diverse Suppliers.

To implement this strategy, the Cooperative will develop and implement procedures and reporting requirements consistent with this MOU to ensure that Diverse Suppliers have the maximum reasonable opportunity to compete for the Cooperative's contracts and subcontracts for the purchase of all goods and services governed by this MOU, including, but not limited to, equipment, supplies, materials, construction ventures, legal, accounting and financial services, technology-related research and development, testing, and other procurable goods and services and to encourage and assist, where reasonable, its Prime Contractors to develop plans to increase the utilization of Diverse Suppliers as Subcontractors.

Through this MOU, the Cooperative evidences its commitment to facilitate contracting opportunities for Diverse Suppliers. The Cooperative agrees to review both its existing procurement and Diverse Supplier procurement programs on an annual basis, and, where needed, modify its procurement programs and inform the Diverse Supplier community of changes in a timely fashion, with the goal of further ensuring that Diverse Suppliers will have the maximum reasonable opportunity to participate and succeed in the competition for contracts for applicable goods and services. Finally, the Cooperative

and the Commission agree that this MOU may be revised from time to time, with the consent of both parties, as experience is gained in its application.

#### II. STANDARDS

#### 1. General

#### 1.1. Intent

- 1.1.1. Economic Impact. This MOU shall not be used to require Diverse Suppliers to accept contractual provisions at wages for the Diverse Suppliers' employees that are less than the prevailing wage for the type of service provided. Similarly, this MOU shall not be used to require the Cooperative to accept anything other than the lowest qualified bid.
- 1.1.2. Revisions of Scope-This MOU may be revised on the basis of experience gained in its application and/or changes in legislation. Either the Cooperative or the Commission Staff may petition the Commission for the purpose of amending this MOU. Any such petition shall clearly set forth the changes proposed and the supporting rationale.

#### 1.2. Definitions

- 1.2.1. "Certification" means the determination that a legal entity is a woman, minority, or service-disabled-veteran-owned business enterprise.
- 1.2.2. "Certified Diverse Supplier" means a DiverseSupplier that holds a Certification.
- 1.2.3. "Commission" means the Public ServiceCommission of Maryland as provided for in thePublic Utilities Companies Article of the MarylandCode.
- 1.2.4. "Complaint" means a written objection (including an objection sent to a designated web page or email address used exclusively for the purpose of receiving such complaints), either to a decision not to utilize a Diverse Supplier or to a Diverse Supplier's treatment once it is selected by the Cooperative to perform a contract, which is directed to the Cooperative's executives or is referred to the Cooperative by the Commission.
- 1.2.5. "Control" means exercising the power to make policy decisions.

- 1.2.6.a "Diverse Supplier" means any legal entity that is:
- (i) organized to engage in commercial transactions;
- (ii) at least 51% owned and Controlled by one or more individuals who are Socially and Economically Disadvantaged; and
- (iii) managed by, and the daily business operations of which are Controlled by, one or more of the Socially and Economically Disadvantaged Individuals who own it.
- 1.2.6.b "Diverse Supplier" includes a not for profit entity organized to promote the interests of physically or mentally disabled individuals.
- 1.2.7. "Economically Disadvantaged Individual" means a Socially Disadvantaged Individual whose ability to compete in the free enterprise system has been impaired due to diminished capital and credit opportunities as compared to others in the same or similar line of business who are not socially disadvantaged.
- 1.2.8. "Goal" means a target which, when achieved, indicates progress in a preferred direction. A Goal

is neither a quota nor a set aside.

- 1.2.9. "NAICS Codes" means the North American Industry Classification System. For purposes of this MOU, the Cooperative has agreed to utilize the three-digit NAICS Codes.
- 1.2.10. "Operate" means being actively involved in the day-to-day management and not merely acting as officers or directors.
- 1.2.11. "Prime Contractor" means any party or person (who is not an employee of the Cooperative) who enters into any agreement or arrangement with a
  Cooperative for the furnishing of supplies or services for the use of real or personal property, including lease arrangements, which, in whole or in part, is necessary to the performance of any one or more contracts.
- 1.1.12 "Socially and Economically DisadvantagedIndividual" means a citizen or lawfully admittedpermanent resident of the United States who is:
- (i) in any of the following minority groups:
- 1. African-American an individual having origins

in any of the black racial groups of Africa; or

- 2. American Indian/Native American an individual having origins in any of the original peoples of North America and who is a documented member of a North American tribe, band, or otherwise has a special relationship with the United States or a state through treaty, agreement, or some other form of recognition. This includes an individual who claims to be an American Indian/Native American and who is regarded as such by the American Indian/Native American community of which the individual claims to be a part, but does not include an individual of Eskimo and Aleutian origin; or
- 3. Asian an individual having origins in the Far

