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March 30, 2012

PUBLIC VERSION

Via Electronic Filing

David J. Collins, Executive Secretary
Public Service Commission of Maryland
William Donald Schaefer Tower
6 St. Paul Street, 16th Floor
Baltimore, MD 21202-6806

**Re: PC 16
2011 Supplier Diversity Annual Report**

Dear Mr. Collins:

Enclosed for filing in the above-referenced matter, please find the 2011 Supplier Diversity Annual Report of Baltimore Gas and Electric Company (the "Company"), which was electronically filed on this date. Please note that 10 copies of the Confidential version of this filing will be submitted under separate cover and should not be made part of the public record.

The Company will hand deliver an original and 17 copies of this document in accordance with Commission guidelines for electronic filing. The Maillog number assigned to this filing will be indicated above for your reference.

Respectfully submitted,

A handwritten signature in blue ink, appearing to read 'Carmina Perez-Fowler', is written over a faint, larger blue signature that is partially obscured.

Carmina Perez-Fowler

CPF:meg
Enclosure

SUPPLIER DIVERSITY PROGRAM 2011 ANNUAL REPORT

SUBMITTED TO: Mr. David Collins
Executive Secretary
Maryland Public Service Commission
6 St. Paul Street, 16th Floor
Baltimore, Maryland 21202

SUBMITTED BY: Frank Kelly
Director, Supplier Diversity
Baltimore Gas & Electric Company
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DATE: March 30, 2012

Supplier Diversity Program

Annual Report 2011



March 30, 2012



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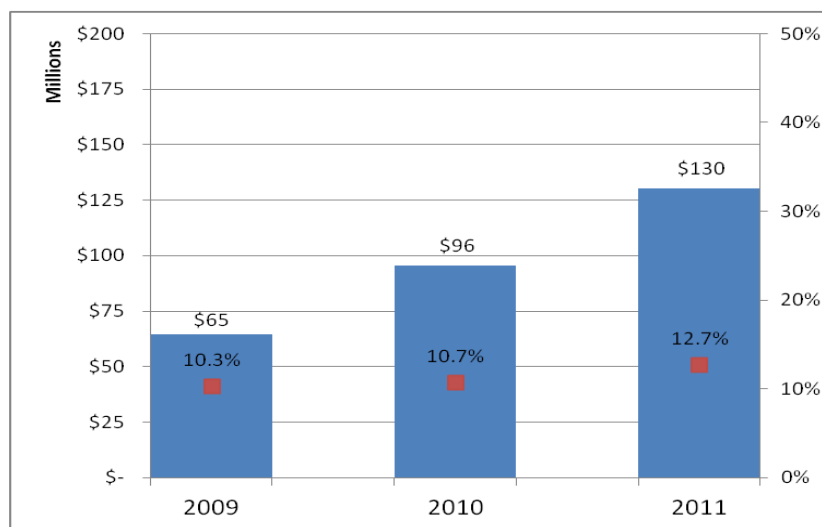
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1.0 EXECUTIVE SUMMARY

Baltimore Gas and Electric Company (BGE) is pleased to report steady progress in 2011. The diverse spend has increased significantly in 2011, from \$95.6 million in 2010 to \$130.3 million in 2011 (36.3% increase). BGE has many accomplishments in 2011, specifically in the areas of subcontracting commitments, awareness, and ultimately, diverse spend. BGE is committed to continue to offer projects and opportunities that have a positive impact for our diverse supplier community. Below is a chart illustrating BGE's trend since signing the Memorandum of Understanding (MOU) in 2009.

Supplier Diversity Trend



**2009 and 2010 percentages were calculated in accordance with our June 2011 Errata filing*

The successes experienced in 2011 principally stemmed from our key sourcing initiatives, training, and outreach to prime suppliers to encourage utilization of diverse firms.

BGE's total expenditures for products, services, and natural gas in 2011 were \$1,029.2 million. Spend with diverse businesses accounted for \$130.3 million or 12.7%. BGE continues to support diversity and is determined to grow diverse opportunities whenever possible.

The table below provides figures for total and diverse spend for the calendar year 2011.

