

PSC #09-02-13

Technical Staff Support for Order No.: 85385 in Case No.: 9298

Questions and Answers

06/17/2013

Q1. Is email correspondence acceptable proof of MBE communication?

A1. Email correspondence is acceptable proof of MBE communication. That is, your email to them and their response to you. If you do not receive a response by email, I would suggest a telephone contact attempt.

There are no set rules to be followed when attempting to make contact with MBEs to see if they are qualified and/or available. However, if a Prime Contractor will be asking for a waiver, stating that qualified MBEs could not be located or were unavailable, clear and concise due diligence should be shown. The documentation should be easy to follow and confirm. Some suggestions:

- contact any MBE who attended the pre-proposal conference;
- keep documentation of all MDOT searches;
- keep all emails to and from contacted MBEs;
- keep a log of phone calls, call backs, questions asked and answers received; and
- document reasons a contacted MBE was either not qualified and/or unavailable.

For your convenience a copy of the attendees to the pre-proposal conference will be attached to this Q&A, as well as the MDOT print outs for the seven (7) MBE's who attended and an additional MBE who contacted me today. The Public Service Commission is not stating in any way that the MBEs attached are qualified or preferred; the listing is for information purposes only.

Q2. The consultant will be assisting the Staff develop a "single" report?

A2. The report will be a single report which includes information from all utilities.

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Technical Staff Support for Order No.: 85385 in Case No.: 9298

May 30, 2013

Pre-Proposal Conference Attendees:

Stephanie Vavro

Stephanie Silverpoint Consulting (MBE)

610-530-7711

Moussa Kouronna

Tibiri Energy Group, LLC (MBE)

302-530-1893

Rick Becker, CFM

Epona Engineering, LLC (MBE)

443-745-3652

Raj Williams, AICP, BPI-CPBA

GSD, LLC (MBE)

443-699-0139

Eric Johnston

Strategic Solutions Center (MBE)

301-577-8900 (X110)

Nicolas Puga, MSc

Bates White Economic Consulting

202-652-2184

Frank Mossburg

Boston Pacific Company, Inc.

202-296-5520

Steven F. Miller, PE

Mondrea Energy, Inc.

215-988-0577

John S. Graham, III

Sullivan Cove Consultants, LLC (MBE)

410-547-1919

Endrea Frazier

Legion Design (MBE)

202-244-7391



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SEARCHING ELIGIBLE CODES AND FIRMS ONLY
FIRM NAME like "EPONA" and "ENGINEERING"
DISPLAYING ALL CODES

1 firm was found using the above criteria. Download this result set as an [XLS file](#) (0 kB).

Firm Details**NAICS - Product and Service Description**Firm Name:

EPONA ENGINEERING, INC.

541330 - MBE/DBE - ENGINEERING SERVICES
(SPECIFICALLY: CIVIL ENGINEERING)Minority Status - Cert # - Date:FEMALE
12-682
12/21/2012**541611 - MBE/DBE - ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES**
(SPECIFICALLY: EMERGENCY AND DISASTER PREPAREDNESS CONSULTING)Address:4963 PALE MORNING DUN ROAD
ELKRIDGE, MD 21075
HOWARD COUNTY**541620 - MBE/DBE - ENVIRONMENTAL CONSULTING SERVICES**
(SPECIFICALLY: ENVIRONMENTAL CONSULTING)Contact:

MARGARET P. BECKER

541690 - MBE/DBE - OTHER SCIENTIFIC AND TECHNICAL CONSULTING SERVICES
(SPECIFICALLY: HYDROLOGY CONSULTING SERVICES)Phone - Fax - Email - Website:(P) 201-681-5374
(no fax listed)
MBECKER@EPONAENGINEERING.COM
(no website listed)References:NO REFERENCE DATA ON RECORD

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SEARCHING ELIGIBLE CODES AND FIRMS ONLY
FIRM NAME like "GREEN" and "SENSITIVE" and "DESIGN"
DISPLAYING ALL CODES

1 firm was found using the above criteria. Download this result set as an [XLS file](#) (0 KB).

Firm Details**NAICS - Product and Service Description**Firm Name:

GREEN SENSITIVE DESIGN, LLC

541310 - MBE/DBE - ARCHITECTURAL SERVICES

(SPECIFICALLY: ARCHITECTURAL CONSULTANTS AND BUILDING ARCHITECTURAL DESIGN SERVICES AS RELATED TO ENERGY AND ENVIRONMENTAL EFFICIENCY)

Minority Status - Cert # - Date:ASIAN AMERICAN SUB-CONTINENT / FEMALE
09-499
8/27/2009**541620 - MBE/DBE - ENVIRONMENTAL CONSULTING SERVICES**

(SPECIFICALLY: ENVIRONMENTAL CONSULTING SERVICES AS RELATING TO BUILDINGS AND HOMES BEING ENVIRONMENTAL FRIENDLY)