  East, Southeast Asia, or the Indian subcontinent,

  and who is regarded as such by the community of

  which the person claims to be a part; or
- 4. Hispanic an individual of Mexican, Puerto
  Rican, Cuban, Central or South American or other
  Spanish culture or origin, regardless of race, and
  who is regarded as such by the community of

which the person claims to be a part; or

- 5. Service Disabled Veteran: A veteran who possesses a disability rating letter issued by the Department of Veterans Affairs, establishing a service-connected rating between 0 and 100% or a disability determination from the Department of Defense; or
- 6. Physically or mentally disabled an individual who has an impairment that substantially limits one or more major life activity, who is regarded generally by the community as having such a disability, and whose disability has substantially limited his or her ability to engage in competitive business; or
- 7. Women—a woman, regardless of race or ethnicity.
- 1.2.13. "Socially Disadvantaged Individual" means an individual who has been subjected to racial or ethnic prejudice or cultural bias within American society because of membership in a group and without regard to individual qualities. Social disadvantage must stem from circumstances beyond the control of the individual and is based

on racial, ethnic, gender, religious or other orientation.

- 1.2.14. "Subcontractor" means any party or person(who is not an employee of the PrimeContractor) who enters into any agreement orarrangement with a Prime Contractor:
  - (i) For the furnishing of supplies or services for the use of real or personal property, including lease arrangements, which, in whole or in part, is necessary to the performance of any one or more contracts; or
  - (ii) Under which any portion of the PrimeContractor's obligation under any one or morecontracts is performed, undertaken or assumed.
- 1.2.15. "Third-Party Certification" meansCertification by a Third Party CertifyingAgent.
- 1.2.16. "Third-Party Certifying Agent" means an entity that is included on the list maintained by the Commission pursuant to Section 2 of this MOU.

#### 2. Certification

- 2.1. The Commission shall establish and maintain a list of Third-Party Certifying Agents, which initial list is attached hereto as Schedule 2. In the event that the Cooperative wishes to propose an additional Third Party Certifying Agent to be added to this list, it shall submit the entity to the Commission, which shall determine whether to add the entity to said list. The Commission shall maintain the list on its website, so that any person may obtain the list of Commission-approved Third-Party Certifying Agents.
- 2.2. Except as provided by Section 2.2.1, 2.2.2, and 2.2.3, in order to qualify as a Diverse Supplier for purposes of this MOU, the Diverse Supplier must be certified by one of the Third Party Certifying Agents specified in Section 2.1. If the Commission includes more than one Third Party Certifying Agent on the list maintained pursuant to Section 2.1, the Diverse Supplier need only obtain Certification from one of the Third Party Certifying Agents in order to be a Diverse Supplier for purposes of this MOU.
  - 2.2.1. A business enterprise that has not obtained Certification from a Third Party Certifying Agent pursuant to Section 2.1 shall qualify as a Certified Diverse Supplier, provided that it certifies to the Cooperative, in

writing and under penalties of perjury, that it meets the definition of a Diverse Supplier. Unless Section 2.2.2 applies, this exemption from the requirements of Section 2.1 shall be limited to two years from the date of execution of the MOU, or the date of the first invoiced spend, whichever occurs later. However, after the second anniversary of the date of execution of the MOU, this exemption from the requirements of Section 2.1. shall be limited to one year from the date of the first invoiced spend.

- 2.2.2. A business enterprise that receives less than \$25,000 in annual gross revenues from the Cooperative that has not obtained Certification from a Third Party Certifying Agent pursuant to Section 2.1 shall qualify as a Certified Diverse Supplier, provided that it certifies to the Cooperative, in writing and under penalties of perjury, that it meets the definition of a Diverse Supplier.
- 2.2.3. A business enterprise that seeks to qualify as a Diverse Supplier pursuant to Section 1.2.6b shall qualify as a Certified Diverse Supplier, provided that it certifies to the Cooperative and under penalties of perjury, that it meets the definition outlined in Section 1.2.6b.
- 2.3. In assessing the suitability of a Diverse Supplier to bid for procurement contracts, the Cooperative may require additional information or the completion of additional forms to comply with specific requirements created by the unique character of its business, such as insurance requirements,

product and service codes, bonding limits, and so on.