	2011	
Total BGE Spend	\$1,029.2M	-
Minority (MBE)	\$73.0M	7.1%
Women (WBE)	\$49.7M	4.8%
Service Disabled Veteran (SDVBE)	\$7.5M	0.7%
Not for Profit	\$.05M	0.0%
Total WMDVBE	\$130.3M	12.7%

2.0 PROGRAM ACTIVITIES

2.1 Internal Activities

Executive Support

Our achievements in supplier diversity are not possible without the support of BGE's senior executives and management. They are fully committed to meet or exceed the company supplier diversity goals and play a key role in BGE's efforts to meet all requirements set forth in the MOU.

Throughout the year, our senior management team remained engaged in our Supplier Diversity Program and gave their full support to new and continuing initiatives. Management is briefed regularly regarding our diverse contracting and subcontracting process and continues to reinforce the importance of BGE's Supplier Diversity Program.

Developed a Detailed Program Plan

In 2011, the Supplier Diversity Office performed an assessment of its program plan. Through this exercise, the team identified additional initiatives in order to increase BGE's diverse spend goal. The program plan provides the Supplier Diversity Office structure and a clear road map moving forward.

Key Supplier Partnership Strategy

BGE understands that in order to increase its diverse spend, it will require significant support from its existing partnerships. The Supplier Diversity Office identified non-diverse prime suppliers providing limited or no-Tier 2 diverse spend. As an effort to maximize diverse subcontracting opportunities, the Supplier Diversity Office, sourcing professionals, and the appropriate business unit representatives met with more than twenty key suppliers to reiterate BGE's commitment to supplier diversity and to encourage increased commitment. As a result, each key supplier agreed to increase subcontracting opportunities to diverse suppliers.

Enhanced Diversity Participation in the Sourcing Process

Supplier Diversity continues its partnership with Supply Chain, which is the internal organization responsible for the sourcing of goods and services. The Supplier Diversity Office is integrated into the sourcing process from the onset by having a “seat at the table” when teams consider and negotiate with possible suppliers regarding large areas of spending.

Mentoring High Potential Diverse Suppliers

The Supplier Diversity Office identified a number of high potential diverse suppliers for mentoring and capacity building. These suppliers generally fit an emerging need and have wide ranging capabilities that are far beyond their market niche. With our mentoring efforts, we encourage them to develop the necessary tools and skills to grow and increase their capacity, thus enabling them to participate on larger contracts.

Supplier Diversity Champions

BGE has increased the leadership participation in its diversity champions’ initiative to create greater awareness of BGE’s Supplier Diversity Program, with enhanced communications and a network of internal “champions” within all departments to increase diverse spend each year. Responsibilities of the diversity champions include:

- Actively identify opportunities and provide access to diverse suppliers
- Actively participate as members of the Supplier Diversity Council (SDC)
- Establish and ensure department supplier diversity plans/goals are executed
- Ensure Supplier Diversity Program information is communicated to the division
- Regularly report progress to division leadership
- Partner and advocate the utilization of diverse suppliers
- Manage the supplier development process
- Assist in revisiting current contracts to maximize diverse opportunities

Diverse Supplier Certification Directory

An electronic file was created on the Supplier Diversity SharePoint site to store electronic copies of active diverse supplier certifications. In addition, the Supplier Diversity Office keeps a log of certifications, including certifying agency and expiration dates to ensure compliance with the MOU

Enhanced Training

Supplier Diversity Office enhanced the training initially created in 2010 for sourcing personnel that illustrates how Supplier Diversity is integrated within BGE’s 7 step sourcing process. Our comprehensive training efforts heighten awareness of the MOU goals. Our training efforts include:

- Training to new supply chain sourcing professionals and champions
- Reiterating our company’s commitment to supplier diversity with our key stakeholders
- Educating new internal clients on the competitive advantages of working with diverse suppliers

- Providing program information, including the reporting of current trends

Tier 2 Reporting System Enhancements

BGE enhanced the reporting capabilities of its existing Tier 2 reporting system. As a result, BGE implemented the following enhancements:

- Captured NAICS codes by subcontractor and allowed reporting by NAICS code
- Created reporting capabilities to include Tier 2 spend by BGE business units
- Required primes to provide the information necessary for BGE to report Tier 2 spend

2.2 External Activities

Maryland Utility Forum on Supplier Diversity

BGE actively participates as a member of the Utility Forum of the Maryland Public Service Commission, to enable collective progress towards increasing its diversity spend. As a member of this forum, BGE

- Learned and leveraged best practices from best-in-class companies
- Built and strengthen a network of diverse suppliers
- Enhanced diverse business development by working together to improve diverse supplier capacity and through the exchange of supplier diversity databases and shared resources