Address:200 PRESIDENT STREET
ANNAPOLIS, MD 21403
ANNE ARUNDEL COUNTY**541690 - MBE/DBE - OTHER SCIENTIFIC AND TECHNICAL CONSULTING SERVICES**
(SPECIFICALLY: ENERGY CONSULTING SERVICES)Contact:

RAJESHWARI WILLIAMS

Phone - Fax - Email - Website:(P) 410-626-1607
(F) 855-275-0949
RWILLIAMS@GSDNOW.NET
WWW.GSDNOW.NETReferences:

NO REFERENCE DATA ON RECORD



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FIRM NAME like "LEGION" and "DESIGN"
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Firm Details**NAICS - Product and Service Description**

Firm Name:

LEGION DESIGN/CAMPBELL & ASSOCIATES
CHARTERED
LEGION DESIGN/CAMPBELL & ASSOC

541330 - MBE/DBE - ENGINEERING SERVICES
(SPECIFICALLY: ENGINEERING CONSULTING SERVICES)

Minority Status - Cert # - Date:

AFRICAN AMERICAN
09-680
11/20/2009

Address:

4301 CONNECTICUT AVENUE, NW, SUITE 240
WASHINGTON, DC 20008

Contact:

HERBERT E. LONG, JR.

Phone - Fax - Email - Website:

(P) 202-244-7391
(F) 202-244-7393
EFRAZIER@LEGIONDESIGN.COM
WWW.LEGIONDESIGN.COM

References:

NO REFERENCE DATA ON RECORD



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FIRM NAME like "SILVERPOINT"
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1 firm was found using the above criteria. Download this result set as an [XLS file](#) (0 KB).

Firm Details**NAICS - Product and Service Description**

Firm Name:

SILVERPOINT CONSULTING, LLC

541618 - MBE-ONLY - OTHER MANAGEMENT CONSULTING SERVICES

(SPECIFICALLY: TELECOMMUNICATIONS AND UTILITIES MANAGEMENT CONSULTING SERVICE)

Minority Status - Cert # - Date:

FEMALE
11-468
8/17/2011

Address:

1519 WHISPERING WOODS CIRCLE
ALLENTOWN, PA 18106

Contact:

STEPHANIE VAVRO

Phone - Fax - Email - Website:

(P) 610-530-7711
(no fax listed)
VAVRO@SILVERPOINTCONSULTING.COM
WWW.SILVERPOINTCONSULTING.COM

References:

MARYLAND PUBLIC SERVICE COMMISSION
WM DONALD SCHAEFER TOWER, 6 ST. PAUL
STREET
BALTIMORE, MD 21202
DOLLINE SERRA, PROCUREMENT
410-767-8009



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 FIRM NAME like "STRATEGIC" and "SOLUTIONS" and "CENTER"
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Firm Details

NAICS - Product and Service Description

Firm Name:

STRATEGIC SOLUTIONS CENTER, LLC

541612 - MBE/DBE - COMPUTER SYSTEMS DESIGN SERVICES
 (SPECIFICALLY: NETWORK SECURITY)

Minority Status - Cert # - Date:

AFRICAN AMERICAN
 03-025
 1/23/2003

541611 - MBE/DBE - ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES
 (SPECIFICALLY: : MANAGEMENT CONSULTING, BUISNESS CONSULTING, TECHNICAL CONSULTING SERVICES)

Address:

8181 PROFESSIONAL PLACE, SUITE 202
 LANDOVER, MD 20785
 PRINCE GEORGE'S COUNTY

541612 - MBE/DBE - HUMAN RESOURCES CONSULTING SERVICES
 (SPECIFICALLY: BUSINESS CONSULTING SERVICES, SERVICES, NEC, (SPECIFICALLY: EXECUTIVE SEARCH CONSULTING SERVICES)

Contact:

MAJOR F. RIDDICK, JR.

541618 - MBE/DBE - OTHER MANAGEMENT CONSULTING SERVICES
 (SPECIFICALLY: FINANCIAL MANAGEMENT CONSULTING, COMMERCIAL ECONOMIC, SOCIOLOGICAL AND EDUCATIONAL RESEARCH)

Phone - Fax - Email - Website:

(P) 301-577-8900
 (F) 301-577-7600

MRIDDICK@STRATEGICSOLUTIONSCENTER.COM

WWW.STRATEGICSOLUTIONSCENTER.COM

541690 - MBE/DBE - OTHER SCIENTIFIC AND TECHNICAL CONSULTING SERVICES
 (SPECIFICALLY: ENERGY CONSULTING SERVICES)

541820 - MBE/DBE - PUBLIC RELATIONS AGENCIES
 (SPECIFICALLY: LOBBYING SERVICES)

References:

PEOPLE SOFT USA, INC.
 4460 HACIENDA DRIVE
 PLEASANTON, CA 94588
 ED COWSAR
 877-709-7676

COMCAST CABLE COMMUNICATIONS
 8098 SAMDPIPER CIRCLE
 BALTIMORE, MD 21236
 STEVE BURCH
 410-931-8514

HAMPTON BELTWAY NV, LLC
 8181 PROFESSIONAL PLACE, SUITE 200
 LANDOVER, MD 20785
 KEVIN MCANDREWS
 410-347-7185

541910 - MBE/DBE - MARKETING RESEARCH AND PUBLIC OPINION POLLING
 (SPECIFICALLY: BUSINESS RESEARCH, MARKET RESEARCH AND OPINION)

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 FIRM NAME like "SULLIVAN" and "COVE" and "CONSULTANTS"
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1 firm was found using the above criteria. Download this result set as an [XLS file](#) (0 KB).