Additionally, the Cooperative may specify that it will only accept Certification from a specific Third Party Certifying Agent. The Cooperative may not, however, require such additional information in order to certify that a business is in fact a Diverse Supplier.

2.4. A Third-Party Certifying Agent auditing and verification program shall preclude the need for the Cooperative to audit and verify the status of the Diverse Suppliers with which it does business.

#### 3. Cooperative Implementation

The Cooperative's Diverse Supplier program shall be designed to ensure that Diverse Suppliers are encouraged to become potential suppliers of products and services to the Cooperative subject to this MOU. Nothing in this MOU requires the Cooperative to utilize setasides, preferences, or quotas.

- 3.1. Internal Cooperative Program Development
  The Cooperative shall maintain resources to provide overall
  Diverse Supplier program direction and guidance and to
  implement Diverse Supplier program requirements.
- 3.2. External Outreach

The Cooperative shall implement an outreach program to inform and recruit Diverse Suppliers to apply for procurement contracts.

- 3.2.1. The outreach activities depend on the Cooperative's size, service territory, specific lines of business, and available resources. However, the Cooperative shall at a minimum:
  - Actively seek out opportunities to identify
     Diverse Supplier contractors and to expand
     Diverse Supplier source pools;
  - organizations experienced in the field who promote the interests of Diverse Supplier contractors such as the National Minority Supplier Development Council, the Women's Business Enterprise National Council, the United States Hispanic Chamber of Commerce, the United States Black Chamber of Commerce, the Small Business Administration, the United States Pan-Asian Chamber of Commerce, and others.

- (3) Work with Diverse Supplier contractors to facilitate contracting relationships by explaining Cooperative qualification requirements, bid and contracting procedures, materials requirements, invoicing and payment schedules, and other procurement practices and procedures;
- (4) At the request of any unsuccessful Diverse
  Supplier bidder, provide general information
  concerning the range of differences between
  the Diverse Supplier contractor's bid as
  contrasted with the successful bid.

  Information on additional selection criteria,
  such as warranty periods, maintenance costs,
  and delivery capability, shall be provided
  when requested if disclosure would not
  violate the proprietary nature of the specific
  contract element. The Cooperative need not
  provide this information in the event that
  only two companies (including the Diverse
  Supplier) bid on the contract;
- (5) To the extent possible, make available to

Diverse Supplier contractors lists of

Cooperative purchase/contract categories
which offer them the best opportunity for
success;

- (6) When efficient or cost-effective, encourage employees involved in submitting specifications for Cooperative procurements to unbundle and break apart purchases and contracts to accommodate the inclusion of Diverse Suppliers based on their capabilities;
- (7) Summarize the Cooperative's Diverse

  Supplier program in the Cooperative's

  outreach and marketing program literature

  submitted to vendors and the business

  community. Such summaries shall state that

  the Diverse Supplier will be furnished a

  complete copy of this MOU upon request.

  Such summaries shall encourage the

  participation of Diverse Suppliers as Prime

  Contractors and Subcontractors, where

  appropriate.

- (8) The Cooperative shall encourage all Prime Contractors to develop and maintain relationships with Diverse Supplier Subcontractors.
- (9) The Cooperative shall encourage cooperation between non-Diverse Supplier and Diverse Supplier contractors.
- (10) The Cooperative shall work to maximize the retention of Diverse Supplier contractors so that the Cooperative's procurement planning and supply chain management program articulates the Goal of building sustainable and reliable service delivery by the Diverse Suppliers to the Cooperative or the Prime Contractor for the life of the contract.

3.3. Subcontracting Program

The Cooperative shall establish and maintain a subcontracting program for the purpose of encouraging its Prime Contractors to utilize Diverse Supplier Subcontractors.

- 3.3.1. The subcontracting program shall serve as an enhancement to, and not as a replacement for, the Cooperative's Diverse Supplier Prime Contractor outreach program.
- 3.3.2. The subcontracting program shall apply to the following:
  - (1) Purchases/contracts exceeding\$550,000 for products and services;
  - (2) Construction contracts exceeding \$1,000,000; and
  - (3) Purchases/contracts which offer

    Diverse Supplier subcontracting

    opportunities, regardless of value, when
    deemed appropriate by the Cooperative.
- 3.3.3. The subcontracting program may be applied to the procurement of products manufactured

for general consumption, such as paper, pens, and the like.