Outreach

BGE constantly seeks diverse suppliers through active involvement with minority development organizations and procurement events resulting in an enhanced database of qualified suppliers. Through BGE outreach efforts, Kenneth W. DeFontes, President and Chief Executive Officer, BGE, accepted an award on behalf of BGE as the “Best Utility Company of the Year” for minority business in Maryland by the Maryland Washington Minority Contractors Association (MWMCA). In addition, Frank Kelly, Director of Supplier Diversity, was recognized as the "Minority Supplier Development Leader of the Year" by the Maryland/District of Columbia Minority Supplier Development Council (MD/DC MSDC) at its Annual Leadership Awards gala.

BGE also actively participates and supports local, regional, and national diverse advocacy organizations such as:

- National Association of Regulatory Utility Commissioners (NARUC)
- The Elite Service-Disabled Veteran-Owned Business Network (ESDVOB)
- Governor’s Office of Minority Affairs (GOMA)
- Maryland Washington Minority Contractors Association (MWMCA)
- Maryland Economic Development Association (MEDA)
- Maryland/District of Columbia Minority Supplier Development Council (MD/DC MSDC)
- Maryland Chamber of Commerce

- Edison Electric Institute (EEI)
- Maryland Hispanic Chamber of Commerce
- National Minority Supplier Development Council (NMSDC)
- National Association of Minority and Women Owned Law Firms (NAMWOLF)
- Women's Business Enterprise National Council (WBENC)
- Maryland Minority Contractors Association (MMCA)

The following events were attended by BGE Senior Leadership, Supplier Diversity Director, Sourcing Directors and Managers, Senior Buyers and/or end-user department personnel:

- NARUC - 2011 Winter Committee Meeting
- EEI - Supplier Diversity Best Practices
- WBENC - Summit and Salute
- MD/DC MSDC - 3rd Annual Legislative Meeting
- NMSDC - Best and Next Practices for Minority Supplier Development
- 10th Annual City of Baltimore Procurement and Outreach Fair
- Maryland Legislative Black Caucus - Green Energy Conference
- MWMCA - 2011 8th Annual Spring Inclusion Breakfast
- GOMA - MBE University (Harford County)
- EEI - 28th Annual Supplier Diversity Conference
- MD/DC MSDC - 29th Annual Procurement Conference & Golf
- NARUC - 2011 Summer Committee Meeting
- 8th Annual Elite SDVOB Network National Convention of Service
- MMCA - Summer Annual Awards
- Maryland Hispanic Business Conference
- GOMA - MBE University (Greenbelt)
- MWMCA - Minority Business Expo & Round Table Symposium
- MD/DC MSDC - 2011 Leadership Awards Gala
- National Minority Supplier Diversity Council Conference and Business Opportunity Fair
- Baltimore County Open for Business Meet the Primes
- NARUC - Annual Convention
- MD/DC MSDC - Utility Match Making Event
- MD/DC MSDC Annual Meeting & Holiday Reception

Marketing

The Supplier Diversity Office developed and executed a new marketing strategy in 2011. These initiatives included improved materials being used in outreach efforts aimed to market and educate potential diverse suppliers of BGE's Supplier Diversity Program.

Awards Program

An awards program was established to recognize and award individuals, teams, departments, and suppliers that demonstrate a strong commitment to the supplier diversity program. At the first annual awards luncheon held in January 2012, two awards were presented to companies for their efforts promoting supplier diversity.

Supplier Development

A significant amount of time and effort was focused on Supplier Development. Some of the actions taken include:

- Providing guidance to enhance the diverse supplier's competitive ability; such as, information as to where to obtain financing and certification.
- Notifying diverse suppliers of the reasons why they were not awarded a contract and provided with specific feedback for improvement.