Firm Details**NAICS - Product and Service Description**Firm Name:

SULLIVAN COVE CONSULTANTS, LLC

541110 - MBE/DBE - OFFICES OF LAWYERS

(SPECIFICALLY: OFFICE OF LAWYERS: ALTERNATIVE DISPUTE RESOLUTION (ARBITRATION, MEDIATION), ANCILLARY LEGAL SERVICES)

Minority Status - Cert # - Date:

HISPANIC AMERICAN
 04-217
 5/12/2004

541199 - MBE/DBE - ALL OTHER LEGAL SERVICESAddress:

815 GOVERNOR RITCHIE HIGHWAY
 SEVERNA PARK, MD 21146
 BALTIMORE CITY COUNTY

541611 - MBE/DBE - ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICESContact:

JOHN GRAHAM, III

541618 - MBE/DBE - OTHER MANAGEMENT CONSULTING SERVICES
(SPECIFICALLY: PROJECT MANAGEMENT)Phone - Fax - Email - Website:

(P) 410-544-4495
 (F) 410-544-4496
JSGRAHAM@SULLIVANCOVE.COM
WWW.SULLIVANCOVE.COM

541620 - MBE/DBE - ENVIRONMENTAL CONSULTING SERVICES
(SPECIFICALLY: PROJECT MANAGEMENT)References:

RANDALLSTOWN FAMILY EYE CARE, LLC
 5310 OLD COURT ROAD, SUITE 103
 RANDALLSTOWN, MD 21133
 DR. ERIC WALKER
 410-922-2020

541690 - MBE/DBE - OTHER SCIENTIFIC AND TECHNICAL CONSULTING SERVICES
(SPECIFICALLY: PROJECT MANAGEMENT)

ATLANTIS HOMES, LLC
 14 VILLAGE SQUARE, SUITE 3, P.O. BOX 5010
 SMYRNA, DE 19977
 SUZANNE HOOD, ESQ.
 410-822-0978

541990 - MBE/DBE - ALL OTHER PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES
(SPECIFICALLY: PROJECT MANAGEMENT)

GLOBAL WIRELESS NETWORKS, INC.
 175 ADM. COCHRAN BOULEVARD, SUITE 400
 ANNAPOLIS, MD 21401
 MAJORIE LAWRENCE-BAILEY
 410-573-1222

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FIRM NAME like "TIBIRI" and "ENERGY" and "GROUP"
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Firm Details**NAICS - Product and Service Description****Firm Name:**

TIBIRI ENERGY GROUP, LLC

541330 - MBE/DBE - ENGINEERING SERVICES
(SPECIFICALLY: ELECTRICAL ENGINEERING SERVICES)**Minority Status - Cert # - Date:**AFRICAN AMERICAN
11-331
6/13/2011**541690 - MBE/DBE - OTHER SCIENTIFIC AND TECHNICAL CONSULTING SERVICES**
(SPECIFICALLY: ELECTRONIC AND ENERGY RESEARCH AND CONSULTING SERVICES)**Address:**31 EAST STONEWALL DRIVE
MIDDLETOWN, DE 19709**541712 - MBE/DBE - RESEACH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES (EXCEPT BIOTECHNOLOGY)**
(SPECIFICALLY: ENERGY GENERATION AND TRANSMISSION INTERCONNECTION STUDIES)**541990 - MBE/DBE - ALL OTHER PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES****Contact:**

MOUSSA I. KOUROUMA

Phone - Fax - Email - Website:(P) 302-530-1893
(no fax listed)
KMOUSSA@TIBIRIENERGIES.COM
WWW.TIBIRI@ENERGIES.COM**References:**

NO REFERENCE DATA ON RECORD



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Firm Details**NAICS - Product and Service Description**

Firm Name:**541330 - MBE/DBE - ENGINEERING SERVICES**

ZEST, LLC

Minority Status - Cert # - Date:ASIAN AMERICAN PACIFIC / FEMALE
12-535
9/13/2012Address:4 BRIDGELAKE CIRCLE, APT. K
COCKEYSVILLE, MD 21030
BALTIMORE COUNTYContact:

LIJUN ZHANG

Phone - Fax - Email - Website:(P) 443-636-1818
(no fax listed)
ZEST.MD@GMAIL.COM
(no website listed)References:NO REFERENCE DATA ON RECORD