- 3.3.4. The Cooperative shall encourage and assist, where reasonable, its Prime Contractors to develop plans to increase the utilization of Diverse Suppliers as Subcontractors. Prime contractors shall submit to the Cooperative, plans that include Goals for the utilization of Diverse Suppliers as Subcontractors. These plans may be incorporated into the contract between the Cooperative and the Prime Contractor.
- in all purchase orders, requests for bid
  proposals, and other appropriate procurement
  documents related to procurement efforts
  subject to the subcontracting program, a
  statement similar to the following:
  - (1) It is the policy of the Cooperative that

    Diverse Suppliers shall have the

    maximum practicable opportunity to

    participate in the performance of

- contracts. However, this policy shall not be used to exclude qualified non-Diverse Suppliers from participating in Cooperative contracting.
- agree to use his or her best efforts to carry out this policy in the award of subcontracts to the fullest extent consistent with the efficient performance of this contract.
- 3.3.6. The Cooperative is encouraged to inform suppliers of products and services that suppliers' good faith efforts to subcontract with Diverse Suppliers may be a factor that may be considered in the bid evaluation process. A statement to that effect may be included in all appropriate procurement documents.
- 3.3.7. The Cooperative shall include in its Annual
  Plan a description of future plans for
  encouraging Prime Contractors to engage
  Diverse Supplier Subcontractors in all

procurement categories covered by this

MOU which provide subcontracting
opportunities.

3.3.8. The Cooperative shall include (as a separate category) amounts that were spent with Diverse Supplier Subcontractors in its Annual Report.

#### 4. Diverse Supplier Complaint Process

- 4.1 The Cooperative shall maintain a process for receiving and reviewing Diverse Supplier procurement-related Complaints.
- 4.2. The Commission notes that it does not exercise jurisdiction over the Diverse Supplier procurement-related Complaints.
- 4.3 A Cooperative may only exclude those products and services, and the corresponding expenditures, contained on Schedule 1 to this MOU, from its total amount of dollars spent on procurement.

  Goods and services are included on Schedule 1 because they are non-sourceable, are subject to a regulated purchase process, or because the

Cooperative has otherwise persuaded the

Commission that it is appropriate to include those
goods and services on Schedule 1. Future
proposed additions to Schedule 1 shall be made by
the Cooperative and included at the Commission's
discretion.

- 4.3.1. Annually, the Cooperative and the Commission shall review Schedule 1, for the express purpose of determining whether any goods and services should be added to or removed from Schedule 1.
- 4.3.2. The Cooperative may exclude from its total amount of dollars spent on procurement any dollars spent on contracts in effect at the time of the execution of this MOU that have a remaining term of two or more years.
- 4.4 In the event that the Cooperative purchases goods and services from its affiliates (which purchases are not included on Schedule 1), the Cooperative shall encourage the affiliate to establish an appropriate subcontracting program where such affiliate employs Subcontractors.

- 4.5 Overall program Goals shall be expressed in dollar amounts and as a percentage of total dollars spent by the Cooperative on goods and services covered by this MOU.
- 4.6. The Cooperative shall make reasonable efforts to increase utilization and encourage entry into the marketplace of Diverse Suppliers in product or service categories where there has been low utilization of Diverse Suppliers, including legal and financial services, and areas that are considered technical in nature.
- 4.7. No penalty shall be imposed on the Cooperative for non-compliance with any provision of this MOU.
- 4.8. The Cooperative shall report its Goals in its Annual Plan.

#### 5. Annual Report

The Cooperative shall serve its Annual Report on its

Diverse Supplier procurement experience on the

Commission's Executive Secretary, by March 31 of each
year, beginning in 2012. On March 31, 2010 and 2011, the

Cooperative shall report on its Diverse Supplier
procurement, however, the Cooperative is not required to
complete Attachments A, B, C, and D until March 31,
2012.

- 5.1. The Annual Report shall contain at least the following elements:
  - 5.1.1. A description of Diverse Supplier

    Program activities engaged in during the previous calendar year. This description shall include both internal and external activities.
  - 5.1.2. An overall summary of total Diverse

    Supplier purchases compared with total

    Cooperative dollars spent on goods and
    services covered by this MOU.

    See Attachment A (Overall).

- 5.1.3. An itemization of Diverse Supplier program expenses, including salaries, outreach, etc., compared with total
  Cooperative dollars spent on general and administrative expenses.
  See Attachment B (Program Expenses).
  The salary information contained in Attachment B may be filed with the Commission confidentially.
- 5.1.4. A description of Prime Contractor utilization of Diverse SupplierSubcontractors.
- 5.1.5. A list of Diverse Supplier Programrelated Complaints received during the
  past year, accompanied by a brief
  description of the nature of each
  Complaint and its resolution or current
  status.
- 5.1.6 A discussion of the Cooperative's review process for addressing Complaints.