3.0 SUMMARY OF TOTAL DIVERSE SUPPLIER SPEND

See Attachment A-1: Supplier Diversity Annual Report of Socially Disadvantaged Groups

See Attachment A-2: Supplier Diversity Annual Report of North American Industry Classification System (NAICS) Codes

See Attachment A-3: Supplier Diversity Annual Report of Goal Comparison

4.0 SUPPLIER DIVERSITY PROGRAM EXPENSES

See Attachment B: Supplier Diversity Office Annual Report of Program Expenses (Confidential)

5.0 SUPPLIER DIVERSITY PROGRAM PERFORMANCE

Performance

In 2011, the spend with Minority, Women, Not-for-Profit, and Service-Disabled Veteran Owned Enterprises was \$130.3M including natural gas purchases, representing 12.7% of overall spend. The

following is a breakdown comparing BGE's reported annual 2011 goal with actual performance:

	Actual Diverse Payments	PSC Goal (%)	2011 Actual (%)
Total	\$130.3M	13.0%	12.7%

For the purchase of natural gas, BGE maintains its commitment to include diverse suppliers. During 2011, BGE purchased natural gas from diverse suppliers, valued at \$41.9M. As the table below illustrates, diverse gas spend constituted 15.4% of the total sourceable gas spend.

	Sourceable Spend	Diverse Payments	2011 Actual (%)
Gas	\$272.0M	\$41.9M	15.4%
Non-Gas	\$757.2M	\$88.4M	11.7%
Total	\$1,029.2M	\$130.3M	12.7%

Successes

A significant amount of time and effort was devoted to supplier diversity. Through a stronger presence in the sourcing process and commitment of the Supplier Diversity Office, Supply Chain, and the Supplier Diversity Champions, BGE added 14 new prime diverse suppliers with an aggregated spend of approximately \$5 million for 2011.

As part of BGE's supplier development efforts, Tucker Construction Group, Inc. (Tucker) made significant strides in contract compliance, operational benefits, and supplier diversity spend. Tucker started with BGE as a subcontractor and has grown significantly and is currently a prime contract in several of BGE's contracts. Tucker has developed high-quality relationships with some of the larger utility contractors in the region and has positioned their company to be highly competitive in a market segment where diverse supplier inclusion has been traditionally under represented. As a result Tucker Construction Group, Inc. was recognized by BGE with a Diverse Contractor of the Year Award.

BGE's effort to maximize diverse subcontracting opportunities paid significant dividends. Through its initiatives, BGE encouraged prime non-diverse suppliers to utilize diverse firms as subcontractors. As a result, Tier 2 spend reported by the prime suppliers increased 56.7% compared to 2010. Additionally, Utility Lines Construction Services, Inc. (ULCS) was recognized by BGE with a Supplier Diversity Prime Contractor of the Year award for its efforts to improve the overall participation of diverse suppliers within BGE's supply chain. The award was an acknowledgment of ULCS' efforts and commitment to increasing the number of diverse subcontractors.

Traditionally Underrepresented Diverse Suppliers

BGE made significant progress in recruiting diverse suppliers in two key categories that were traditionally underrepresented: underground construction services and overhead construction services. In both of these sourcing categories, diverse suppliers were either identified or expanded their current capabilities that led to contract awards. To achieve these results, the sourcing team worked hand-in-hand with local organizations to leverage their resources and ensure local diverse contractors were positioned for success in upcoming bid opportunities. Some of the local organizations that BGE worked with include the Maryland/Washington Minority Contractors Association and the Maryland Elite Service Disabled Veteran Owned Business Network.

6.0 PRIME CONTRACTORS EFFORTS TO UTILIZE DIVERSE SUBCONTRACTORS

The results of BGE's efforts to encourage prime contractors to utilize diverse subcontractors resulted in 40 prime suppliers capturing approximately \$42M in Tier 2 Spend (39% increase from 2010). Some highlights include:

Prime	Description of Work	2011 Tier 2 Spend
GENERAL CABLE INDUSTRIES, INC.	Wire & Cable	\$7.0M
MICHELS CORPORATION	Underground Construction	\$5.2M
LEWIS TREE SERVICE INC	Vegetation Management	\$4.2M
UTILITY LINES CONSTRUCTION SERVICES	Underground Construction	\$3.3M
HONEYWELL	Demand Response (green)	\$3.0M

BGE has implemented procedures to verify Tier 2 spend reported by the prime contractors. In addition, BGE is continuing its evaluation on potential IT solutions to automate this process.

7.0 DIVERSE SUPPLIER COMPLAINTS

7.1 2011 Procurement Related Complaints

See Attachment C: Supplier Diversity Annual Report of Complaints

7.2 Review Process for Addressing Complaints

BGE has a process in place in the event a complaint is filed. All complaints are received by the Director Supplier Diversity and immediately elevated to senior leadership. The facts of the complaint are investigated by the Supplier Diversity Office and all other key stakeholders. Once all data is collected, BGE will engage the appropriate resources to facilitate a resolution. The decision is discussed with the appropriate Vice Presidents and stakeholders.

