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## PUBLIC SERVICE COMMISSION

November 5, 2019

To Whom It may Concern:

**Re:** PSC #07-15-19 Offshore Wind Analyses and Application Review II  
Amendment No. 1  
Questions and Answers

This amendment is being issued to answer questions that have been received.

**Question 1.) Why is the contract duration 7 years? What work is expected after the Commission makes Round 2 awards?**

Answer 1.) The contract duration for the previous (Round1) Offshore Wind (OSW) RFP for Application Review was 5 years. Given that there is the potential for many Offshore Wind applications to be filed over three Round 2 application periods, with the last ending on December 31, 2022, it seemed prudent to set the contract period for 7 years.

**Question 2.) Could there be three Round 2 procurements in 2020, 2021, and 2022 per the Clean Energy Jobs Act? How and when will such Round 2 procurements be established?**

Answer 2.) No. The RFP was set up to cover all three Round 2 Application Periods – hence the reason for a 7 year contract.

**Question 3.) Please clarify the Tab F RFP instructions: “As part of the evaluation of the Proposal for this RFP, Offerors shall propose exactly three (3) key resources and shall describe in a Staffing Plan how additional resources shall be acquired to meet the needs of the Commission. All other planned positions shall be described generally in the Staffing Plan, and may not be used as evidence of fulfilling company or personnel minimum qualifications.”**

**Are resources personnel or areas of expertise? Why may “other planned positions” not be used as evidence of fulfilling minimum qualifications if we have staff with those minimum qualifications?**

Answer 3.) Resources are personnel and there are no minimum qualifications listed for this procurement, only preferred qualifications.

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Questions 4.) **Are the 3.5 Disaster Recovery and Data requirements applicable for this work, including a remote DR site?**

Answer 4.) Yes. You may request an exception for a remote DR site.

Question 5.) **Is a Labor Classification Personnel Resume Summary required for everyone or just the Key Personnel?**

Answer 5.) Just the Key Personnel.

Question 6.) **Please confirm there are not Tabs J and K.**

Answer 6.) Tabs J and K have been removed from this RFP.

Question 7.) **Who was the incumbent for review one?**

Answer 7.) For clarification purposes, the previous contract term date for PSC# 02-19-14 has ended, so there is no incumbent in place for this new solicitation. The previous awardees for PSC#02-19-14 were Axum Energy Ventures, LLC for section 3.2.1 (**Estimating the Need for Transmission Upgrades and Associated Costs**) and Levitan & Associates, Inc. for section 3.2.2 (**Evaluation of Applications to the Commission for the Approval of a Proposed Offshore Wind Project**).

Question 8.) **For the two categories, for a proposal to be submitted in, does it have to address both categories or can it just be one?**

Answer 8.) A potential offeror can select either section, if not both, to submit a proposal. This procurement was structured to provide the ability for potential offerors to submit proposals on one or both sections (2.3.1 and 2.3.2) listed in the RFP.

Question 9.) **I understood from the question today, that an offer may be submitted for either or both parts of the solicitation. If a combined bid is submitted, will the MBE requirement be applied in total, or is each part of the solicitation expected to have a 20% share?**

Answer 9.) The MBE requirement (20%) is separate for each section (2.3.1 and 2.3.2).

Question 10.) **For the quantitative evaluation including the assessment of the power market and rate effect task (page 5 and 6 of the RFP), will the selected consultant be expected to provide assumptions regarding likely conditions in the forward market needed to perform such analysis, or will the assumptions be provided or available from another source?**

Answer 10.) The selected consultant will be expected to provide its assumptions in performing such analysis.

Question 11.) **During the Pre-Proposal meeting this morning (11/4/19), it was mentioned that a direct solicitation was sent out to some firms. Are you able to provide that list of firms?**

Answer 11.) The firms solicited directly were either participants in PSC# 02.19.14 Offshore Wind Analyses and Application Review, a Minority Business register with the State of Maryland (<https://mbe.mdot.maryland.gov/directory/>), or a Certified Veteran Owned Business located on <https://www.vip.vetbiz.va.gov/>. Firms that were directly solicited are listed below:

Burns & McDonnell
Hatch
Quanta Technology
Siemens
Offshore Marine Management Holdings
Offshore Wind Consultants
Offshore Wind Power Consulting
Levitan & Associates, Inc.
DNGVL
Green Powered Technology
Axum Energy Ventures, LLC
11th Hour Search LLC
12Bravo Group, LLC
2 Twelve Solutions LLC
2-CM Technologies, LLC
2ndpath Energy, LLC
2ndWave LLC
3 Squared Technology Group, LLC
3T Federal Solutions LLC
3T-Innovations, LLC
A1 Consulting Services, LLC
A1C Partners, LLC
All Environmental Compliance INC
American Environmental & Construction Services, Inc.
American Veteran Environmental, LLC
AVER, LLC
B & B Environmental Safety, Inc.
Blackhawk Environmental Inc.

Bryan Management Services, Inc.
Energy Ventures, LLC
Heartland energy Partners LLC
Summit Construction & Environmental Services, LLC
4TENETS CONSULTING, LLC
A1 CONSULTING GROUP, INC.
A1 ENVIRONMENTAL AND SAFETY TRAINING, LLC
A2EM LLC
ABSOLUTE ENGINEERING SOLUTIONS LLC
ACCESS GREEN, LLC
ACCUALINA LLC
ACTAEON, LLC
ADMT GREEN TECHNOLOGY, LLC
ADS SYSTEM SAFETY CONSULTING, LLC
ADVANCED BUILDING PERFORMANCE, INC.
AKSUM CONSULTING, INC
ALPHA ENERGY, LLC
AMERICAN ENGINEERS GROUP, LLC
AMY S. GREENE ENVIRONMENTAL CONSULTANTS, INC.
ANGIE ASHLEY CONSULTING, LLC
APL SOLUTIONS, LLC
APPLIED ARCHAEOLOGY AND HISTORY ASSOCIATES, INC.
ARIA ENVIRONMENTAL, INC.
ARTHUR ENGINEERING SERVICES, LLC
ASC GROUP, INC.
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BELLZ & BELLZ
BENICO, LLC
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BILL BRIDGES ENTERPRISES, LLC
BITHENERGY, INC.
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BOURN ENVIRONMENTAL LLC
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BRIGHTFIELDS, INC.
BRIGHTWATER, INC.
BUDOVA ENGINEERING, INC.
BUILDING CONSULTANTS, INC.

CALABASH INTERNATIONAL, LLC
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If you have any questions concerning this RFP, please review the key information summary sheet of the RFP.

Sincerely,

*Devan B Perry*

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Procurement Officer  
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Devan.perry1@maryland.gov