See Attachment C. (Complaints)

5.1.7 A list identifying each Diverse Supplier that received payment for contract service for the reporting year, the NAICS Code(s) for the services provided, and the dollar amount paid to the vendor for the reporting year. If the Diverse Supplier is certified pursuant to Sections 2.2.1, 2.2.2, or 2.2.3, that should be indicated, along with the relevant Section under which the certification is effective and the date, if relevant, that the certification became effective. Attachment D may be filed confidentially with the Commission.

See Attachment D (Vendor List).

5.1.9. A description of any efforts made to recruit Diverse Suppliers of products or services in NAICS Code categories where Diverse Supplier utilization has been low, such as legal, accounting, auditing, underwriting, technology, testing, research and development, construction, demolition, financial services, and other ventures areas that are considered highly technical in nature.

- 5.1.10. The Cooperative shall retain all documents and data it relies on in preparing its Diverse Supplier Annual Report for the longer of either three years or in conformance with the Cooperative's individual document retention policies, and shall provide these documents and data to the Commission upon request.
- 5.1.11. A description of progress in meeting or exceeding set Goals and an explanation of any circumstances that may have caused the Cooperative to fall short of its Goals. The Cooperative may include a comprehensive discussion and detailed description of any efforts made to recruit Diverse Suppliers of products or services in areas that are traditionally underserved by Diverse Suppliers. The Cooperative may also explain in detail in its Annual Report how its ability to meet its Diverse Supplier Goals are affected because Diverse Suppliers capable of supplying certain products and services are unavailable or uncompetitive.
- 5.2. Nothing in this MOU shall prohibit the Cooperative from breaking down specific categories further than presently required (for example,

reporting dollars spent with Filipino Americans separately from those spent with Asian Pacific Americans, or reporting male and female results within minority-owned classifications).

#### 6. Annual Plan

The Cooperative shall file its Annual Plan, as described in this Section 6, on March 1, 2011.

- 6.1. The Annual Plan shall contain at least the following elements:
  - 6.1.1. A description of Diverse Supplier program
    activities planned for the next calendar year. This
    description shall include both internal and external
    activities;
  - 6.1.2. Plans for recruiting Diverse Suppliers of products or services where Diverse Supplier utilization has been low.
  - 6.1.3. Plans for seeking and/or recruiting DiverseSuppliers of products or services where DiverseSuppliers are currently unavailable.
  - 6.1.4 Plans for encouraging Prime Contractors to engageDiverse Suppliers in subcontracts in all categorieswhich provide subcontracting opportunities.

6.1.5. Plans for complying with the Diverse Supplier program guidelines established by the Commission. The Commission's Division of Accounting and Investigations will be responsible for developing, periodically refining and recommending such guidelines for the Commission's adoption in an appropriate procedural forum.

#### 7. Review; Report; Public Hearing

- 7.1. The Commission's Office of External Relations ("OER"), in conjunction with the Commission's Technical Staff (collectively, with OER, the "Staff"), may review of the Cooperative's Diverse Supplier Annual Report and Annual Plan not more than two years after the report is filed. Upon the request of the Staff, the Cooperative shall make available all source documents and reports used and relied upon in the production of the filed Annual Report and answer all inquiries regarding its filed reports. Upon completion of the review, a draft report of findings will be issued to the Cooperative. Within 30 days of issuance of the draft report, a response is due from the Cooperative.
- 7.2. Within 10 days of receipt of the Cooperative's response, Staff will finalize its report and file it with the Commission. In this report,

Staff shall summarize the Cooperative's results and Goals for the applicable period as well as the Cooperative's compliance with the MOU. The report will also include findings of the completed Diverse Supplier review.

7.3. Following issuance of Report, the Commission may hold public hearings on the Cooperative's Annual Report and Annual Plan.

#### 8. Jurisdiction and Authority

The Cooperative has entered into this MOU voluntarily. Nothing herein will be construed as bestowing jurisdiction, not otherwise conferred by applicable law, upon the Commission in those subject areas encompassed by the MOU; nor will the signing of this MOU constitute or be construed as a waiver of its right to legally challenge the Commission's jurisdiction or statutory authority in the future should the Commission assert such jurisdiction or authority over the subject matter herein.