8.0 DIVERSE SUPPLIERS RECEIVING PAYMENTS IN 2011

See Attachment D: Supplier Diversity Annual Report of Vendor Contracts (Confidential)

9.0 ATTACHMENTS

- Attachment A-1: Supplier Diversity Annual Report of Socially Disadvantaged Groups
- Attachment A-2: Supplier Diversity Annual Report of North American Industry Classification System (NAICS) Codes
- Attachment A-3: Supplier Diversity Annual Report of Goal Comparison
- Attachment B: Supplier Diversity Annual Report of Program Expenses (Confidential)
- Attachment C: Supplier Diversity Annual Report of Complaints
- Attachment D: Supplier Diversity Annual Report of Vendor Contracts (Confidential)

Public Service Commission of Maryland
Supplier Diversity Annual Report of Socially Disadvantaged Groups
(MOU Sec. 6.2.2)

Attachment A-1							
Utility Name:		BGE - Non Gas & Gas Purchases					
For the Reporting Year		2011					
(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)
Line #	Description	Direct \$	Sub Contract \$	Diverse Supplier Procurement \$	Percentage (%) of Diverse Supplier Procurement	Total Utility Procurement (\$)	Percentage (%) of Diverse Supplier (\$) to Total Utility Procurement
				Cols. (C) + (D)	\$/Total Col. (E)		Col. (E) /Col. (G)
	Minority Business Enterprise						
1	African-American	\$28,794,525	\$8,518,073	\$37,312,598	28.63%		3.6%
2	American Indian/Native American	\$8,365,846	\$2,296,613	\$10,662,458	8.18%		1.0%
3	Asian	\$11,478,302	\$8,150,430	\$19,628,732	15.06%		1.9%
4	Hispanic	\$465,288	\$5,012,425	\$5,477,713	4.20%		0.5%
5	Total Minority Business Enterprise	\$49,103,961	\$23,977,541	\$73,081,502	56.07%	\$0	7.1%
6							
7							
8	Women Business Enterprise	\$36,253,195	\$13,482,645	\$49,735,841	38.16%		4.8%
9							
10	Service Disabled Veteran Business Enterprise	\$2,943,454	\$4,519,237	\$7,462,691	5.73%		0.7%
11							
12	Not for Profit Workshops	\$55,539	\$0	\$55,539	0%		0.0%
13							
15	Grand Total	\$88,356,150	\$41,979,423	\$130,335,573	100.00%	1,029,198,557	12.7%
	Footnotes:						
	1	Hubzone spend is not included in the diverse spend data shown above					
	2	Gas results are reported on an accrual basis					

Public Service Commission of Maryland
Supplier Diversity Annual Report of Socially Disadvantaged Groups
(MOU Sec. 6.2.2)

Attachment A-1							
Utility Name:		BGE - Non Gas Purchases					
For the Reporting Year		2011					
(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)
Line #	Description	Direct \$	Sub Contract \$	Diverse Supplier Procurement \$	Percentage (%) of Diverse Supplier Procurement	Total Utility Procurement (\$)	Percentage (%) of Diverse Supplier (\$) to Total Utility Procurement
				Cols. (C) + (D)	\$/Total Col. (E)		Col. (E) /Col. (G)
	Minority Business Enterprise						
1	African-American	\$7,453,170	\$8,518,073	\$15,971,243	18.05%		2.1%
2	American Indian/Native American	\$83,593	\$2,296,613	\$2,380,205	2.69%		0.3%
3	Asian	\$6,157,043	\$8,150,430	\$14,307,473	16.17%		1.9%
4	Hispanic	\$465,288	\$5,012,425	\$5,477,713	6.19%		0.7%
5	Total Minority Business Enterprise	\$14,159,094	\$23,977,541	\$38,136,635	43.10%	\$0	5.0%
6							
7							
8	Women Business Enterprise	\$29,340,724	\$13,482,645	\$42,823,370	48.40%		5.7%
9							
10	Service Disabled Veteran Business Enterprise	\$2,943,454	\$4,519,237	\$7,462,691	8.43%		1.0%
11							
12	Not for Profit Workshops	\$55,539	\$0	\$55,539	0%		0.0%
13							
15	Grand Total	\$46,498,812	\$41,979,423	\$88,478,235	100.00%	757,221,610	11.7%
	Footnotes:						
	1	Hubzone spend is not included in the diverse spend data shown above					