#### 9. No Additional or Private Rights Created

Nothing herein will be construed as creating, either directly or indirectly, a private right or remedy for any person not a party to this MOU. Furthermore, nothing herein will be construed as creating or imposing either directly or indirectly upon any party to this MOU, a legal or contractual duty or obligation not otherwise imposed by existing law.

#### 10. Termination

As the Commission and the Cooperative have entered into this MOU voluntarily, either the Commission or the Cooperative may terminate this MOU at any time by providing written notice of such termination to the other. Notwithstanding any such termination of the MOU, if the Commission or the Cooperative obtained any confidential or otherwise proprietary information from the other through any process facilitated by the MOU prior to its termination, then the Commission or the Cooperative shall continue to preserve the confidentiality and proprietary nature of such information following the termination to the same extent as if the MOU had not been terminated.

#### 11. Signatures

Michael I. Wheatley

Sr. Vice President, Corporate Services,

Monently

Choptank Electric Cooperative

Commissioners

Maryland Public Service

Commission

#### Non-sourceable Spend Categories:

Board of Director's fees

Employee medical benefits

Employee tuition aid benefits

Employee benefits, other

Employee garnishments

Employee payroll

Employee reimbursements

Claims

Contributions

Electric power interchange

Energy rebates

Organization membership dues

Philanthropic contributions

Tax payments, all

Utilities, telephone, electricity, water

Voucher transfers

Business travel expenses

Permits and fees

Freight charges on invoices

Payments to government entities

Pipeline transmission

Purchases from affiliates

Natural gas capacity contracts

Dividend payments

Payments to subsidiary operations

Rail Transportation

Standard Offer Service Procurement

Purchase or lease of real property

Purchase of carbon credits

Network access or other communications intercarrier compensation (any mode)

#### STATE/ CERTIFYING ORGANIZATION

#### **ASSOCIATION**

Alabama State of Alabama

Alabama Birmingham Airport Authority

Alabama South Regions Minority Business Council

Alaska DOT

Arizona State of Arizona
Arizona City of Phoenix
Arizona City of Tucson
Arizona Arizona DOT

Arizona Grand Canyon Minority Supplier Development Council

Arkansas DOT

Arkansas State of Arkansas

Arkansas Department of Economic Development

Arkansas Arkansas Regional Minority Supplier Development Council
California California San Francisco Bay Area Rapid Transit (BART)

California City of San Francisco

California Los Angeles County
California City of Los Angeles

California California Unified Certification Program)
California California Public Utilities Commission (CPUC)

California Southern California Metropolitan Transit Authority (MTA)

California Department of General Services Certified Disabled Veteran

Enterprises

California Southern California Minority Business Development Council

California Northern California Supplier Development Council
California Greater San Diego Business Development Council

Colorado Regional Transportation District

Colorado DOT

Colorado City and County of Denver

Colorado Rocky Mountain Minority Supplier Development Council
Connecticut Connecticut Department of Administrative Services (DAS)

Connecticut Connecticut DOT

Connecticut Minority Supplier Development Council

Delaware State of Delaware

Delaware City of Wilmington

Florida Miami-Dade County

Florida City of Miami Florida State of Florida

Florida South Florida Water Management District

Florida City of Ft. Lauderdale

Florida City of Tampa
Florida Orange County

Florida Duval County School District

Florida Hillsborough County

Florida Hillsborough County Aviation Authority at Tampa Airport

Florida City of Tallahassee

Florida City of Orlando

Florida Greater Orlando Aviation Authority
Florida Jacksonville Transportation Authority

Florida Jacksonville Electric Authority

Florida Jacksonville Port Authority

Florida City of Jacksonville

Florida DOT

Florida Florida Regional Minority Business Council (Miami)

Florida Florida Minority Supplier Development Council (Orlando)

Florida School Board of Broward County

Florida Broward County
Florida Alachua County

Florida City of Jacksonville

Florida Leon County

Florida Palm Beach County
Florida City of St. Petersburg

Georgia Georgia DOT

Georgia City of Atlanta

Georgia State of Georgia
Georgia Fulton County

Georgia Metropolitan Area Rapid Transit Authority (MARTA)

Georgia Georgia Minority Supplier Development Council

Hawaii DOT
Idaho Idaho DOT

Illinois Chicago Minority Business Development Council

Illinois State of Illinois (CMS)

Illinois City of Chicago
Illinois Cook County

Illinois Chicago Transit Authority

Illinois Pace Bus

Illinois DOT

Indiana City of Indianapolis

Indiana State of Indiana Indiana City of Ft. Wayne

Indiana Indiana Regional Minority Supplier Development Council

Iowa DOT

Kansas DOT

Kentucky City of Louisville

Kentucky Commonwealth of Kentucky

Kentucky Kentucky DOT

Louisiana Louisiana/Dept. of Economic Development

Louisiana Louisiana/Division of Small & Emerging Business Development

Louisiana Louisiana Minority Business Council

Maine Maine DOT

Maryland Maryland DOT

Maryland Anne Arundel County

Maryland City of Baltimore

Maryland Maryland/DC Minority Supplier Development Council

Massachusetts Mass Housing

Massachusetts State of Massachusetts (SOWMBA)

Massachusetts City of Boston

Massachusetts City of Cambridge

Massachusetts New England Supplier Development Council

Michigan City of Detroit

Michigan County of Kalamazoo

Michigan Washtenaw County

Michigan Minority Business Development Council

Michigan DOT

Minnesota City of Minneapolis

Minnesota United Certification Program

Minnesota State of Minnesota

Minnesota Minority Supplier Development Council

Mississippi Mississippi DOT/Unified Certification Program

Missouri State of Missouri

Missouri DOT

Missouri City of St. Louis

Missouri City of Kansas City

Missouri St. Louis Minority Business Council

Missouri Kansas City Minority Supplier Council

Missouri Metro

Montana Montana DOT

Nebraska State of Nebraska

Nebraska Nebraska Department of Economic Development

Nebraska Nebraska Department of Roads

Nebraska Great Plains Minority Supplier Development Council

Nevada DOT

Nevada Airport Authority of Washoe County

Nevada Minority Purchasing Council

New Hampshire DOT

New Jersey Port Authority of New York and New Jersey

New Jersey New Jersey DOT

New Mexico State Highway and Transportation Department

New York Port Authority of New York and New Jersey
New York Suffolk County Women's Business Coalition

New York State of New York

New York Erie County/City of Buffalo Joint Certification

New York Niagara Frontier Transportation Authority

New York City of New York

New York City of Buffalo-Office of Urban Initiatives
New York Metropolitan Transportation Authority

New York New York DOT

New York Minority Supplier Development Council of New York and New

Jersey

New York Upstate New York Regional Minority Purchasing Council

North Carolina City of Durham

North Carolina City of Raleigh

North Carolina City of Charlotte

North Carolina City of Greensboro

North Carolina Cumberland County

North Carolina North Carolina DOT

North Carolina Raleigh-Durham Airport Authority

North Carolina Ashville-Buncombe Office of Minority Affairs

State of North Carolina

North Carolina Carolinas Minority Supplier Development Councils

North Dakota North Dakota DOT

Ohio State of Ohio

North Carolina

Ohio City of Cleveland

Ohio Ohio DOT

Ohio City of Columbus
Ohio City of Cincinnati

Ohio Greater Cleveland Regional Transit Authority
Ohio South Central Ohio Minority Business Council

Ohio Northern Ohio Minority Business Council

Oklahoma DOT

Oklahoma Minority Supplier Development Council

Oregon State of Oregon

Pennsylvania Minority Supplier Development Council of PA-NJ-DE

Pennsylvania Pittsburgh Regional Minority Purchasing Council

Pennsylvania State of Pennsylvania
Pennsylvania City of Philadelphia
Pennsylvania Allegheny County
Pennsylvania Pennsylvania DOT

Puerto Rico Puerto Rico Supplier Development Council

Rhode Island State of Rhode Island

SBA SDB, 8A, HUB Zone, SDVet, Veteran (Pro-Net)

South Carolina State of South Carolina

South Carolina City of Charleston
South Carolina South Carolina DOT

Tennessee DOT

Tennessee Minority Supplier Development Council

Texas State of Texas HUB Program

Texas North Central Texas Regional Certification Agency (NCTRCA)

Texas City of Houston

Texas City of Austin

Texas City of Corpus Christi

Texas DOT

Texas South Central Texas Regional Certification Agency (SCTRCA)