Public Service Commission of Maryland
Supplier Diversity Annual Report of Socially Disadvantaged Groups
(MOU Sec. 6.2.2)

Attachment A-1							
Utility Name:		BGE - Gas Purchases					
For the Reporting Year		2011					
(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)
Line #	Description	Direct \$	Sub Contract \$	Diverse Supplier Procurement \$	Percentage (%) of Diverse Supplier Procurement	Total Utility Procurement (\$)	Percentage (%) of Diverse Supplier (\$) to Total Utility Procurement
				Cols. (C) + (D)	\$/Total Col. (E)		Col. (E) /Col. (G)
	Minority Business Enterprise						
1	African-American	\$21,341,355	\$0	\$21,341,355	50.99%		7.8%
2	American Indian/Native American	\$8,282,253	\$0	\$8,282,253	19.79%		3.0%
3	Asian	\$5,321,259	\$0	\$5,321,259	12.71%		2.0%
4	Hispanic	\$0	\$0	\$0	0.00%		0.0%
5	Total Minority Business Enterprise	\$34,944,867	\$0	\$34,944,867	83.49%	\$0	12.8%
6							
7							
8	Women Business Enterprise	\$6,912,471	\$0	\$6,912,471	16.51%		2.5%
9							
10	Service Disabled Veteran Business Enterprise	\$0	\$0	\$0	0.00%		0.0%
11							
12	Not for Profit Workshops	\$0	\$0	\$0	0%		0.0%
13							
15	Grand Total	\$41,857,338	\$0	\$41,857,338	100.00%	271,976,947	15.4%
	Footnotes:						
	1	Hubzone spend is not included in the diverse spend data shown above					
	2	Gas results are reported on an accrual basis					

Public Service Commission of Maryland
Supplier Diversity Annual Report of NAICS Codes

Attachment A-2										
		Utility Name:	BGE - Non Gas & Gas Purchases							
		For the Reporting Year	2011							
		RESULTS BY PRODUCT								
(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)
Line #	NAICS#	Product/Services Descriptions By NAICS Code ^{1,2}	Minority Business Enterprise	Women Business Enterprise	Service Disabled Veteran Business Enterprise	Not For Profit Workshops	Total Diverse Supplier (\$) By NAICS Code	Percentage (%)To Total Diverse Supplier (\$) By NAICS	Total Utility Procurement	Percentage of Diverse Supplier (\$) To Total Utility Procurement
							COLS. (D), (E), (F), (G), and (H)	\$/Total COL. (I)		COL. (I) \$ / Total COL (J)
1	221	Natural Gas Distribution (gas commodity)	\$34,944,867	\$6,912,471	\$0	\$0	\$41,857,338	32.1%		4.1%
2	236	Construction of Buildings	\$2,290,211	\$1,233,704	\$0	\$0	\$3,523,914	2.7%		0.3%
3	237	Heavy and Civil Engineering Construction	\$3,970,087	\$3,990,783	\$147,476	\$0	\$8,108,346	6.2%		0.8%
4	238	Specialty Trade Contractors	\$5,523,241	\$2,854,989	\$298,597	\$0	\$8,676,828	6.7%		0.8%
5	332	Fabricated Metal Product Manufacturing	\$7,028,004	\$2,649,467	\$47,554	\$0	\$9,725,025	7.5%		0.9%
6	335	Electrical Equipment, Appliance, and Component Manufacturing	\$971,829	\$8,584,090	\$166,207	\$0	\$9,722,126	7.5%		0.9%
7	423	Merchant Wholesalers, Durable Goods	\$2,801,365	\$4,380,319	\$0	\$0	\$7,181,684	5.5%		0.7%
8	424	Merchant Wholesalers, Nondurable Goods	\$6,396,409	\$1,778,750	\$0	\$0	\$8,175,159	6.3%		0.8%
9	441	Motor Vehicle and Parts Dealers	\$1,332,015	\$0	\$0	\$0	\$1,332,015	1.0%		0.1%
10	444	Building Material and Garden Equipment and Supplies Dealers	\$13,767	\$0	\$0	\$0	\$13,767	0.0%		0.0%
12	532	Rental and Leasing Services	\$75,563	\$0	\$0	\$0	\$75,563	0.1%		0.0%
13	541	Professional, Scientific, and Technical Services	\$3,793,590	\$9,602,225	\$2,447,066	\$0	\$15,842,881	12.2%		1.5%
14	561	Administrative and Support Services	\$3,937,463	\$2,258,450	\$4,355,791	\$55,539	\$10,607,243	8.1%		1.0%
15	562	Waste Management and Remediation Services	\$3,090	\$14,922	\$0	\$0	\$18,012	0.0%		0.0%
16	722	Food Service Contractors	\$0	\$3,283,832	\$0	\$0	\$3,283,832	2.5%		0.3%
17	811	Repair and Maintenance	\$0	\$2,191,838	\$0	\$0	\$2,191,838	1.7%		0.2%
19		Totals	\$73,081,502	\$49,735,841	\$7,462,691	\$55,539	\$130,335,573	100.0%	1,029,198,557	12.7%
20										
21	Footnotes:									
	1	NAICS Codes listed are subject to change								
	2	Hubzone spend is not included in the diverse spend data shown above								
	3	Gas results are reported on an accrual basis								
	4	To the extent that disclosure of the contract amount dollars applies to only one vendor, the Utility may confidentially report data for columns (D) through (L).								

(MOU Sec. 6.2.2)

Attachment A-2										
		Utility Name:	BGE - Non Gas Purchases							
		For the Reporting Year	2011							
		RESULTS BY PRODUCT								
(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)
Line #	NAICS#	Product/Services Descriptions By NAICS Code ^{1,2}	Minority Business Enterprise	Women Business Enterprise	Service Disabled Veteran Business Enterprise	Not For Profit Workshops	Total Diverse Supplier (\$) By NAICS Code	Percentage (%)To Total Diverse Supplier (\$) By NAICS	Total Utility Procurement	Percentage of Diverse Supplier (\$) To Total Utility Procurement COL. (I) \$ / Total COL (J)
							COLS. (D), (E), (F), (G), and (H)	\$/Total COL. (I)		
1	236	Construction of Buildings	\$2,290,211	\$1,233,704	\$0	\$0	\$3,523,914	4.0%		0.5%
2	237	Heavy and Civil Engineering Construction	\$3,970,087	\$3,990,783	\$147,476	\$0	\$8,108,346	9.2%		1.1%
3	238	Specialty Trade Contractors	\$5,523,241	\$2,854,989	\$298,597	\$0	\$8,676,828	9.8%		1.1%
4	332	Fabricated Metal Product Manufacturing	\$7,028,004	\$2,649,467	\$47,554	\$0	\$9,725,025	11.0%		1.3%
5	335	Electrical Equipment, Appliance, and Component Manufacturing	\$971,829	\$8,584,090	\$166,207	\$0	\$9,722,126	11.0%		1.3%
6	423	Merchant Wholesalers, Durable Goods	\$2,801,365	\$4,380,319	\$0	\$0	\$7,181,684	8.1%		0.9%
7	424	Merchant Wholesalers, Nondurable Goods	\$6,396,409	\$1,778,750	\$0	\$0	\$8,175,159	9.2%		1.1%
8	441	Motor Vehicle and Parts Dealers	\$1,332,015	\$0	\$0	\$0	\$1,332,015	1.5%		0.2%
9	444	Building Material and Garden Equipment and Supplies Dealers	\$13,767	\$0	\$0	\$0	\$13,767	0.0%		0.0%
10	532	Rental and Leasing Services	\$75,563	\$0	\$0	\$0	\$75,563	0.1%		0.0%
11	541	Professional, Scientific, and Technical Services	\$3,793,590	\$9,602,225	\$2,447,066	\$0	\$15,842,881	17.9%		2.1%
12	561	Administrative and Support Services	\$3,937,463	\$2,258,450	\$4,355,791	\$55,539	\$10,607,243	12.0%		1.4%
13	562	Waste Management and Remediation Services	\$3,090	\$14,922	\$0	\$0	\$18,012	0.0%		0.0%
14	722	Food Service Contractors	\$0	\$3,283,832	\$0	\$0	\$3,283,832	3.7%		0.4%
15	811	Repair and Maintenance	\$0	\$2,191,838	\$0	\$0	\$2,191,838	2.5%		0.3%
17		Totals	\$38,136,635	\$42,823,370	\$7,462,691	\$55,539	\$88,478,235	100.0%	757,221,610	11.7%
19	Footnotes:									
	1	NAICS Codes listed are subject to change								
	2	Hubzone spend is not included in the diverse spend data shown above								
	3	To the extent that disclosure of the contract amount dollars applies to only one vendor, the Utility may confidentially report data for columns (D) through (L).								