Texas Dallas/Ft. Worth Minority Business Development Council

Texas Houston Minority Business Council

Texas Central & South Texas Minority Business Council

Utah Utah DOT

Vermont Vermont DOT

Virginia Commonwealth of Virginia

Virginia Virginia DOT

Virginia City of Newport News

Virginia City of Richmond

Virginia City of Hampton

Virginia Virginia Minority Supplier Development Council

Washington State of Washington

Washington Northwest Minority Business Council

Washington D.C. Washington Metropolitan Area Transit Authority

Washington D.C. Washington Metro Airport Authority

West Virginia State of West Virginia

Wisconsin Milwaukee County

Wisconsin Dept. of Administration/Dept. of Commerce

Wisconsin City of Milwaukee

Wisconsin DOT

Wisconsin City of Madison

Wisconsin Dane County

Wisconsin Wisconsin Supplier Development Council

NMSDC National Minority Supplier Development Council

WBENC Women's Business Enterprise National Council

ASDV Association for Service Disabled Veterans

Albany City of Albany

ALDOT Alabama Department of Transportation

Allegheny Port of Allegheny County

Asheville City of Asheville Augusta City of Augusta CA Oakland City of Oakland

State of Colorado Office of Economic Development and

CO OED International Trade
Contra Costa County

CT DAS State of Connecticut Department of Administrative Services

Cuyahoga Cuyahoga County

DASNY Dormitory Authority of the State of New York

DOTD The State of Louisiana's Unified Certification Program

DRPA Delaware River Port Authority

DTOP Puerto Rico Highway and Transportation Authority

Evansville Vanderburgh County/City of Evansville

Fort Worth City of Fort Worth
Gainesville City of Gainesville

Genesee Genesee County
Grand Rapids City of Grand Rapids

Greenville Greenville County Schools Building Program

Hartford City of Hartford

HBCU Historically Black Colleges & Universities

Howard County

Iowa TSB State of Iowa Targeted Small Business Certification Program

Kalamazoo City of Kalamazoo Knox Knox County

LA MTA Los Angeles County Metropolitan Transportation Authority

LCPA Lee County Port Authority

Lee Lee County
LouisvilleMetro Louisville Metro

Minnesota Department of Administration, Materials Management

MN MMD Division MRCC Missouri UCP

MS MDA Mississippi Development Authority

New Orleans
Newport News

City of New Orleans
Newport News

NGLCC National Gay Lesbian Chamber of Commerce

NJ UCP New Jersey UCP

NNABD National Native American Business Directory

North Broward The North Broward Hospital District

Oakland Port of Oakland

OHDAS Ohio DAS Equal Opportunity

Ohio UCP Omaha Ohio UCP City of Omaha

Washington State Office of Minority & Women's Business

OMWBE Enterprises

Oregon Office of Minority, Women, and Emerging Small

OMWESB Business

OSDBU Office of Small and Disadvantaged Business Utilization

Missouri Office of Administration, Office of Supplier and Worker

OSWD Diversity

PA UCP PA Unified Certification

PADGS Pennsylvania Department of General Service

Palm Beach THE SCHOOL DISTRICT OF PALM BEACH COUNTY

PANYNJ The Port Authority of New York and New Jersey

RI RI.gov

RIDOT Rhode Island Department of Transportation

Sacramento City of Sacramento Savannah City of Savannah

SBA Small Business Administration 8(a) Program

scminoritybusiness.net scminoritybusiness.net

SDDOT South Dakota Department of Transportation

SDLBD District of Columbia

SEPTA Southeastern Pennsylvania Transportation Authority

Shreveport City of Shreveport TN Tennessee.gov City of Tulsa

USDC Utah Supplier Development Council
VA UCP Virginia Unified Certification Program
VT DEC Vermont Facilities Engineering Decision

WayneCounty Wayne County,MI Westchester Westchester County

WIDOA State of Wisconsin Department of Administration

Winston-Salem City of Winston-Salem

WVSBDC West Virginia Small Business Development Center

WYDOT Wyoming Department of Transportation

United States Department of Veteran's Affairs, Center for

VA Veterans Enterprise

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					UTILITY NAME:	ATTACHMENT A

Public Service Commission of Maryland Supplier Diversity Annual Report (MOU Sec. 5.1.2)

# Public Service Commission of Maryland Supplier Diversity Annual Report of Program Expenses (MOU Sec. 5.1.3)

15 TOTAL EXPENSES	14	ಪ	73		ð	<b>6</b>	<b>c</b> s	7 Other Program Expenses (List)	6 Consultants	5 Training	4 Reporting Expenses	3 Program Expenses	2 Other Employee Expenses	1 Employee Salary Expenses		LINE # EXPENSE CATEGORY	(A) (B	FOR THE REP
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# Public Service Commission of Maryland Supplier Diversity Annual Report of Complaints (MOU Sec. 5.1.5)

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# Public Service Commission of Maryland Supplier Diversity Annual Report of Vendor Contracts (MOU Sec. 5.1.7)

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