Public Service Commission of Maryland
Supplier Diversity Annual Report of NAICS Codes

Attachment A-2										
		Utility Name:	BGE - Gas Purchases							
		For the Reporting Year	2011							
		RESULTS BY PRODUCT								
(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)
Line #	NAICS#	Product/Services Descriptions By NAICS Code ^{1,2}	Minority Business Enterprise	Women Business Enterprise	Service Disabled Veteran Business Enterprise	Not For Profit Workshops	Total Diverse Supplier (\$) By NAICS Code	Percentage (%)To Total Diverse Supplier (\$) By NAICS	Total Utility Procurement	Percentage of Diverse Supplier (\$) To Total Utility Procurement
							COLS. (D), (E), (F), (G), and (H)	\$/Total COL. (I)		COL. (I) \$ / Total COL (J)
1	221	Natural Gas Distribution (gas commodity)	\$34,944,867	\$6,912,471	\$0	\$0	\$41,857,338	100.0%		15.4%
2		Totals	\$34,944,867	\$6,912,471	\$0	\$0	\$41,857,338	100.0%	271,976,947	15.4%
	Footnotes:									
	1	NAICS Codes listed are subject to change								
	2	Gas results are reported on an accrual basis								
	3	To the extent that disclosure of the contract amount dollars applies to only one vendor, the Utility may confidentially report data for columns (D) through (L).								

Public Service Commission of Maryland
Supplier Diversity Annual Report of Goal Comparison
(MOU Sec. 6.2.2)

Attachment A-3			
	Utility Name:	BGE - Non Gas & Gas Purchases	
	For the Reporting Year	2011	
(A)	(B)	(C)	(D)
Line #	Description	Current Year Results (%)	Current Year Goals (%)
1	Minority Business Enterprise	7.1%	6.5%
2			
3	Women Business Enterprise	4.8%	5.6%
4			
5	Service Disabled Veteran Business Enterprise	0.7%	0.9%
6			
7	Not for Profit Workshops	0.0%	0.0%
8			
9	Total	12.7%	13.0%

Public Service Commission of Maryland
Supplier Diversity Annual Report of Goal Comparison
(MOU Sec. 6.2.2)

Attachment A-3			
	Utility Name:	BGE - Non Gas Purchases	
	For the Reporting Year	2011	
(A)	(B)	(C)	(D)
Line #	Description	Current Year Results (%)	Current Year Goals (%)
1	Minority Business Enterprise	5.0%	5.8%
2			
3	Women Business Enterprise	5.7%	6.1%
4			
5	Service Disabled Veteran Business Enterprise	1.0%	1.1%
6			
7	Not for Profit Workshops	0.0%	0.0%
8			
9	Total	11.7%	13.0%

Public Service Commission of Maryland
 Supplier Diversity Annual Report of Goal Comparison
 (MOU Sec. 6.2.2)

Attachment A-3			
	Utility Name:	BGE - Gas Purchases	
	For the Reporting Year	2011	
(A)	(B)	(C)	(D)
Line #	Description	Current Year Results (%)	Current Year Goals (%)
1	Minority Business Enterprise	12.8%	10.9%
2			
3	Women Business Enterprise	2.5%	2.1%
4			
5	Service Disabled Veteran Business Enterprise	0.0%	0.0%
6			
7	Not for Profit Workshops	0.0%	0.0%
8			
9	Total	15.4%	13.0%

ATTACHMENT B

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Public Service Commission of Maryland
Supplier Diversity Annual Report of Complaints
(MOU Sec. 6.2.5)

Attachment C					
	Utility Name:	BGE			
	For the Reporting Year	2011			
(A)	(B)	(C)	(D)	(E)	(F)
Line #	Name of Company	Filing Date of Complaint	Nature of Complaint	Resolved Yes or No	If No, Please Provide Current Status
1	RKC Services, Inc./Raymond Wicks	6/22/2011	Lack of contracting opportunities	Yes. Investigation was performed and letter sent to company on 9/9/11 summarizing findings.	
2					
3					
4					
5					
6					
7					

ATTACHMENT D

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